

**INFODEV**

Electronic Designers International



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# PROPOSAL

## Cost Estimate for Park City Transit



**Quote number and date:**  
**Q-16902**  
**2024-08-01**

# PRICING

This offer is for the purchase of Infodev’s APC with different options for Park City Transit to consider. The price and the configuration of the components are based on information provided to Infodev at the time of quoting and are valid for delivery in 2024-2025. This offer include the equipments, the software licences and support for 3 years and a 2 year warranty.

## Vehicle Equipment Options

### Standard system

Product	Price (USD)	Link
<b>GW-400</b> Gateway stand-alone data-Logger For DA-400 or DA-200 sensor Ethernet (TCPIP), Wifi or long range RF-Wifi. Support cell phone modem connexion. With GPS	\$2,575	<a href="https://www.infodev.ca/wp-content/uploads/2022/09/Data-Sheet-GW-400-BUS-R2208-EN.pdf">https://www.infodev.ca/wp-content/uploads/2022/09/Data-Sheet-GW-400-BUS-R2208-EN.pdf</a>
<b>GW-200</b> Gateway Data-logger, Serial communication, No GPS	\$955	See attachment in email
<b>DA-200</b> Door sensor	\$590	<a href="https://www.infodev.ca/wp-content/uploads/2018/12/Product-Brief_DA-200-Sensor_R1808A.pdf">https://www.infodev.ca/wp-content/uploads/2018/12/Product-Brief_DA-200-Sensor_R1808A.pdf</a>
<b>DA-400</b> door sensor (narrow to large door, 1 to 3 elements) Contact us for choosing the right model	\$780 – \$1485	<a href="https://www.infodev.ca/wp-content/uploads/2022/09/Product-Brief-DA-400-Bolt-On-R2208-EN-WEB-.pdf">https://www.infodev.ca/wp-content/uploads/2022/09/Product-Brief-DA-400-Bolt-On-R2208-EN-WEB-.pdf</a>

Note: Cabling, sensor cover (DA-200), GPS antenna (internal miniature or external) and special mounting brackets not included. Add 2.1% for shipping and insurance.

Available services:

- Complete bus kit (include gateway, sensors, cablings etc)
- Remote help-desk and installation support, training. (1 year included for new products)
- Service contract for software and/or equipment.
- Extra Software licence available for: Data communication (GSD), cloud processing, real-time, trip recognition, booking importer (Hastus, Trapeze, etc.) NTD reporting and diagnostic are available.
- On-site installation on demand
- Contact-us for transforming your existing system for real time.

## New AI-based Technology

This is preliminary pricing information. Our new AI system can detect and count more than passenger; it can detect and count objects too. The latest result in service accuracy is 99.8% (2/1000 passenger). It is easy to install. For a complete AI system, plan a budget of around \$6,300 for 2 door bus and \$7,800 for 3 door bus. This price is comparable to the solution with GW-400 + 2 DA-400 Large Door Sensor. This includes a 5 years AI software licence at \$375 per year per bus. CCTV capabilities are later plan with this product. This includes one DA-1000 camera based sensor per door and one GW-1000 AI –Gateway Ethernet with build-in GPS and cell modem option, cabling and accessories. Please contact-us for more details. Pilot can be discussed to test other capabilities too (Ski, snow board, etc). We would like to test our technology in your unique environment and we can arrange a project with your technical team and give you a discount to try out the AI technology.

### Support

On request, we can offer you a bank of hours enabling you to contact us whenever you need assistance on your existing system. Also a service contract with unlimited hour and warranty extension can be discussed in order to allow you to get the best data you can retrieve from your system. Our team will be delighted to provide you with any support you may require for your existing system.

### Warranty

Two (2) years for components returned to Infodev.

### Confidentiality

This offer and the prices contained in it are confidential and for Park City Transit internal use only. Any dissemination, distribution or copying of this document without the written consent of Infodev is strictly prohibited.

### Currency

Prices are in USD.

### Price and offer validity

This offer is valid for 120 days effective from the date of this quote. Prices are Delivered duty paid (DDP, Incoterms 2020).

### Delivery schedule & Transportation

Delivery start from 6 to 10 weeks after order or shorter if material is in stock. Preliminary estimate depends on supply chain and vehicles availability.

### Liability

Infodev shall not under any circumstances whatever be liable for any special, indirect or consequential loss, costs, damages, charges or expenses.

For more information, please don't hesitate to contact me.

Best regards,

**Émilie Gagnon**

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