



Main Street Area Plan Agenda

Date: Monday, July 15, 2024

Time: 8:30 a.m. to 12:30 p.m.

Location: Alpine Distilling, Use Entrance on Swede Alley at 4th Street

In-person attendance is required. The meeting will be recorded via zoom.

Agenda

1. Overview of the Day: 10 minutes (Mayor Nann Worel and Councilman Ryan Dickey)
 - a. Light breakfast, Feedback since the last meeting
2. Recap of May Meeting: 5 minutes (Tristan Cleveland)
 - a. Regional Competitiveness
 - b. Drawing People to Main Street
 - c. Olympics
3. Scenarios and Pedestrianization: 45 minutes (Mark Morris, Tristan Cleveland and Mitchell Reardon)
 - a. Pedestrianization (Mark Morris)
 - b. Placemaking – Park City for People (Tristan Cleveland and Mitchell Reardon)
 - c. Scenarios (Mark Morris)
 - i. Option 1
 - ii. Option 2
 - iii. Actions to incorporate placemaking and long-term strategy
4. Economic Impact of Proposed Scenarios: 45 minutes (Erik Daenitz and Lee Johnson)
 - a. Sketch of macro drivers
 - b. Main Street performance and Sector Mix
 - c. Missing Assets
 - d. Development Capacity
 - e. Economics of Pedestrianization
 - f. Economics of Parking in the District
 - g. Private vs Public Funding Opportunities
 - h. Housing obligations on Main Street and off-site
5. Traffic, Transit, and Parking: 45 minutes (Brent Crowther)
 - a. Review previous studies
 - b. Case studies in comparably communities
 - c. Transportation Demand Management
 - i. Regional Bus Rapid Transit (BRT)
 - ii. Regional Park and Ride
 - iii. Valet Parking
 - iv. Current Studies
6. Recap and Next Steps: 20 minutes (Tristan Cleveland, Erik Daenitz, and Jenny Diersen)
 - a. Main Street Area Plan Feedback Discussion

- b. Lunch, recap today's discussion and next steps
- c. Important dates and schedule through end of the year

Upcoming Meetings & Important Dates:

Thursday, August 15; 5:30 p.m. Staff Communication Report to City Council

*Monday, September 9 or 11, time TBD.: Public Community Meeting

Thursday, September 26; 5:30 p.m. Staff Communication Report to City Council

*Thursday, October 24, evening time TBD: Main Street Area Plan Work Session with City Council

*Monday, November 4, from 8:30 to 12:30 p.m.: Main Street Area Plan Meeting #3

Thursday, November 21; 5:30 p.m.: Staff Communication Report to City Council

*Thursday, December 19; evening time TBD: Main Street Area Plan Discussion, Old Business

**MSAP Committee Member attendance required*

Attachments & Links:

[Main Street Area Plan Website](#)

[Main Street Area Plan Slides](#)

[Main Street Area Historical Capital Investment & Potential Main Street Area Plan](#)

[Potential Main Street Improvements and Area Plan](#)

Contacts for Questions/Coordination:

Jenny Diersen: 435.640.5063 / jenny.diersen@parkcity.org

Feedback

The Main Street Area Plan Committee
July 15, 2024

What I like	What I'm concerned about
Ideas, suggestions, & questions	

Park City Main Street Placemaking & Visioning

15 July 2024

DISCUSSION AGENDA:

- » *MAIN STREET EXPERIENCE*
- » *DEVELOPMENT OPTIONS*
- » *ACCESS & PARKING SYSTEMS*
- » *ECONOMIC IMPACTS*

What We Heard



Biggest Challenges



Competition



Competition



International competition



Access



Insufficient reasons to come & stay



Biggest strength: real history



Biggest Priorities





Destination

“Sticky”

**Day-long,
Year-round**

**Family
friendly**

**For locals
& visitors**

Convenient, park-once
community



Get past bottlenecks



Worker housing



Take advantage of natural assets



Revitalize Swede Alley



**“Highest and best use”
on parking lots**

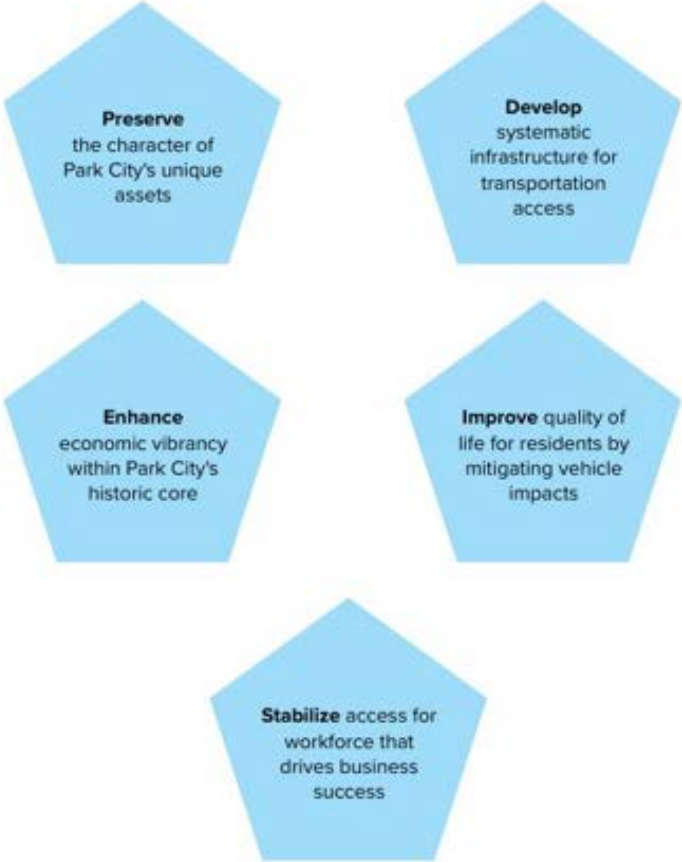


Think Big





Council Goals



Operationalized Goals



Prosperity



**Make Park
City a
Diamond**



**Easy Access
for Customers
& Residents**



**Workforce
Access**



Summary

Make Park City a Diamond

- “Big swing”
- An experience
- Olympic-scale action
- Stay economically competitive
- More vibrancy throughout the year
- Stickiness: Keep visitors in Old Town longer
- Essential to any Park City resort visit

Workforce Access

- Workforce housing somewhere
- Direct, easy access to Old Town

Easy Access for Residents & Customers

- Quality of life
- Fast, easy parking
- Park once community
- Eliminate casual traffic

Prosperity

- Year-round businesses
- Family-friendly businesses
- Open year round
- Open throughout the day

An architectural rendering of a city street at dusk. The scene is viewed from an elevated perspective. In the center, a large, white, three-dimensional sculpture of the letters 'I Love DC' stands prominently, with a red heart between the 'I' and 'DC'. To the left, a yellow bus is stopped on a light-colored paved street. The street is lined with various trees, including tall evergreens and smaller deciduous trees. On the right side, there are outdoor seating areas with round tables and chairs, some with red umbrellas. A street lamp with a glowing yellow light is visible in the foreground. The background shows modern, multi-story buildings with large windows, some of which are illuminated. The overall atmosphere is warm and inviting, with soft lighting from the setting sun and street lamps.

EXPERIENCE MAIN STREET





A good city is like a good party - people stay longer than really necessary, because they are enjoying themselves.

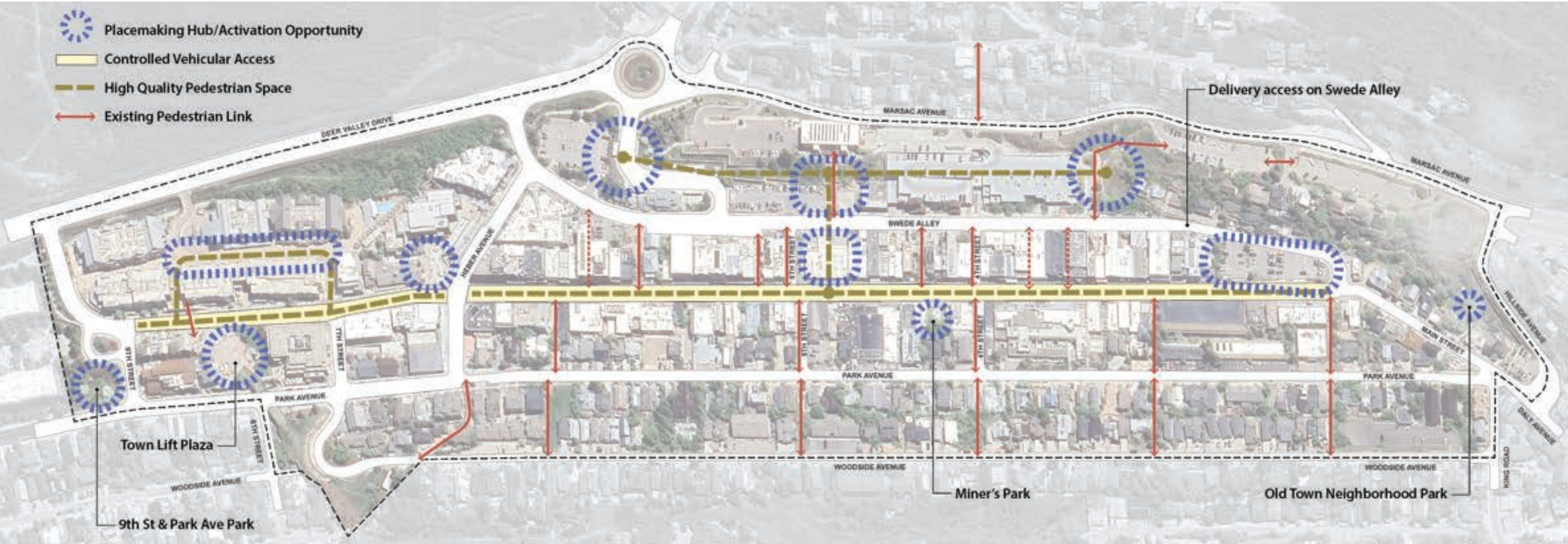
-Jan Gehl



MAIN STREET CONSIDERATIONS:

- » *ACTIVITIES FOR VISITORS OF ALL AGES*
- » *EXPANDED HUMAN SCALED SPACES*
- » *IMPROVED OUTDOOR DINING*
- » *CONTROLLED DELIVERY AND BUSINESS ACCESS*
- » *FIRE SAFETY & EVENT ACCESS*
- » *DESIGNED FOR COMMUNITY EVENTS*
- » *YEAR ROUND INTEREST (WINTER CITIES)*

-  Placemaking Hub/Activation Opportunity
-  Controlled Vehicular Access
-  High Quality Pedestrian Space
-  Existing Pedestrian Link

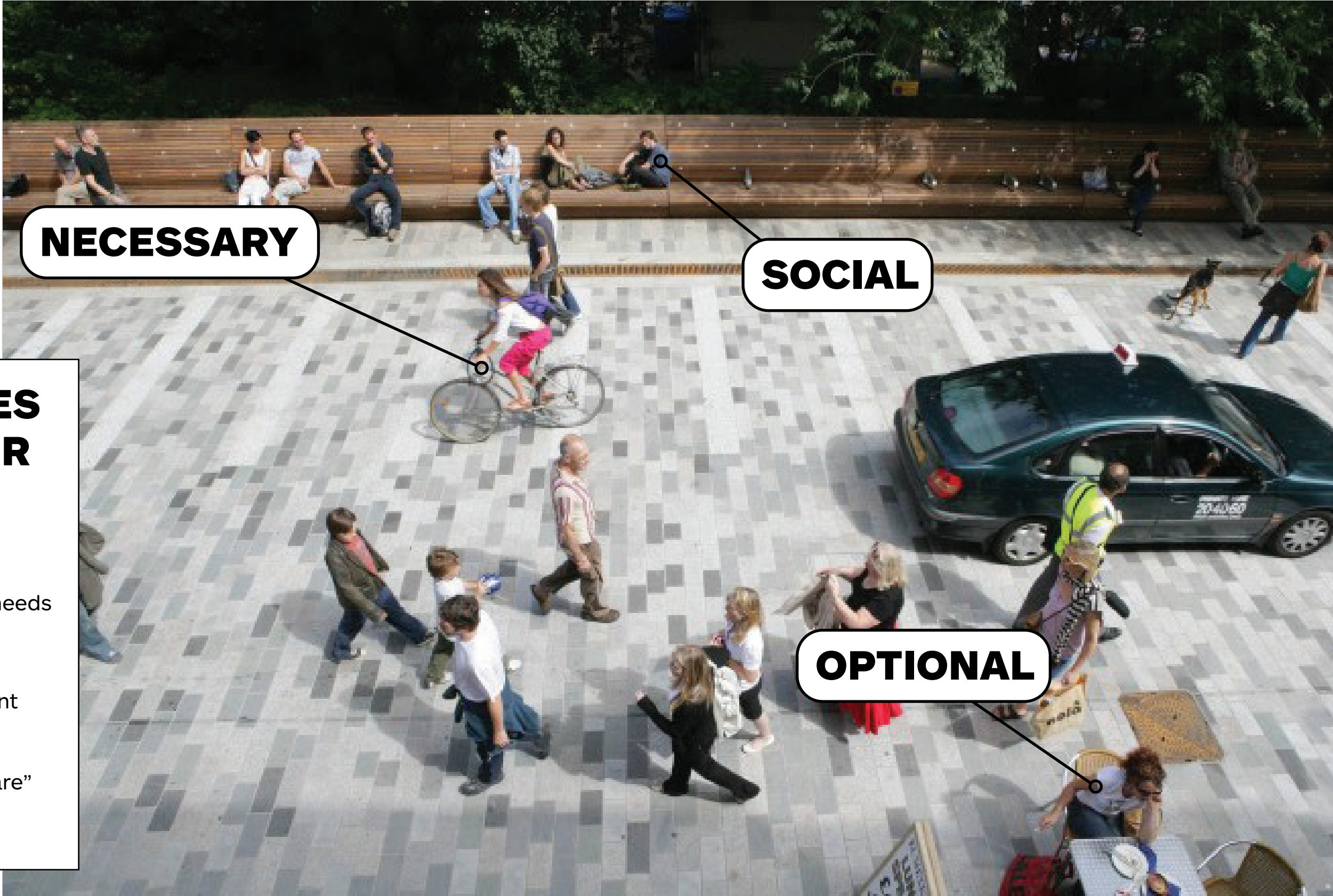


MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



NECESSARY

SOCIAL

OPTIONAL

THREE TYPES OF OUTDOOR ACTIVITY:

- » **NECESSARY**
school, work, daily needs
- » **OPTIONAL**
dining, entertainment
- » **SOCIAL**
“where the people are”



- » CONTROLLED VEHICLE ACCESS
- » OUTDOOR DINING
- » PLACEMAKING & PUBLIC ART
- » IMPROVED EVENT SPACES



IMPROVED STREETScape

SINGLE SURFACE STREET

EXPANDED DINING SPACES

Lower Main Looking South near Heber Ave

MAIN STREET EXPERIENCE

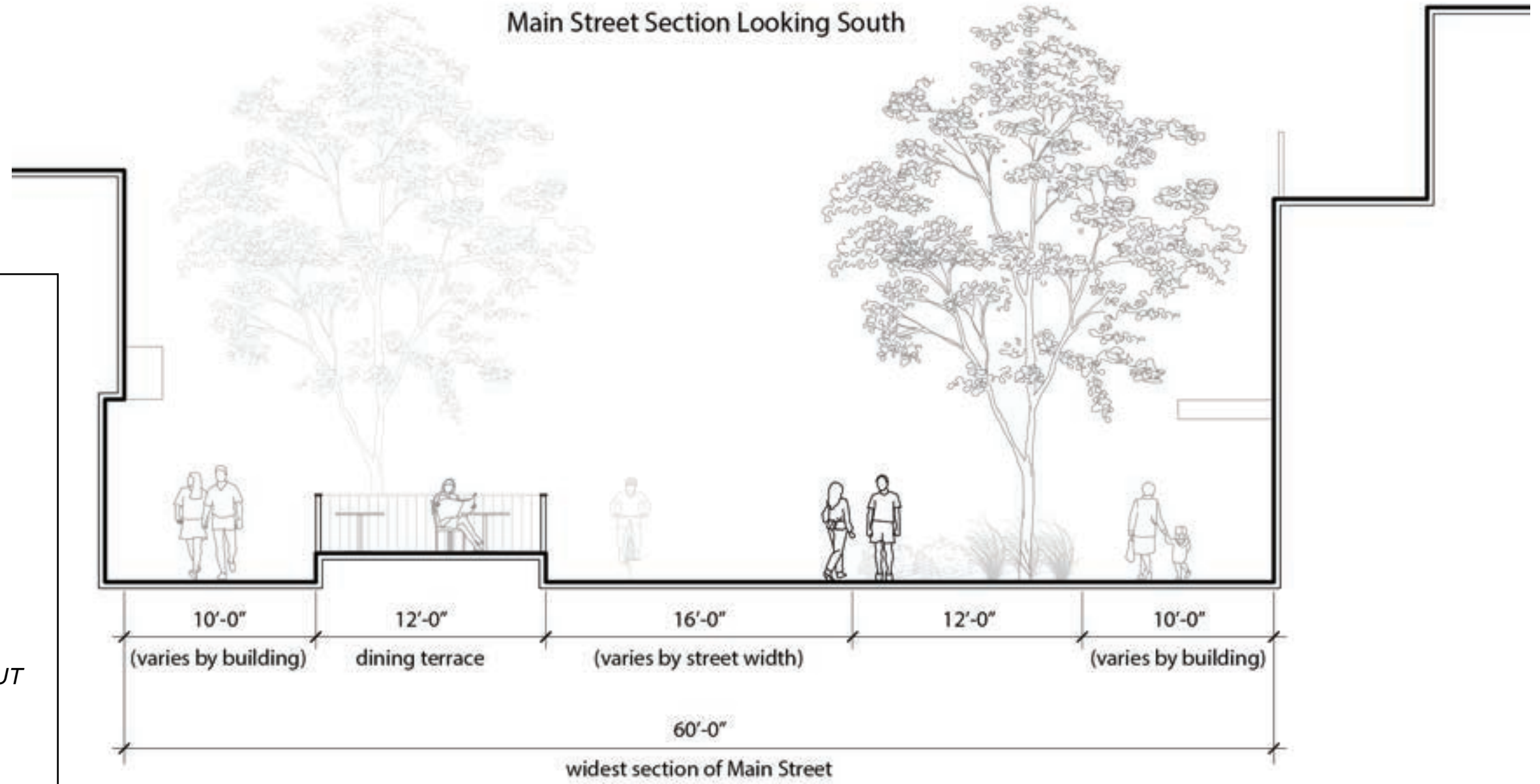
DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

Main Street Section Looking South

- » *SINGLE LEVEL STREET SURFACE*
- » *PERMANENT DINING TERRACES*
- » *FIRE LANE PRESERVED*
- » *STREETScape & PUBLIC ART SPACES THROUGHOUT*



HOW DO PEDESTRIANIZED DISTRICTS BENEFIT A COMMUNITY?

- » *INCREASE IN NUMBER OF VISITORS & REVENUE, LENGTH OF STAY*
- » *PROMOTE ACTIVE MODES OF TRAVEL*
- » *IMPROVED ACCESSIBILITY DUE TO DECREASED CAR TRAFFIC AND IMPROVED PERFORMANCE OF PUBLIC TRANSPORT*
- » *IMPROVED QUALITY OF LIFE AND HEALTH BY REDUCED AIR AND NOISE POLLUTION*
- » *ESTABLISHED SPACES FOR CULTURAL ACTIVITIES, QUALITY INTERACTIONS AND SOCIAL COHESION*
- » *OPPORTUNITY TO PROMOTE LOCAL ARCHITECTURAL HERITAGE*



- » *SINGLE LEVEL STREET SURFACE*
- » *BOLLARD ACCESS*
- » *DRAINAGE & UTILITY*
- » *SNOW STORAGE & REMOVAL*



MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

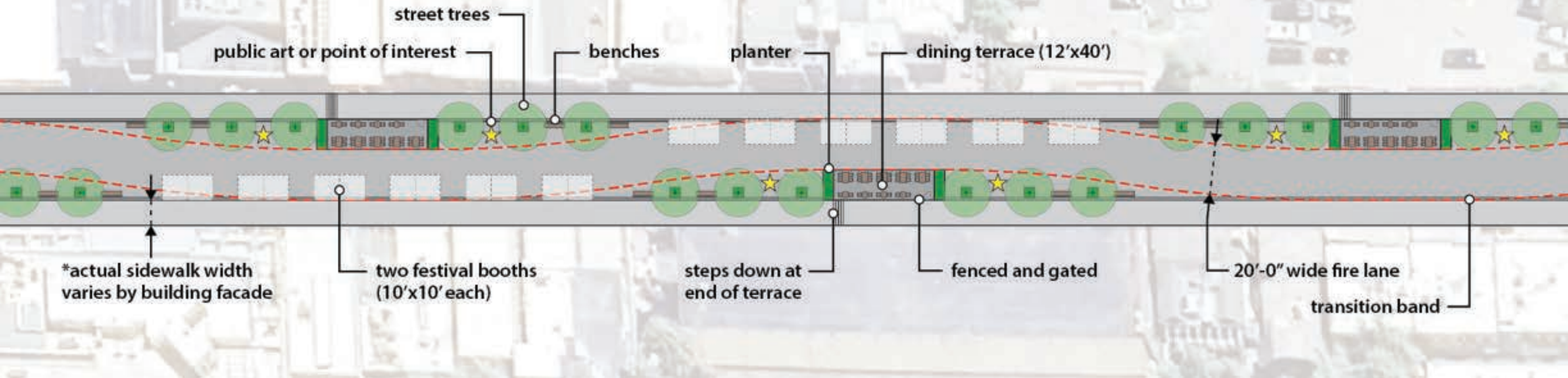
Along Main Street, the existing curb-to-curb widths vary from 31'-0" to 41'-6" (approximately).

This example shows how the streetscape would fit into an existing curb-to-curb width of 32'-0". Wider parts of Main Street will have more space than this example.

In this example:

- 200'-0" between terraces
- 10'-0" wide sidewalk on each side*
- 12'-0" wide dining terrace
- 20'-0" wide fire lane (32'-0" between existing curbs)

This example shows the terraces spaced evenly every 200'-0". Actual terrace locations will need to be strategically chosen based on the adjacent buildings and businesses, street crossings, distances between terraces, and fire lane access.





- » *TERRACED DINING SPACES TO MAXIMIZE ACTIVATION*
- » *SINGLE SURFACE FOR EASE OF FUNCTION*
- » *PUBLIC ART AND IMPROVED STREETScape*

'TOP OF MAIN'
VISUAL ANCHOR

EXPANDED
DINING SPACES

SINGLE SURFACE STREET

IMPROVED
STREETScape

Upper Main Looking South near Egyptian Theater

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



BANDSHELL
PROGRAMMABLE SPACE

MINING TOWER
VISUAL TERMINUS

PUBLIC PLAZA SPACE

ICE SKATING
FLEXIBLE SPACE

PARKING ACCESS,
PROGRAMMABLE SPACE

- » GENERATE DAILY ACTIVITY
- » ALLOW AND PROMOTE EVENT ACTIVITY
- » ENCOURAGE STAY AND PLAY
- » COMBINE NATURAL AND BUILT ELEMENTS
- » BE MULTI-SEASON

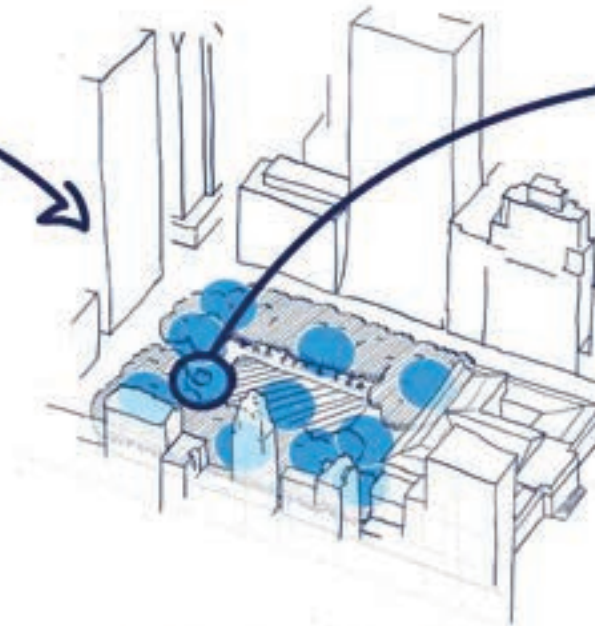
Upper Main Looking South

POWER OF 10:

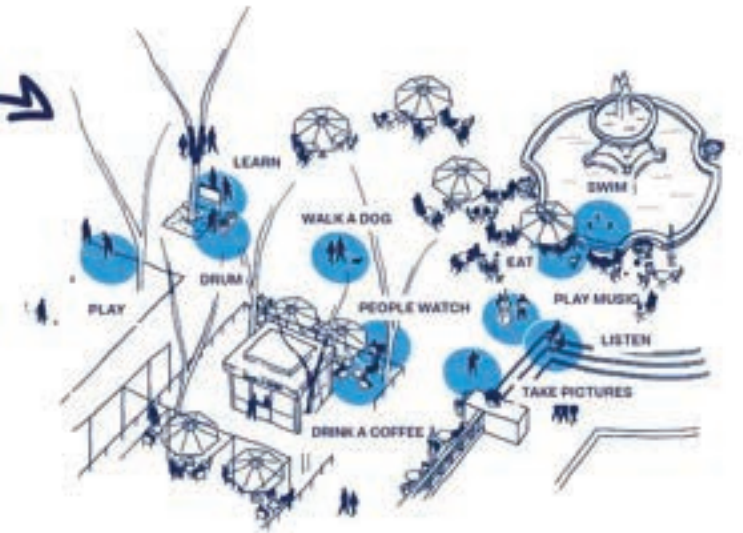
- » 10 CITY DESTINATIONS
- » 10 DESTINATION SPACES
- » 10 THINGS TO DO



CITY/REGION
10+ major destinations



DESTINATION
10+ places in each



PLACE
10+ things to do
(layered to create synergy)

SOURCE: PROJECT FOR PUBLIC SPACES

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



- » ANCHOR AT 'TOP OF MAIN'
- » PUBLIC GATHERING SPACE
- » ICE SKATING/ICE LOOP
- » BANDSTAND/
PROGRAMMABLE SPACE
- » UNDERGROUND PARKING



Upper Main Looking North

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



- » *PLACEMAKING OPPORTUNITIES*
- » *IMPROVED STREETScape*

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



IMAGEABILITY:

- » MEMORABLE
- » ICONIC
- » EASILY IDENTIFIABLE



MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



BOULDERING, PLAY AREA

ICONIC CENTRAL ELEMENT

PUBLIC ART

EVENT SPACE

SINGLE SURFACE MAIN STREET

- » *POST OFFICE SITE*
- » *CREATION OF LARGER PUBLIC SPACE*
- » *'HEART OF MAIN STREET'*
- » *CONNECTIONS TO TRANSIT NETWORK, CITY HALL PLAZA*
- » *EVENT EXPANSION*

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



CITY HALL PLAZA

ICONIC CENTRAL ELEMENT

PUBLIC ART

TRANSIT DROP OFF/PICK UP

- » *POST OFFICE SITE*
- » *CREATION OF LARGER PUBLIC SPACE*
- » *'HEART OF MAIN STREET'*
- » *CONNECTIONS TO TRANSIT NETWORK, CITY HALL PLAZA*
- » *EVENT EXPANSION*

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

Whistler case study



Whistler Case Study







DE CRISTAL





What is

Placemaking?









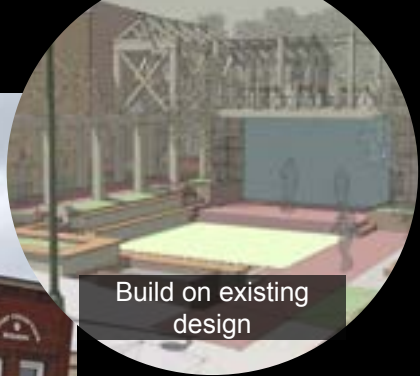


Short-term action: Miner's Park





Overhead lights



Build on existing design



Restroom renovations



Public art



Evergreen greenery



Seating and climbable rock



Maintain statue

DEVELOPMENT OPPORTUNITIES OPTION 1

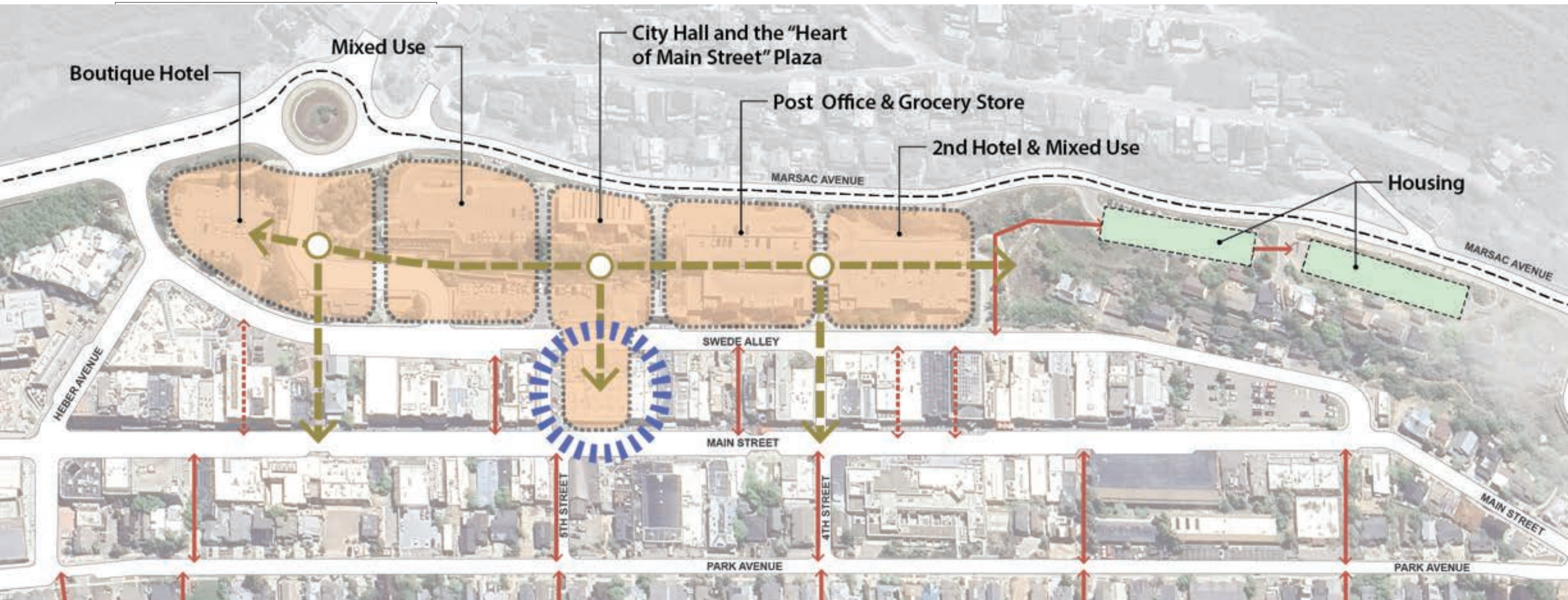
MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

OPTION 1



MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

EXISTING CONDITIONS



MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

OPTION 1



OFFICE/HOUSING

- » NEW 'ENTRY' TO MAIN ST
- » HOSPITALITY & HOTEL
- » UNDERGROUND PARKING
- » MIXED USED/ADDITIONAL RETAIL AND OFFICE

PARKING ENTRY
+ PUBLIC VALET SERVICE

BOUTIQUE
HOTEL

MARSAC DR

SWEDE ALLEY

EXISTING CONDITIONS



MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

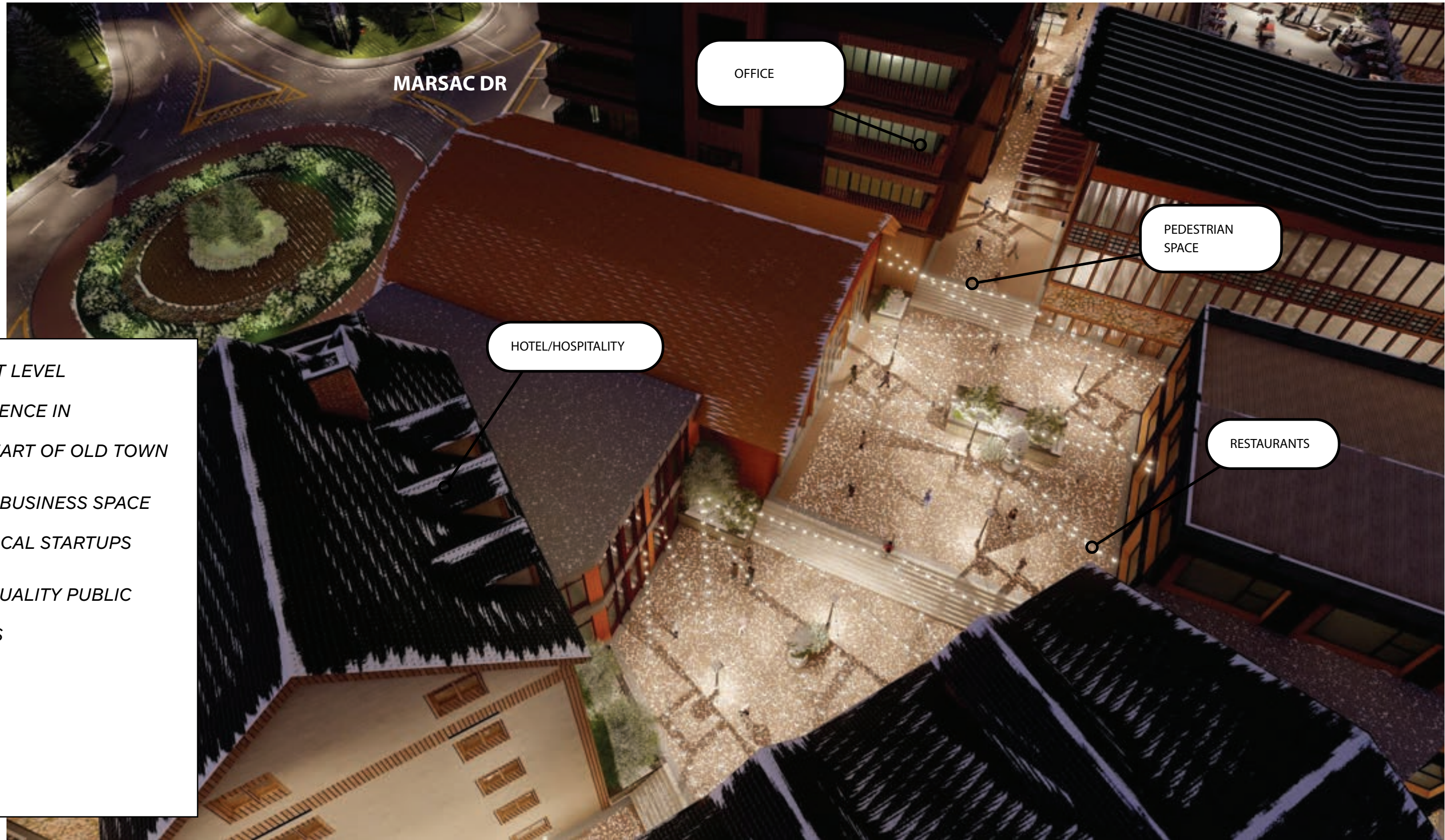
ECONOMIC IMPACTS

OPTION 1



- » *HOSPITALITY & RETAIL*
- » *SMALL BUSINESS SPACE FOR LOCAL STARTUPS*
- » *BRINGING PEOPLE TO OLD TOWN OVERNIGHT AND DAYTIME HOURS*
- » *UNDERGROUND PARKING*

OPTION 1



- » *RESORT LEVEL EXPERIENCE IN THE HEART OF OLD TOWN*
- » *SMALL BUSINESS SPACE FOR LOCAL STARTUPS*
- » *HIGH QUALITY PUBLIC SPACES*

EXISTING CONDITIONS



CITY HALL

SWEDE ALLEY

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

OPTION 1



OFFICE/ HOUSING

CITY HALL

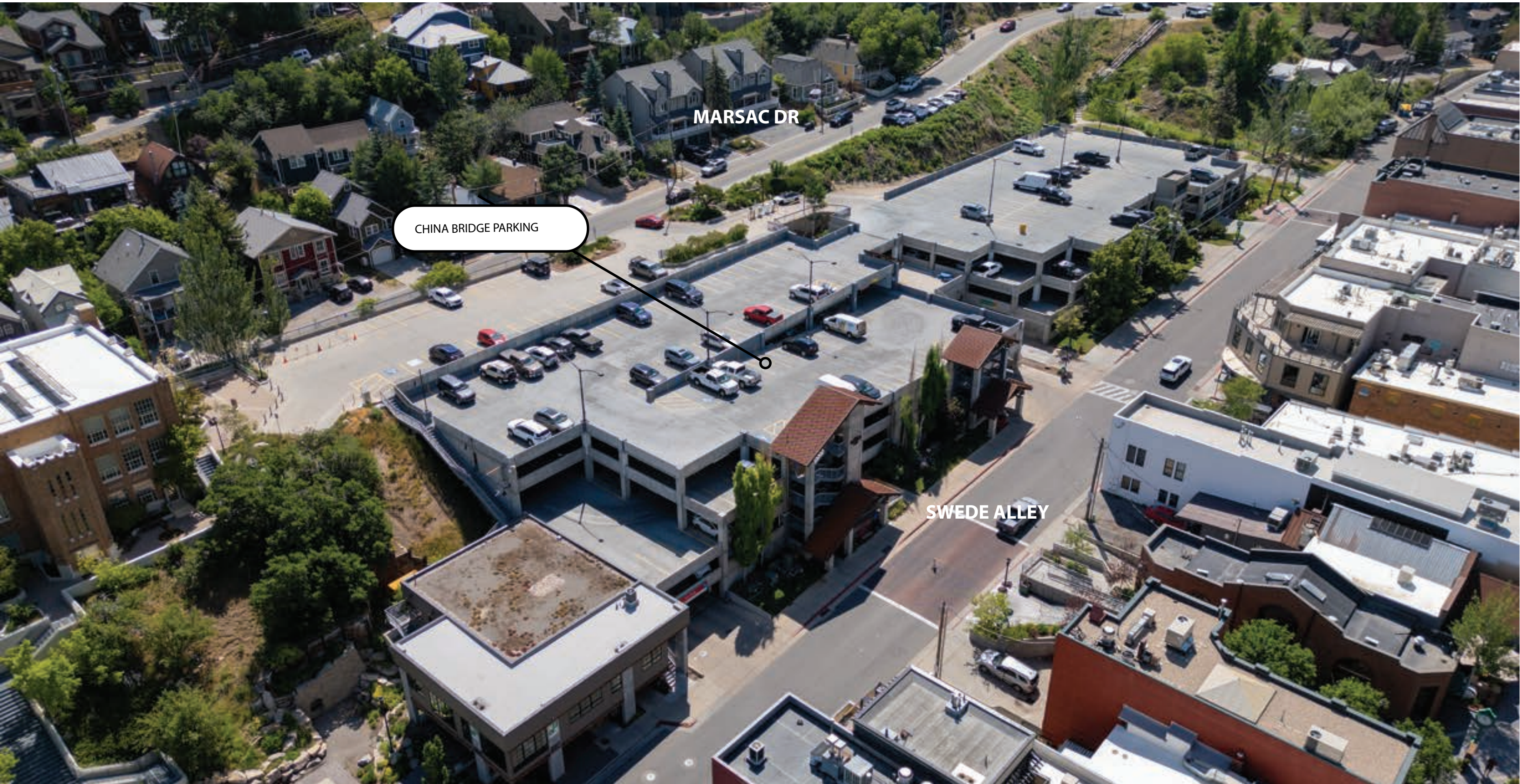
WELCOME CENTER

PEDESTRIAN SPACE

CITY HALL PLAZA/
GRAND STAIRCASE

- » CITY HALL PLAZA
- » 'HEART OF OLD TOWN'
- » MAXIMUM CONNECTIVITY BETWEEN OLD TOWN ANCHORS AND NEW DEVELOPMENT

EXISTING CONDITIONS



MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

OPTION 1



- » HOUSING & MIXED USES
- » GROCERY
- » POST OFFICE RELOCATION
- » LIQUOR STORE
- » CONNECTIONS TO MAIN STREET
- » UNDERGROUND PARKING

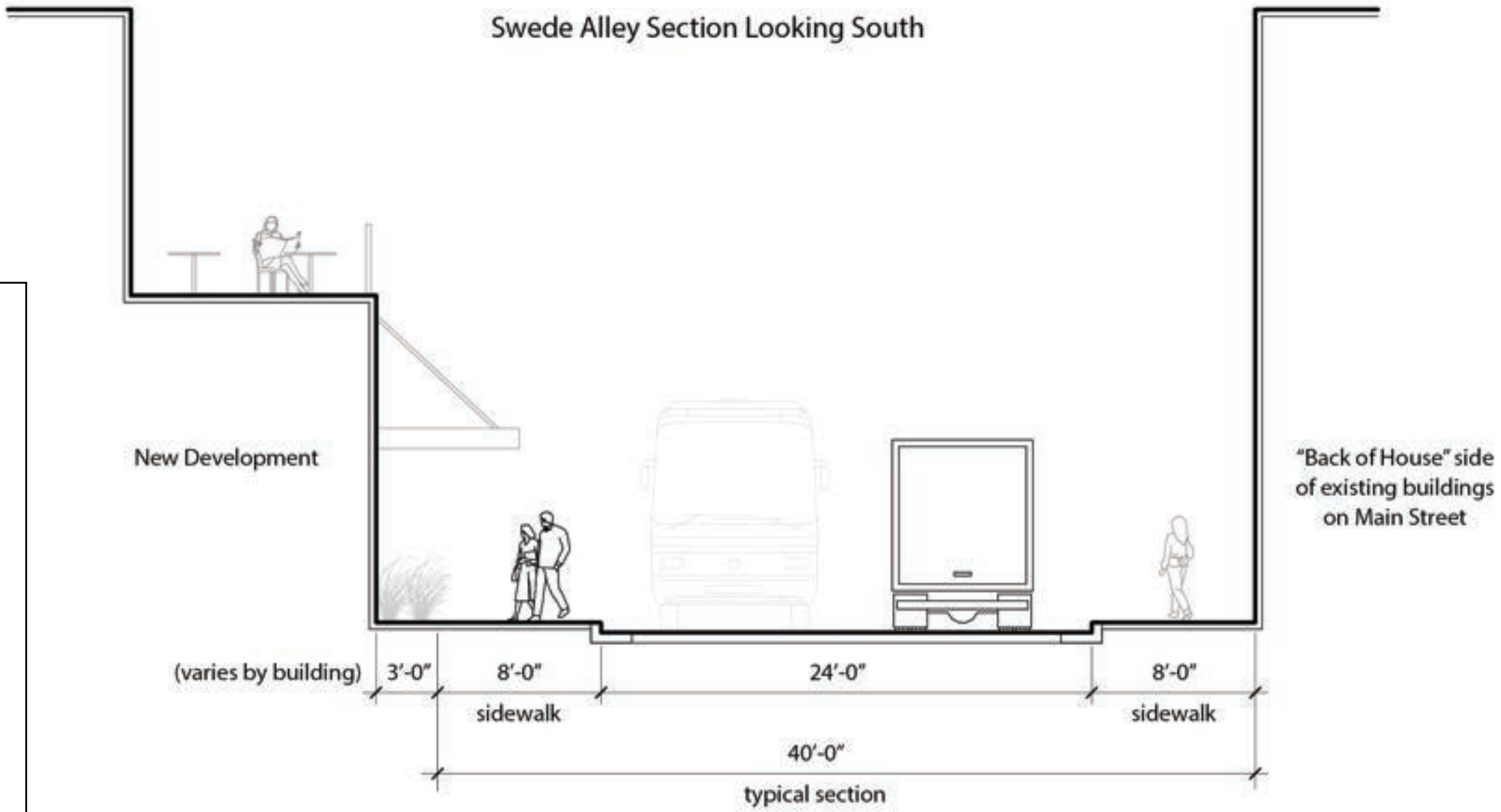
MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

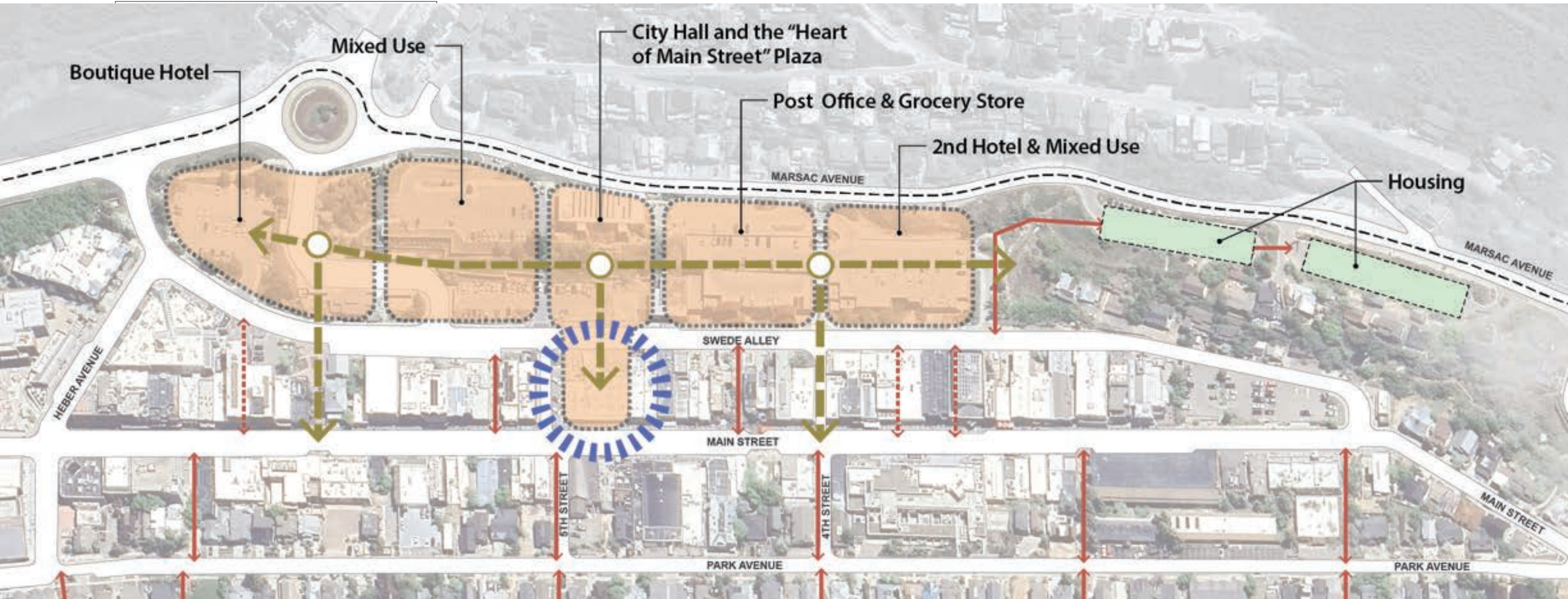
ACCESS

ECONOMIC IMPACTS

- » EXPANDED SIDEWALKS
- » DELIVERY ACCESS
- » CONNECTIVITY TO NEW DEVELOPMENT



OPTION 1



MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

EXISTING CONDITIONS



MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



- » *COST CONTROLLED
WORKFORCE HOUSING*
- » *VARIETY OF UNIT SIZES*
- » *SCALED TO
NEIGHBORHOOD CONTEXT*

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



» *SITE LENDS ITSELF TO
MARSAC FACING ROWHOUSE
STYLE*

» *MIXED UNIT SIZE FOR
LARGER AND SMALLER
HOUSEHOLD SIZES*

» *EASY WORKFORCE
ACCESS TO MAIN STREET*

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS



» *BUILDING HEIGHT AND STREET INTERFACE DRIVEN BY NEIGHBORHOOD CONTEXT*

» *BRINGING MORE 'NECESSARY' ACTIVITY TO OLD TOWN*

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

DEVELOPMENT OPPORTUNITIES OPTION 2

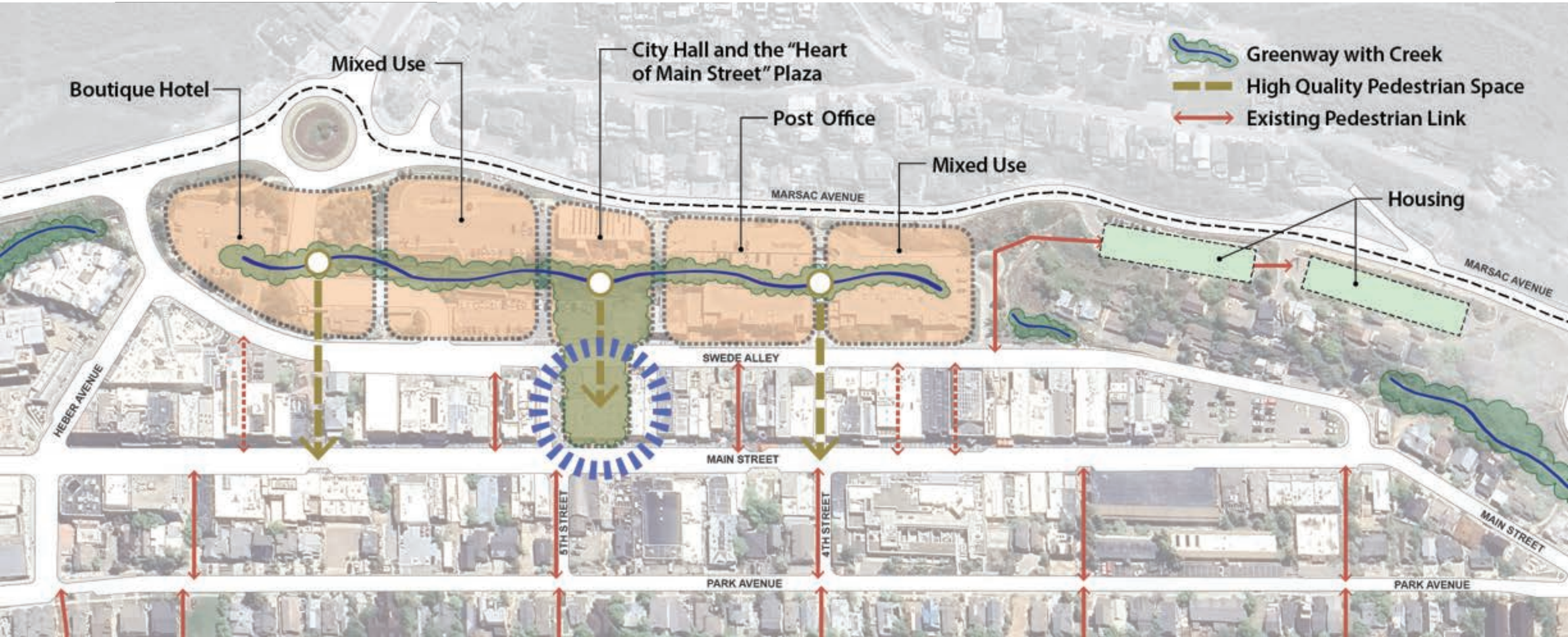
MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

OPTION 2



MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

OPTION 2



OPTION 2



BOUTIQUE HOTEL

CREEK ELEMENT

RETAIL & RESTAURANTS

- » CREEK/NATURAL SPACE
- » RETAIL & RESTAURANTS
- » PLACEMAKING ELEMENTS
- » UNDERGROUND PARKING

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

OPTION 2



POST OFFICE RELOCATION

HOUSING

MARSAC DRIVE

CREEK
ELEMENT

RETAIL & RESTAURANTS

SWEDE ALLEY

- » MIXED USE HOUSING,
OFFICE, RETAIL
- » POST OFFICE RELOCATION
- » CENTRAL CREEK ELEMENT
- » UNDERGROUND PARKING

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

OPTION 2



- » *SMALLER SCALE*
- » *HOUSING & RETAIL MIX*
- » *POST OFFICE RELOCATION*
- » *ACTIVATION OF SWEDE ALLEY*
- » *UNDERGROUND PARKING*



HOUSING/MIXED USE

- » *CENTRAL CREEK ELEMENT*
- » *CONNECTION PUBLIC SPACES*
- » *CONNECTIONS TO MAIN*

CREEK ELEMENT

RETAIL & RESTAURANTS

THANK YOU

MAIN STREET EXPERIENCE

DEVELOPMENT OPPORTUNITIES

ACCESS

ECONOMIC IMPACTS

Long-term strategy for vibrancy



Usual approach



Case-study: Halifax Waterfront







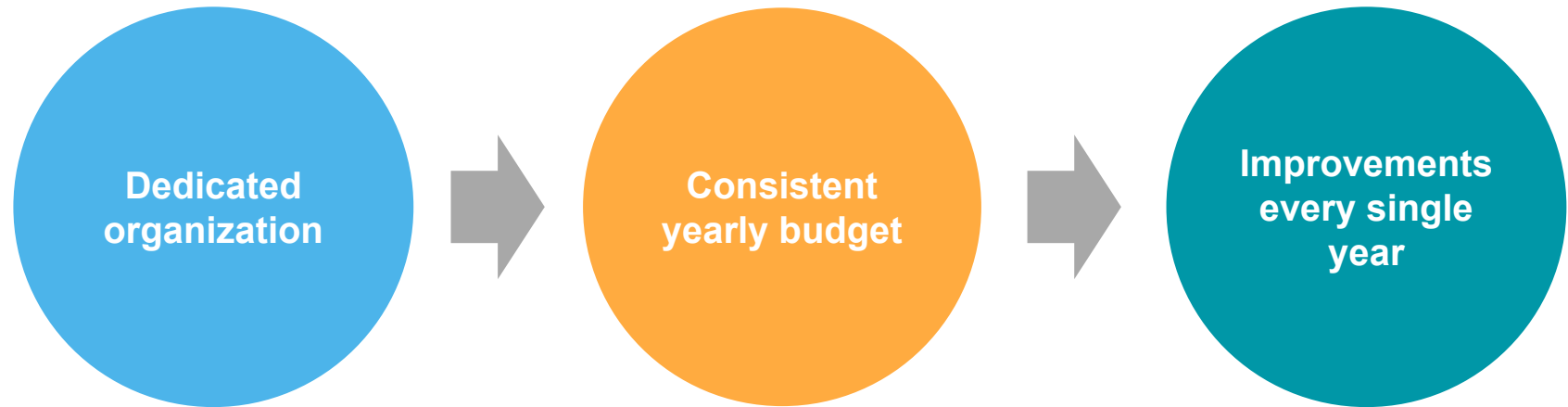








Long-Term Activation Strategy





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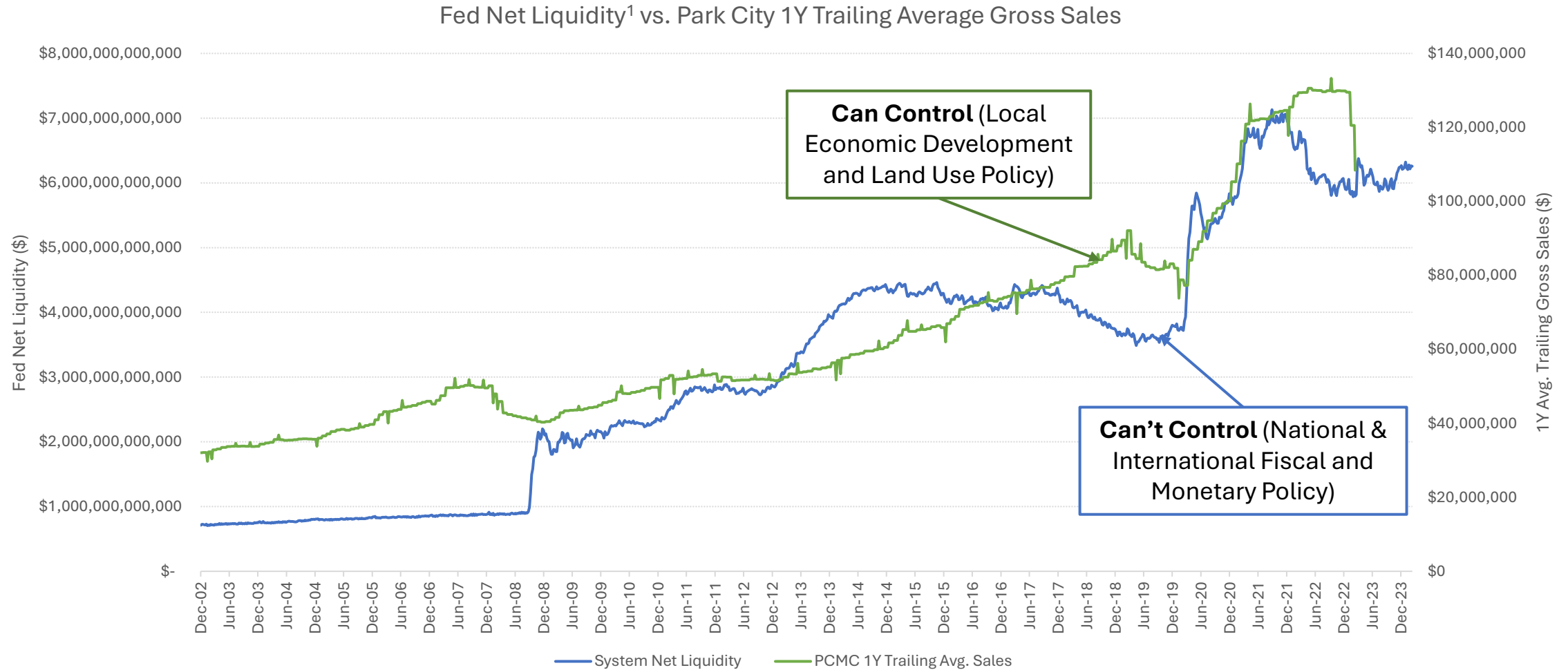
Main Street Area Plan



July 2024

What You Can vs. Can't Control

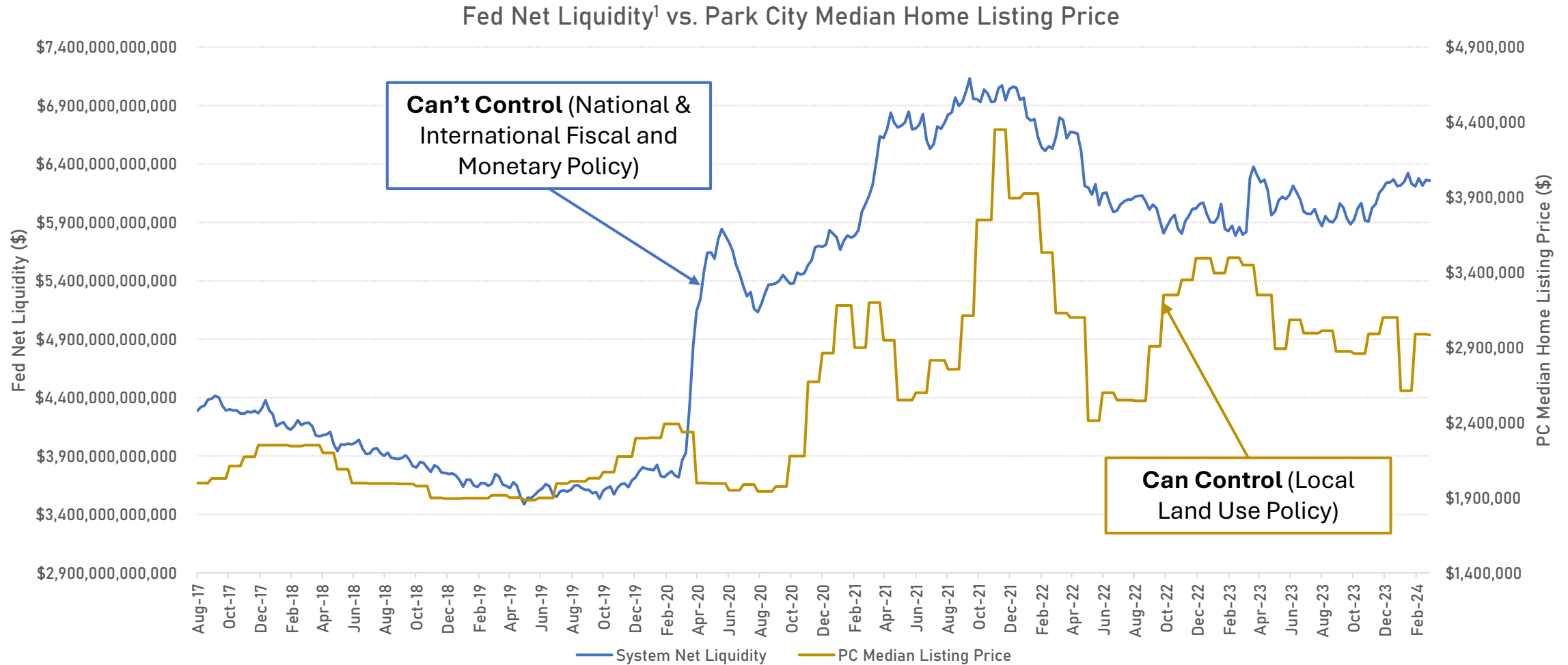
Park City's sales economy is highly-linked to global liquidity conditions and fund flows.



Source: Zions Public Finance, St. Louis Federal Reserve. As of July 2024. 1. Fed Net Liquidity is defined as The U.S. Federal Reserve Balance Sheet less the U.S. Treasury General Account and the U.S. Federal Reserve Overnight Repo Facility.

What You Can vs. Can't Control

Park City's housing economy is highly-linked to global liquidity conditions and fund flows.



Source: Zions Public Finance, St. Louis Federal Reserve. As of July 2024. 1. Fed Net Liquidity is defined as The U.S. Federal Reserve Balance Sheet less the U.S. Treasury General Account and the U.S. Federal Reserve Overnight Repo Facility.



Economic and Fiscal Impacts – Highlights of What is Possible¹



Source: Zions Public Finance. As of July 2024. 1. Assumes Option 1 Scenario depicted in following slides.

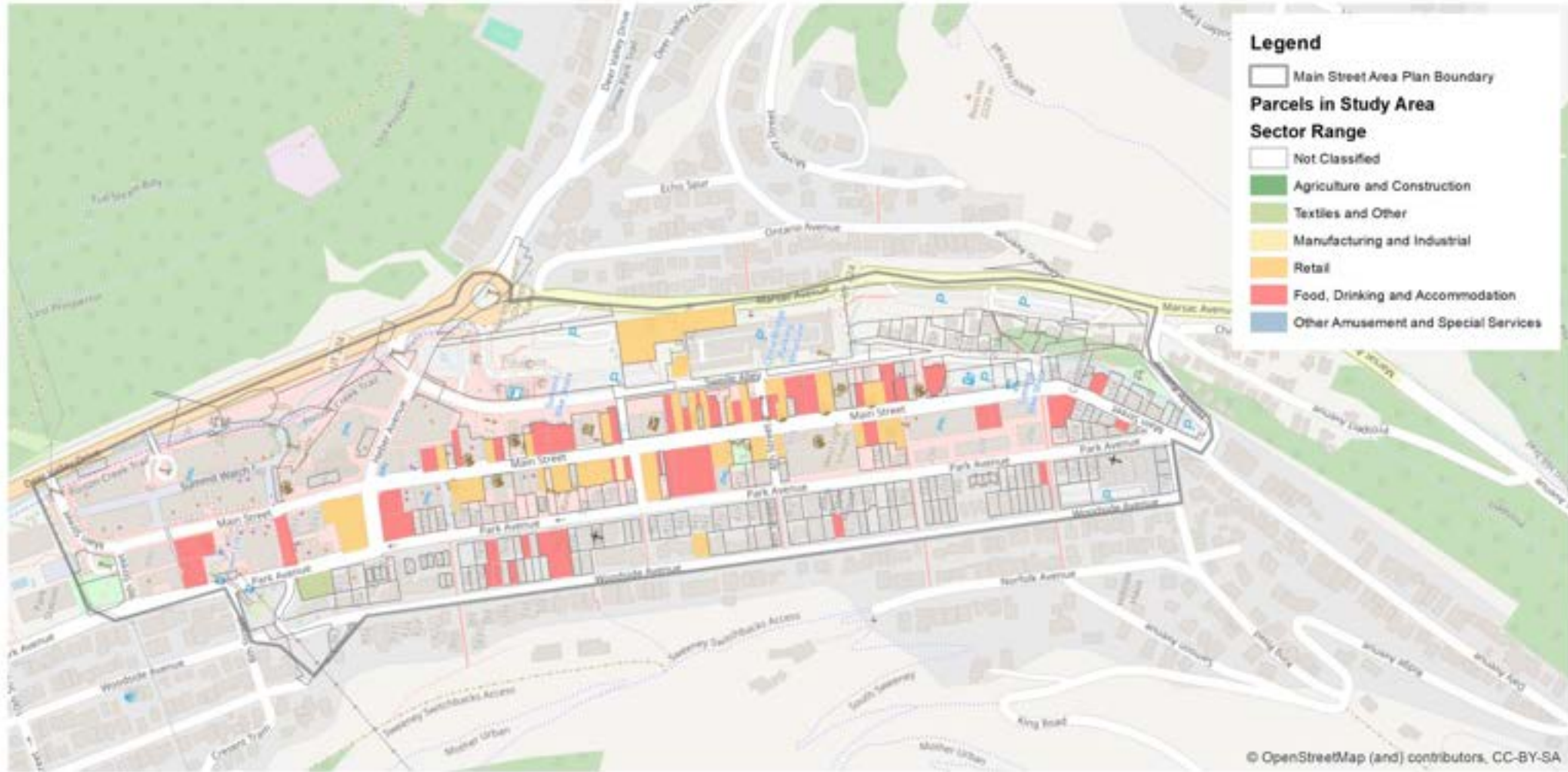
Existing Conditions – Main Street Sales Performance

Main Street has exceptional sales per square foot performance with further outperformance clustering around 4th Street to 5th Street.



Existing Conditions – Main Street Sector Mix

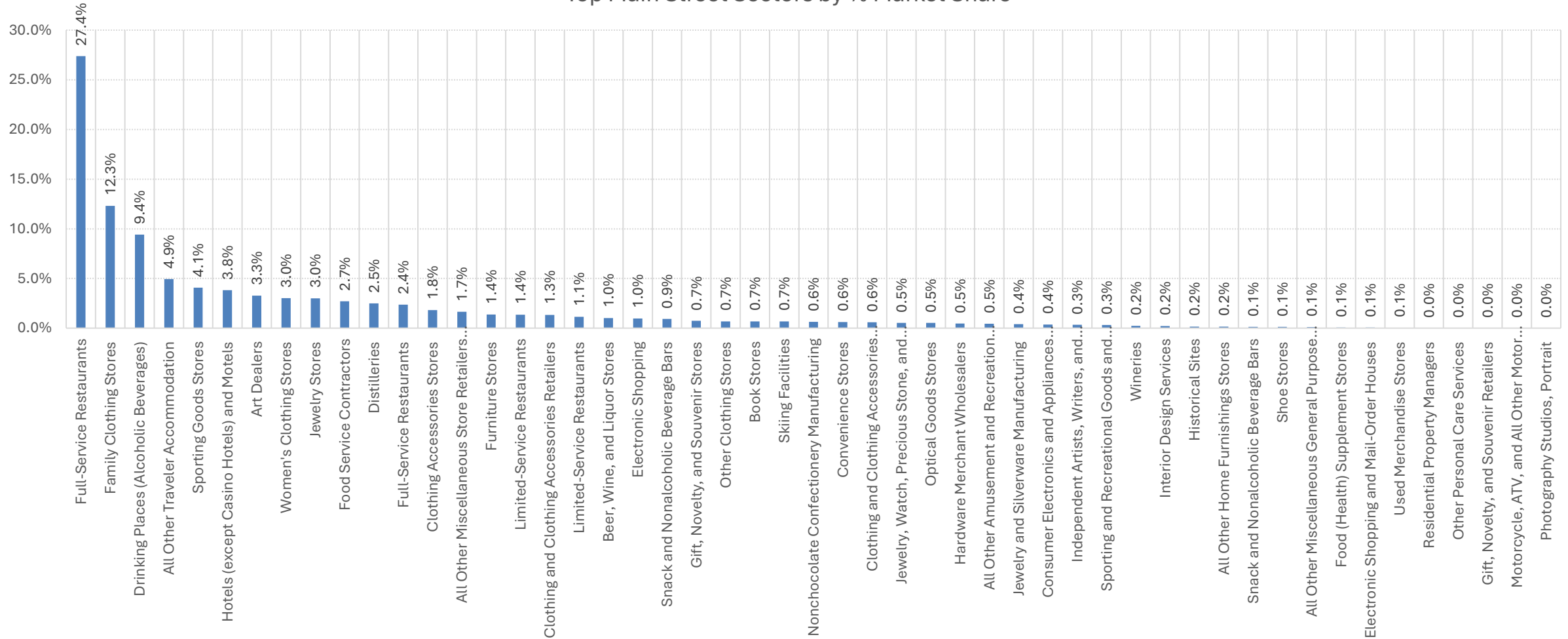
A simplified sector map shows Main Street leans on Restaurants and Retail as expected.



Existing Conditions – Main Street Market Share

Restaurants and Clothing Retail lead the way in terms of absolute dollar market share.

Top Main Street Sectors by % Market Share

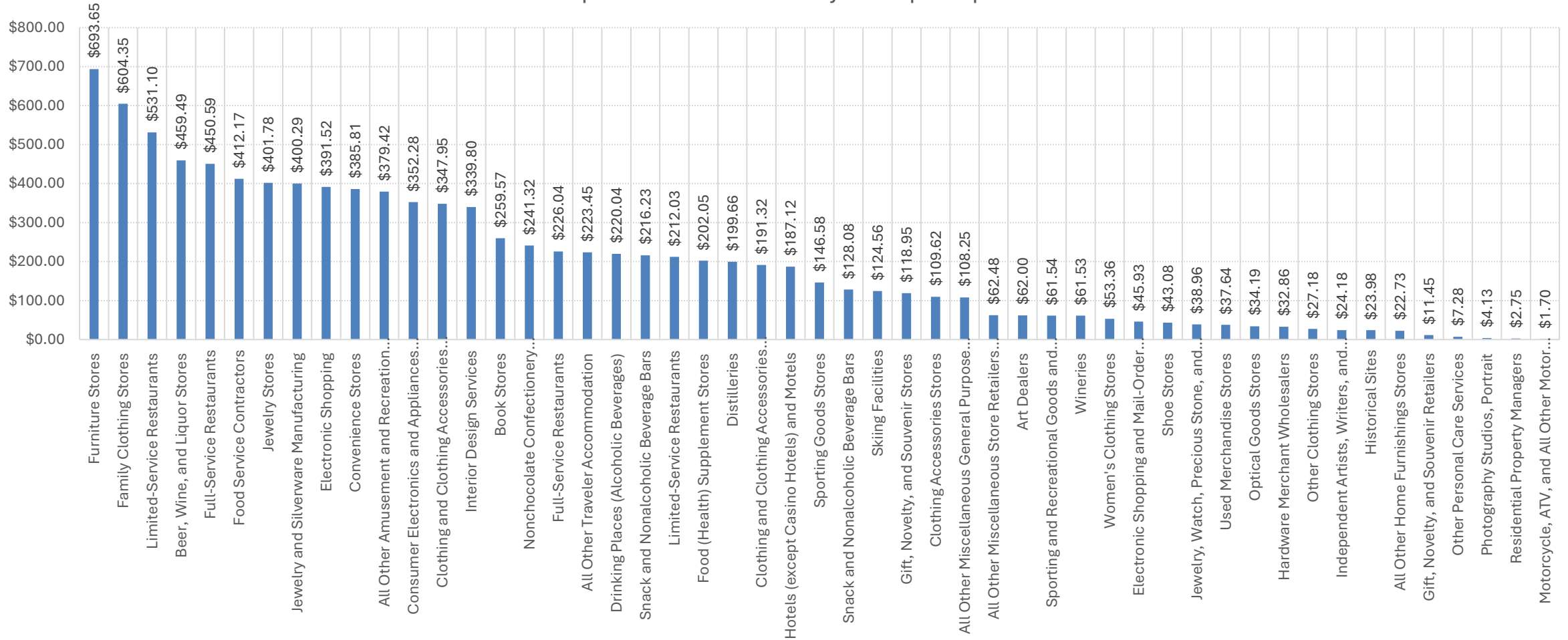


Source: Zions Public Finance. As of July 2024.

Existing Conditions – Main Street Market Share

Furniture is not a huge revenue producer, but is efficient. Clothing and restaurants also rank highly.

Top Main Street Sectors by Sales per Sq. Ft.

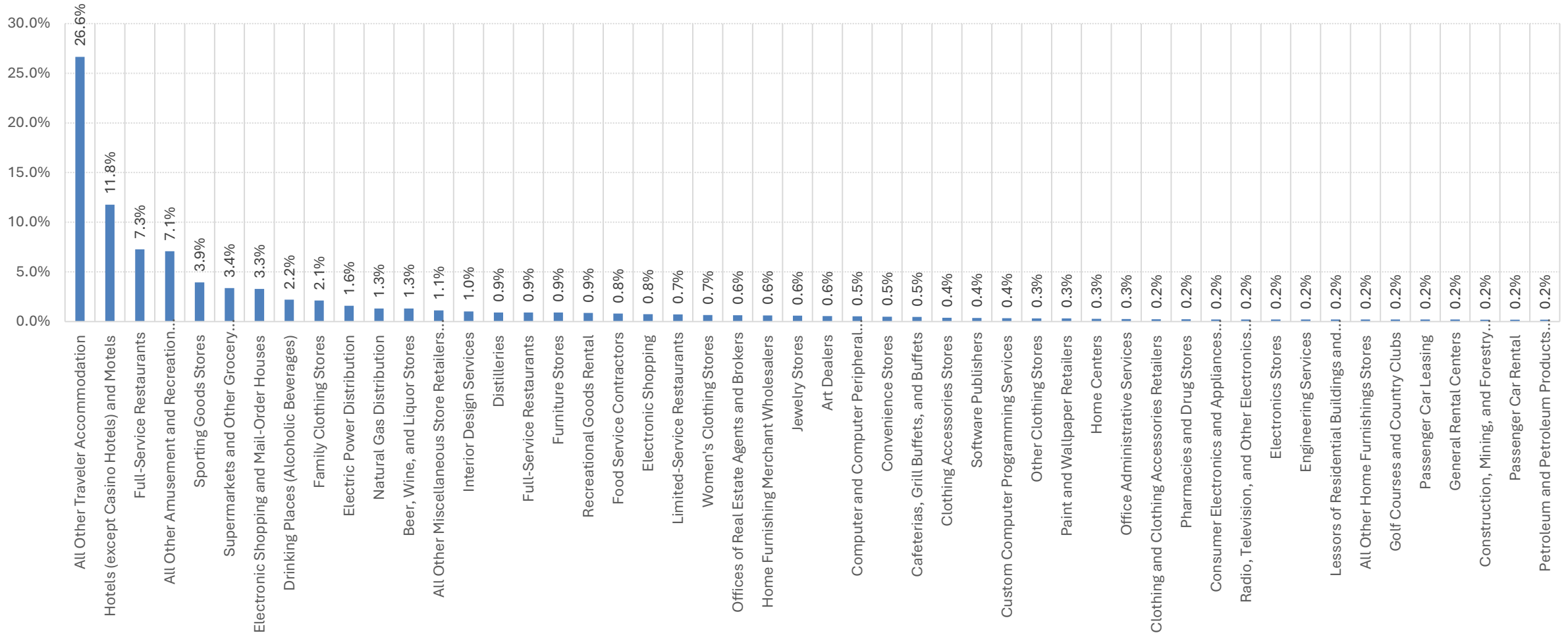


Source: Zions Public Finance. As of July 2024.

Existing Conditions – Citywide

Park City is a lodging and dining economy, supported by the ski industry.

Top City-wide Sectors by % Market Share

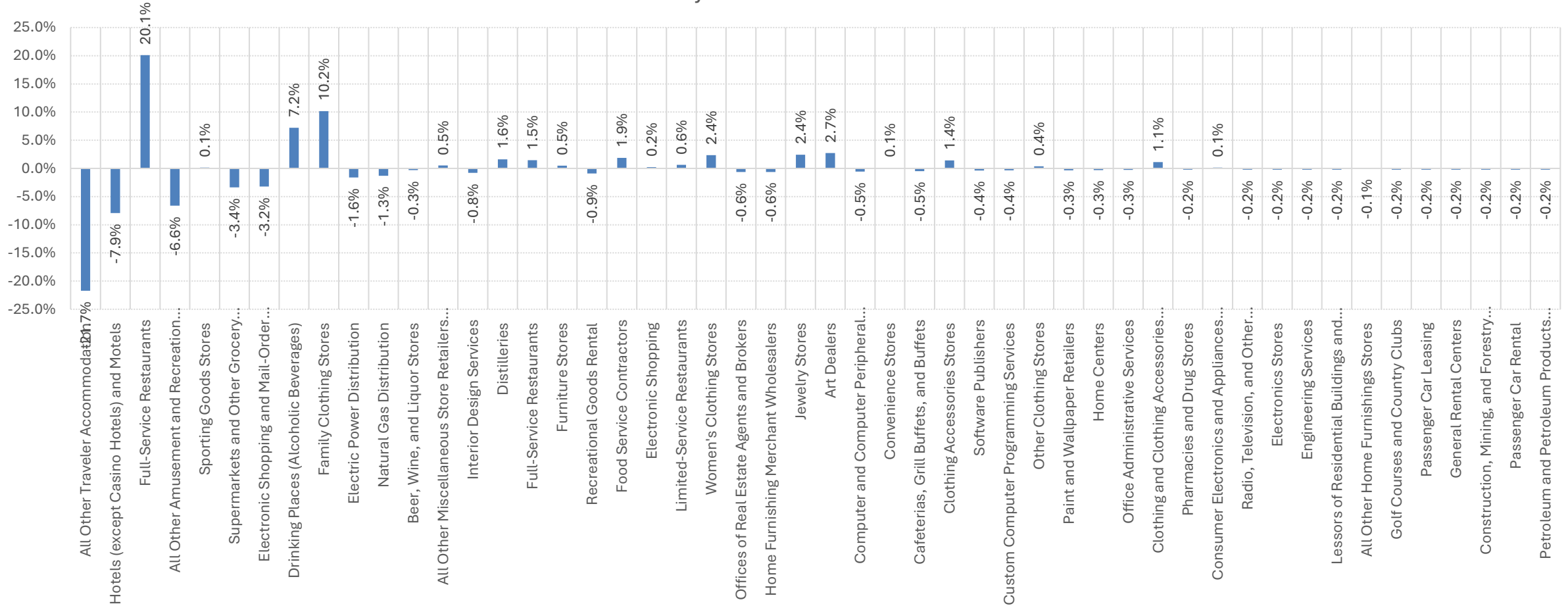


Source: Zions Public Finance. As of July 2024.

Existing Conditions – Citywide Comparison to Main Street

Main Street under-earns in Lodging/Travel Accommodations, Recreation/Other Amusement, Grocery, and Electronics. Main Street outperforms in Dining, Drinking, and Clothing Retail.

Main Street vs. City-wide Difference in % Market Share

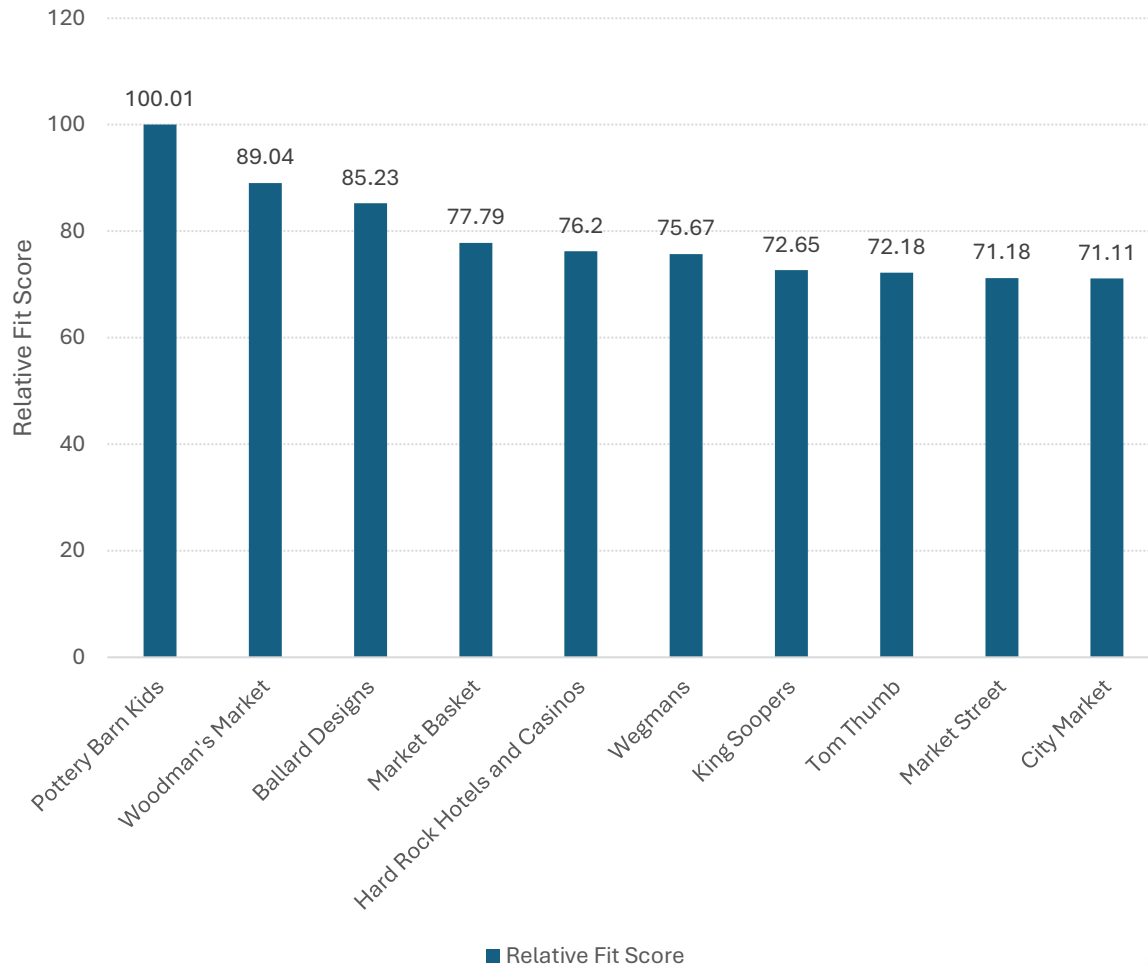


Source: Zions Public Finance. As of July 2024.

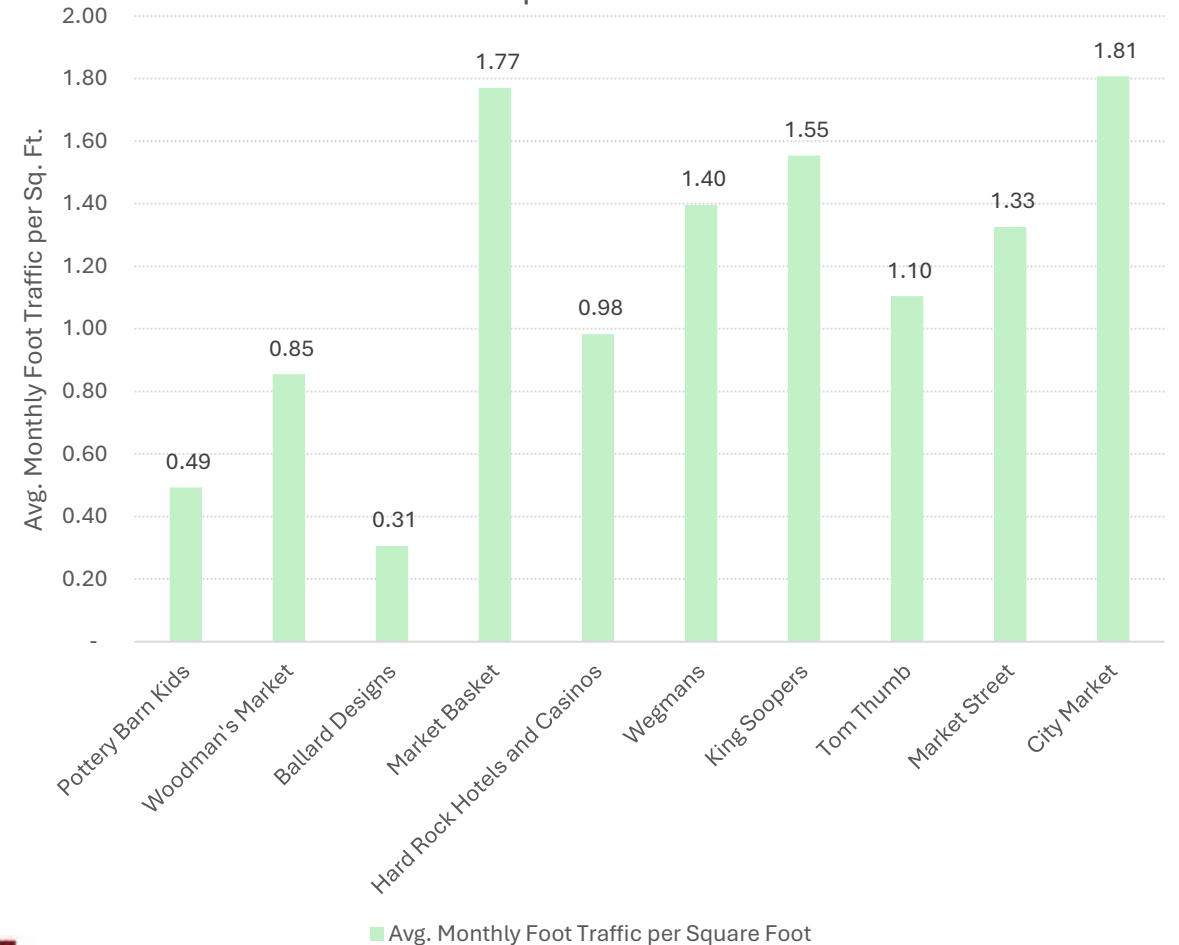
Missing Assets

A void analysis and search for businesses-of-best fit reveals needs for Hotel, Grocery, and specific Retail.

Recommended Businesses by Relative Fit



Recommended Businesses by Avg. Monthly Foot Traffic per Square Foot

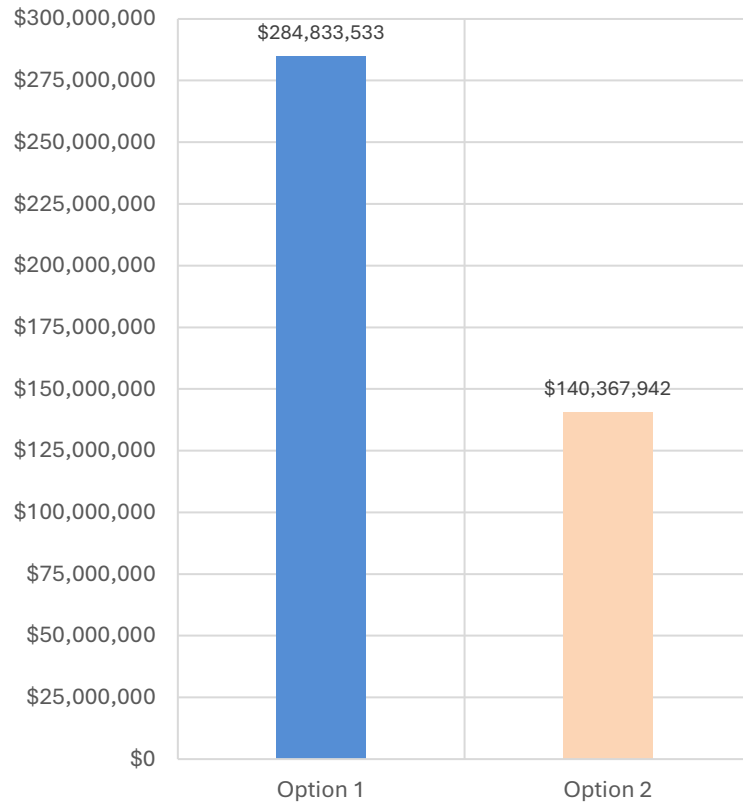


Source: Zions Public Finance, Placer.ai. As of April 2024.

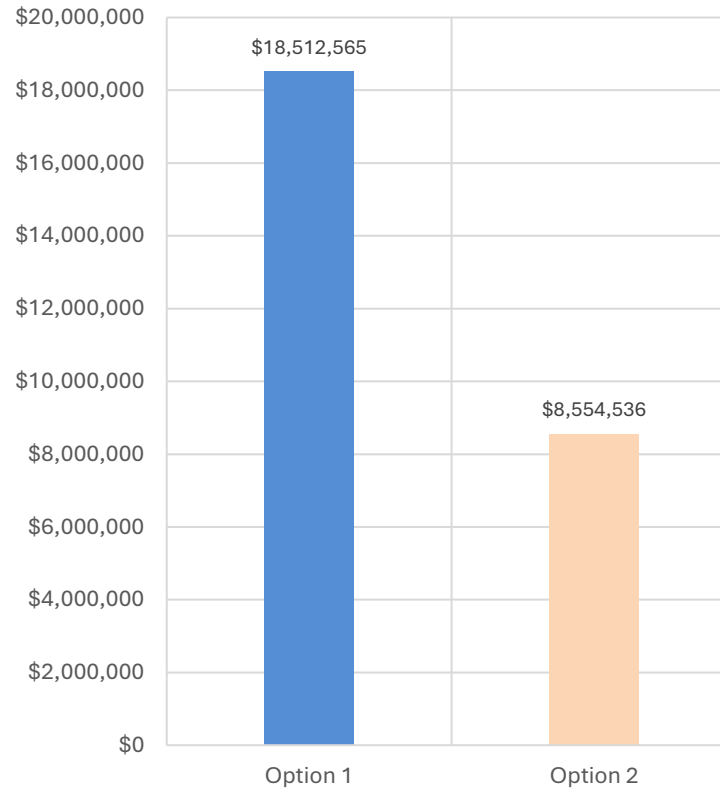
Comparison: Option 1 vs. Option 2

Economic and fiscal impact totals across two options. Fiscal impacts are calculated across all governmental entities in the region.

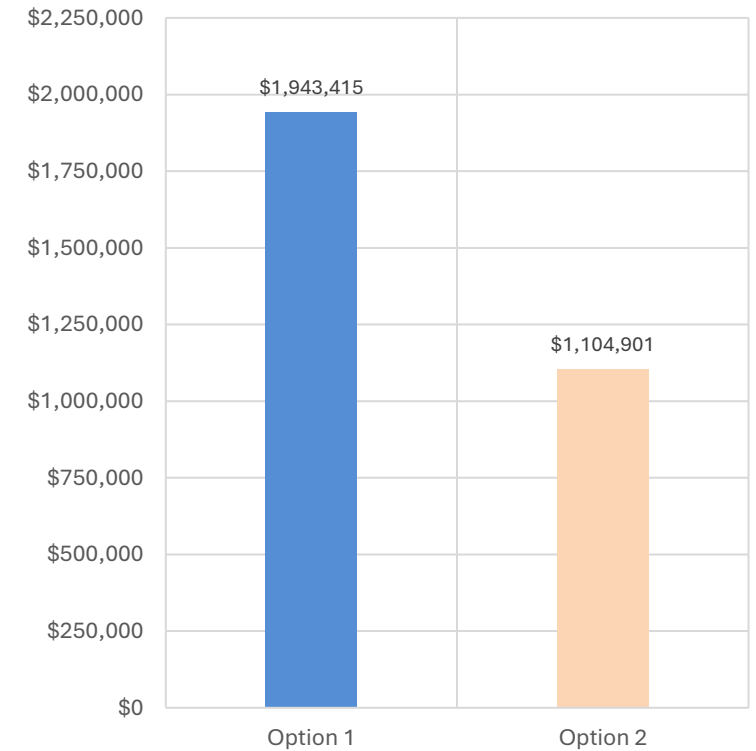
Total Direct and Indirect Economic Impact
(Annual, \$) Option 1 vs. Option 2



Total Direct and Indirect Fiscal Impact
(Annual, \$) to All Local Governments
Option 1 vs. Option 2



Total Direct and Indirect Fiscal Impact
(Annual, \$) to Park City Chamber
Option 1 vs. Option 2



Source: Zions Public Finance. As of July 2024.

Recommendations – Option 1

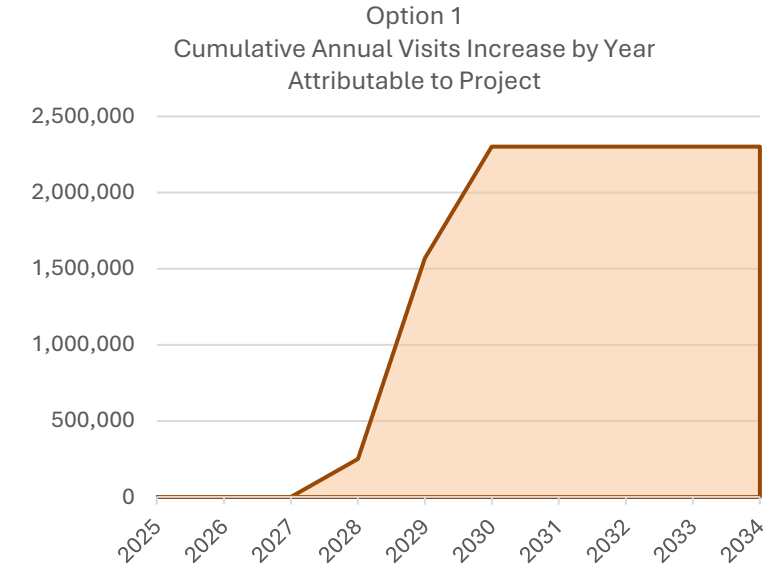
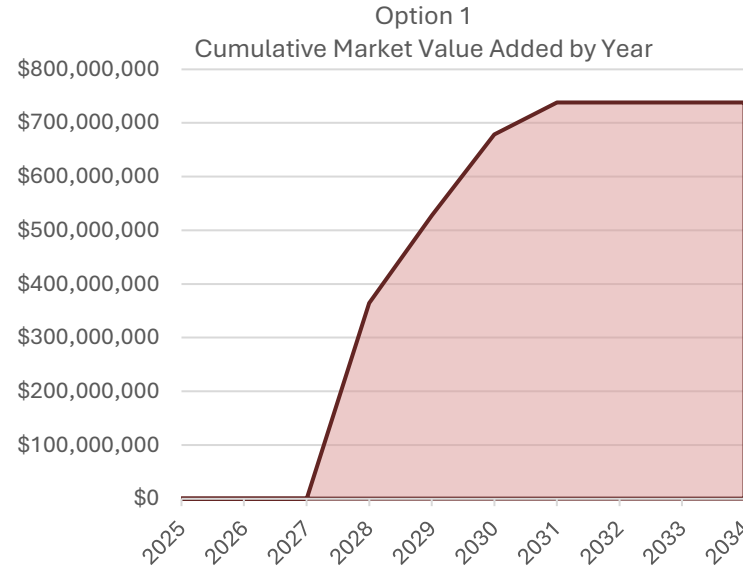
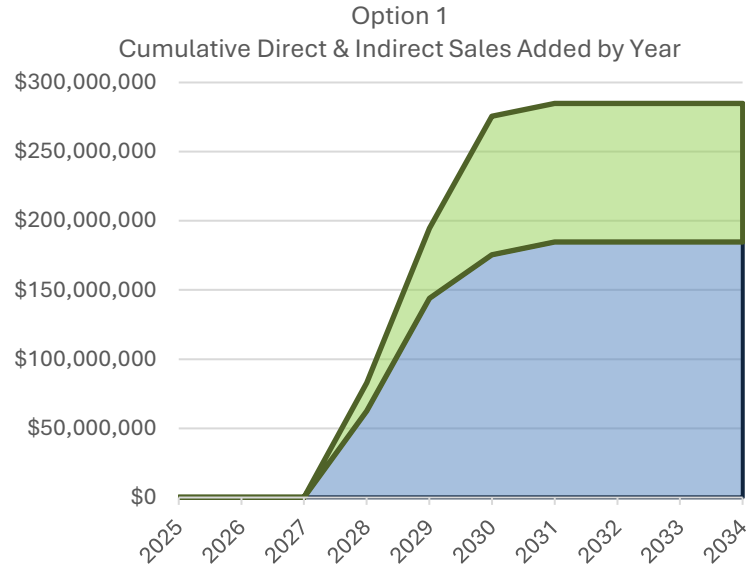
Enhance public-rights-of way and public land to deliver higher value uses to the core of Historic Park City.

Main Street Area Option 1

Land Use		Economic Impacts						
Element	Sector	Sq. Ft.	Direct Sales per Sq. Ft.	Economic Impact Direct Sales per Year	Estimated Annual Visits Increase	Economic Impact Indirect Sales per Year	Market Value	Year Online
High-End Boutique Hotel North	Hotels (except Casino Hotels) and Motels	250,000	\$243	\$60,815,543	91,250	\$15,486,038	\$357,611,737	2028
Trendy Upmarket Hotel	Hotels (except Casino Hotels) and Motels	100,000	\$225	\$22,454,970	82,125	\$13,937,434	\$143,519,678	2030
High End Community Grocer	Supermarkets and Other Grocery Retailers (except Convenience Retailers)	13,500	\$569	\$7,681,449	148,500	\$1,260,097	\$43,109,661	2029
Restaurant Space	Food Service Contractors	30,000	\$412	\$12,365,179	138,700	\$1,961,565	\$51,547,623	2029
High-End Bar	Drinking Places (Alcoholic Beverages)	15,000	\$374	\$5,611,022	165,000	\$2,333,513	\$28,406,816	2029
Clothing & Makeup Retail	Family Clothing Stores	15,000	\$604	\$9,065,190	172,500	\$2,927,498	\$7,500,000	2029
Recreational Goods and Rental Retail	Recreational Goods Rental	2,000	\$1,965	\$3,930,861	24,000	\$407,304	\$1,000,000	2029
High-End Phone and Computer Retail	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers	10,000	\$2,700	\$27,000,000	123,800	\$2,311,111	\$17,400,000	2029
Liquor Store Expansion & Improvement	Beer, Wine, and Liquor Stores	15,000	\$721	\$10,815,000	168,000	\$1,900,752	\$7,500,000	2029
Office/Professional Radio/Incubator Commercial	Radio, Television, and Other Broadcasting	20,000	\$150	\$3,000,000	90,000	\$3,818,475	\$0	2030
Office/Professional Software	Software Publishers	15,000	\$390	\$5,850,584	80	\$4,526	\$7,500,000	2030
Performance/Event Space Private	All Other Amusement and Recreation Industries	13,425	\$126	\$1,697,919	147,675	\$4,176,987	\$6,712,500	2028
Performance/Event Space Public	All Other Amusement and Recreation Industries	13,425	\$379	\$5,093,758	147,675	\$4,176,987	\$6,712,500	2029
Market Rate Housing & Nightly Rentals	All Other Traveler Accommodation	41,500	\$223	\$9,273,057	138	\$7,778	\$51,688,528	2031
Workforce Housing	Housing	15,200	\$0	\$0	40	\$2,263	\$7,600,000	2031
Post Office	Postal and Shipping	7,200	\$0	\$0	11,314	\$640,033	\$0	2028
Civic Institutional	Governmental	13,400	\$0	\$0	67,000	\$3,790,190	\$0	2029
Main Street Pedestrianization	Infrastructure	Full MS Right of Way	\$0	\$0	562,910	\$31,843,826	\$0	2030
Central Pedestrian Space Swede Alley	N/A	65,000	\$0	\$0	162,500	\$9,192,625	\$0	2029
Projected Total				\$184,654,533	2,303,207	\$100,179,000	\$737,809,043	
Downside Scenario				\$162,106,381	2,021,962	\$87,946,149	\$647,715,232	
Upside Scenario				\$207,202,685	2,584,451	\$112,411,851	\$827,902,855	

Recommendations – Option 1

Enhance public-rights-of-way and public land to deliver higher value uses to the core of Historic Park City.



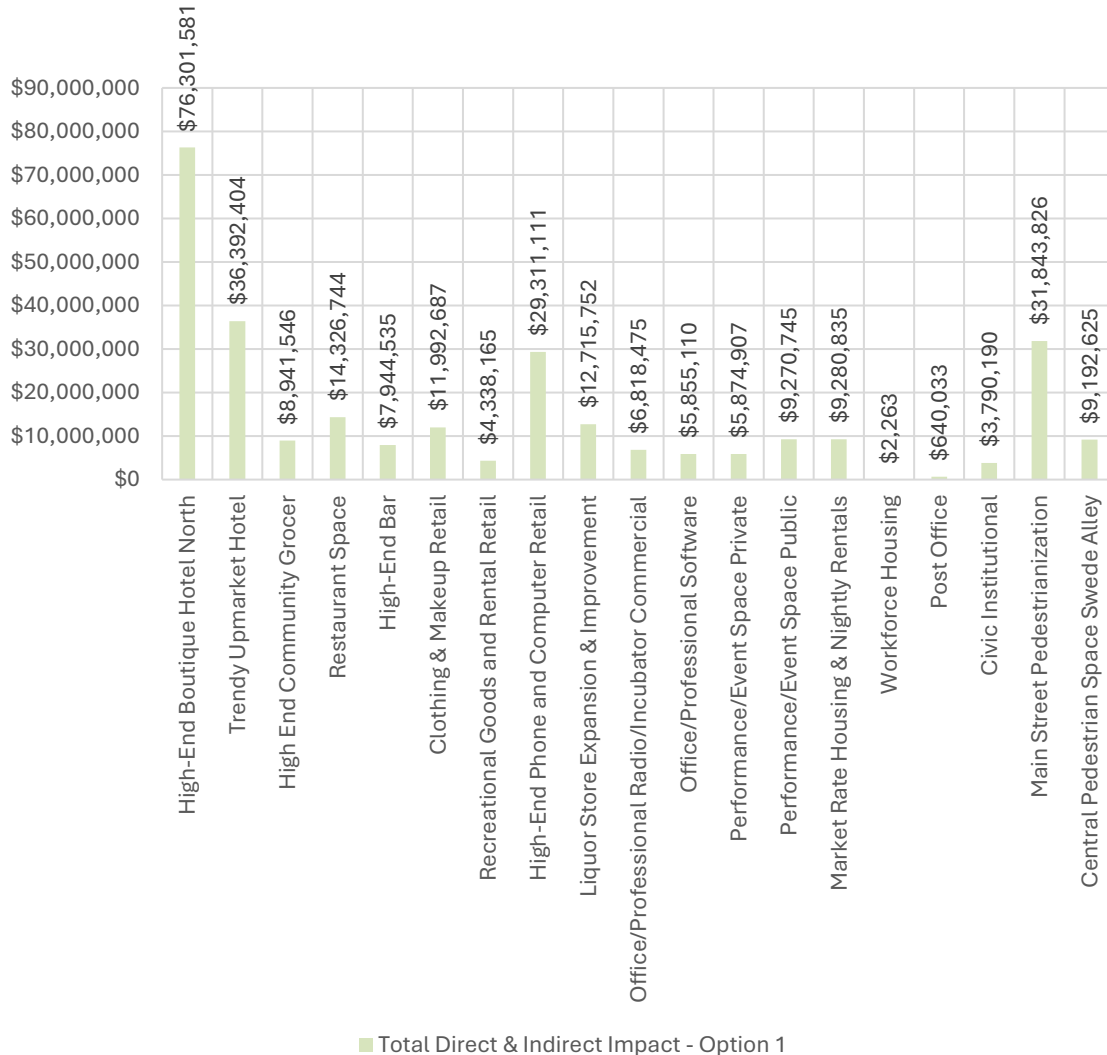
Year	Direct Sales Added per Year	Cumulative Direct Sales Added by Year	Indirect Sales Added per Year	Cumulative Indirect Sales Added by Year	Estimated Annual Visits Increase per Year	Cumulative Annual Visits Increase by Year	Market Value Added Per Year	Cumulative Market Value Added by Year
2025	\$0	\$0	\$0	\$0	0	0	\$0	\$0
2026	\$0	\$0	\$0	\$0	0	0	\$0	\$0
2027	\$0	\$0	\$0	\$0	0	0	\$0	\$0
2028	\$62,513,463	\$62,513,463	\$20,303,058	\$20,303,058	250,239	250,239	\$364,324,237	\$364,324,237
2029	\$81,562,460	\$144,075,922	\$30,261,641	\$50,564,699	1,317,675	1,567,914	\$163,176,601	\$527,500,838
2030	\$31,305,554	\$175,381,476	\$49,604,261	\$100,168,959	735,115	2,303,029	\$151,019,678	\$678,520,516
2031	\$9,273,057	\$184,654,533	\$10,041	\$100,179,000	178	2,303,207	\$59,288,528	\$737,809,043
2032	\$0	\$184,654,533	\$0	\$100,179,000	0	2,303,207	\$0	\$737,809,043
2033	\$0	\$184,654,533	\$0	\$100,179,000	0	2,303,207	\$0	\$737,809,043
2034	\$0	\$184,654,533	\$0	\$100,179,000	0	2,303,207	\$0	\$737,809,043



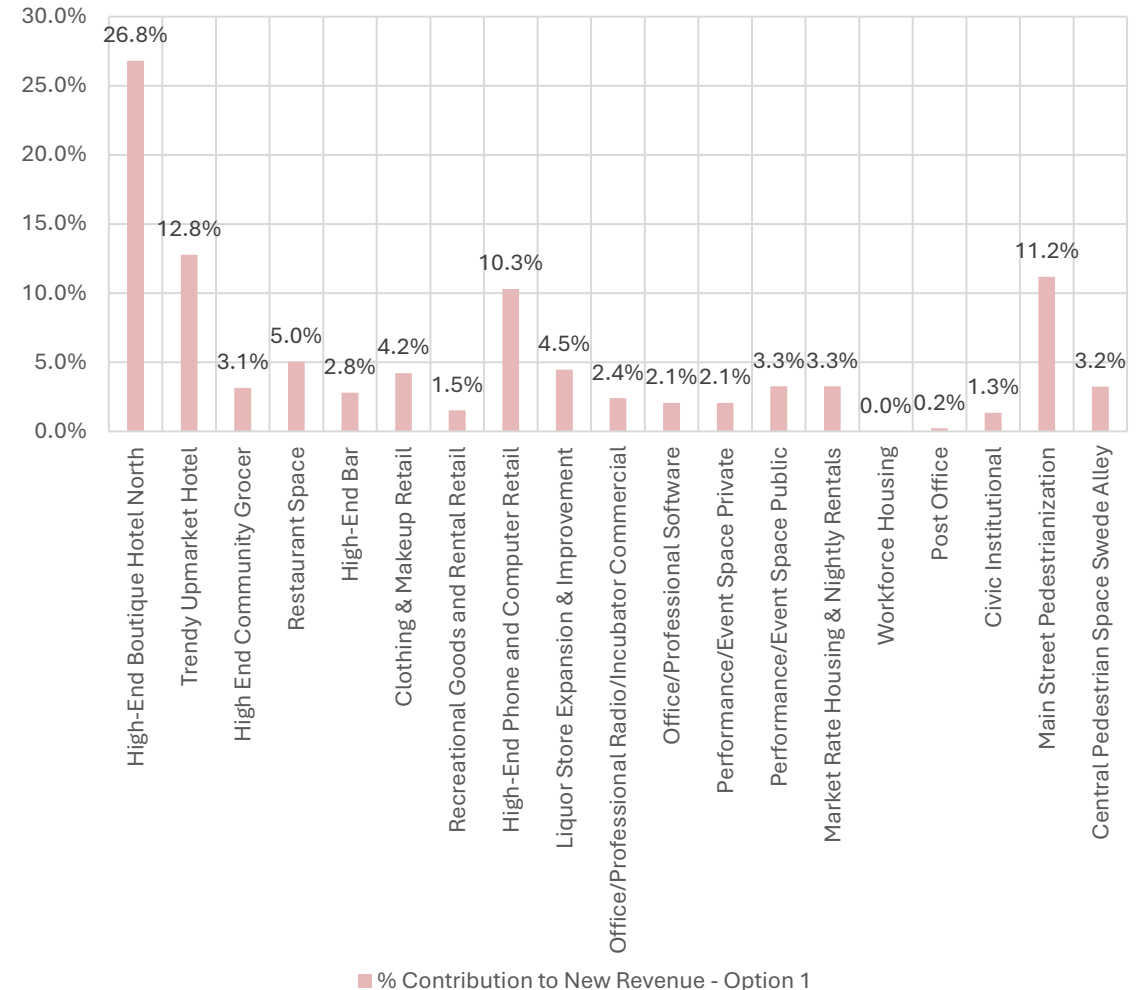
Recommendations – Option 1

Direct and indirect economic impacts are largely attributable to new uses.

Total Direct & Indirect Impact - Option 1 by Asset/Project



% Contribution to New Revenue - Option 1 by Asset/Project

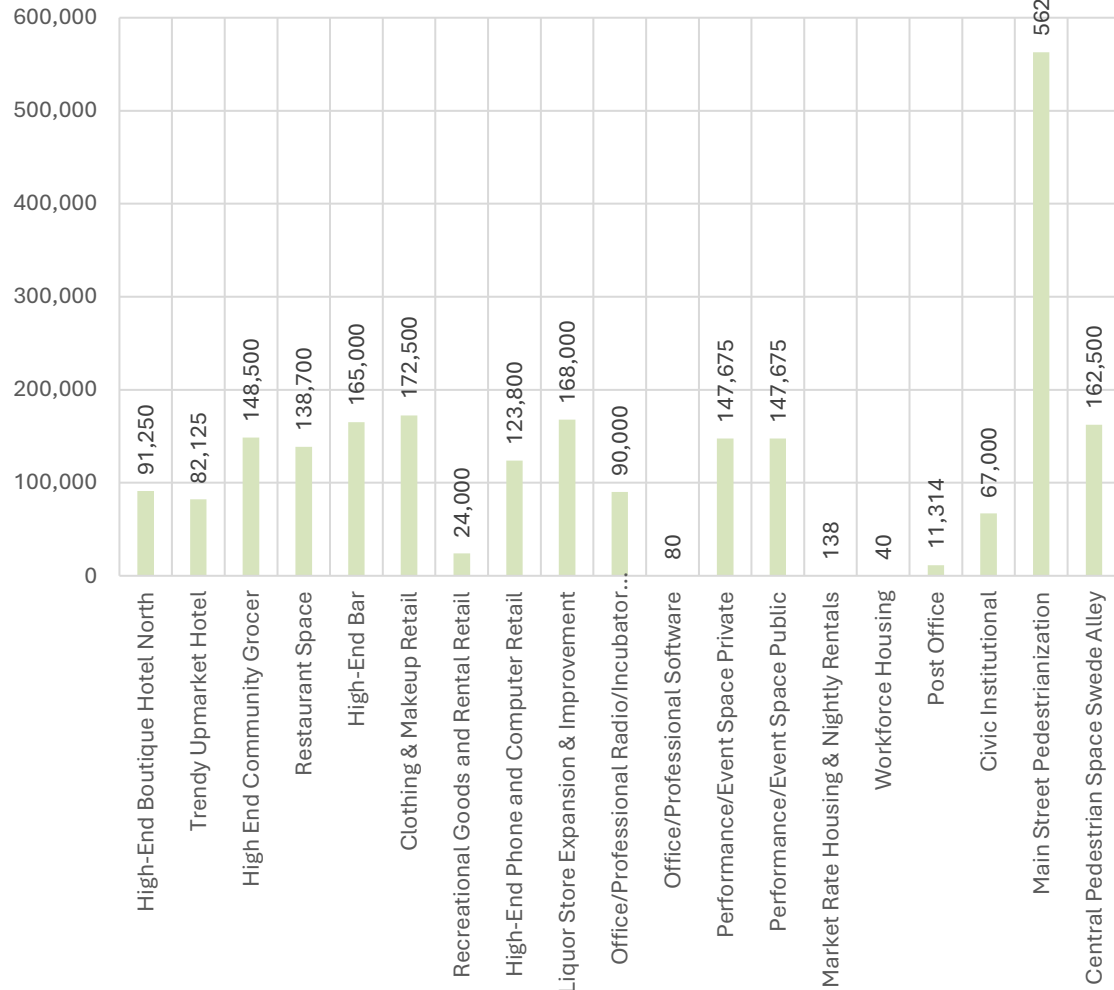


Source: Zions Public Finance. As of July 2024.

Recommendations – Option 1

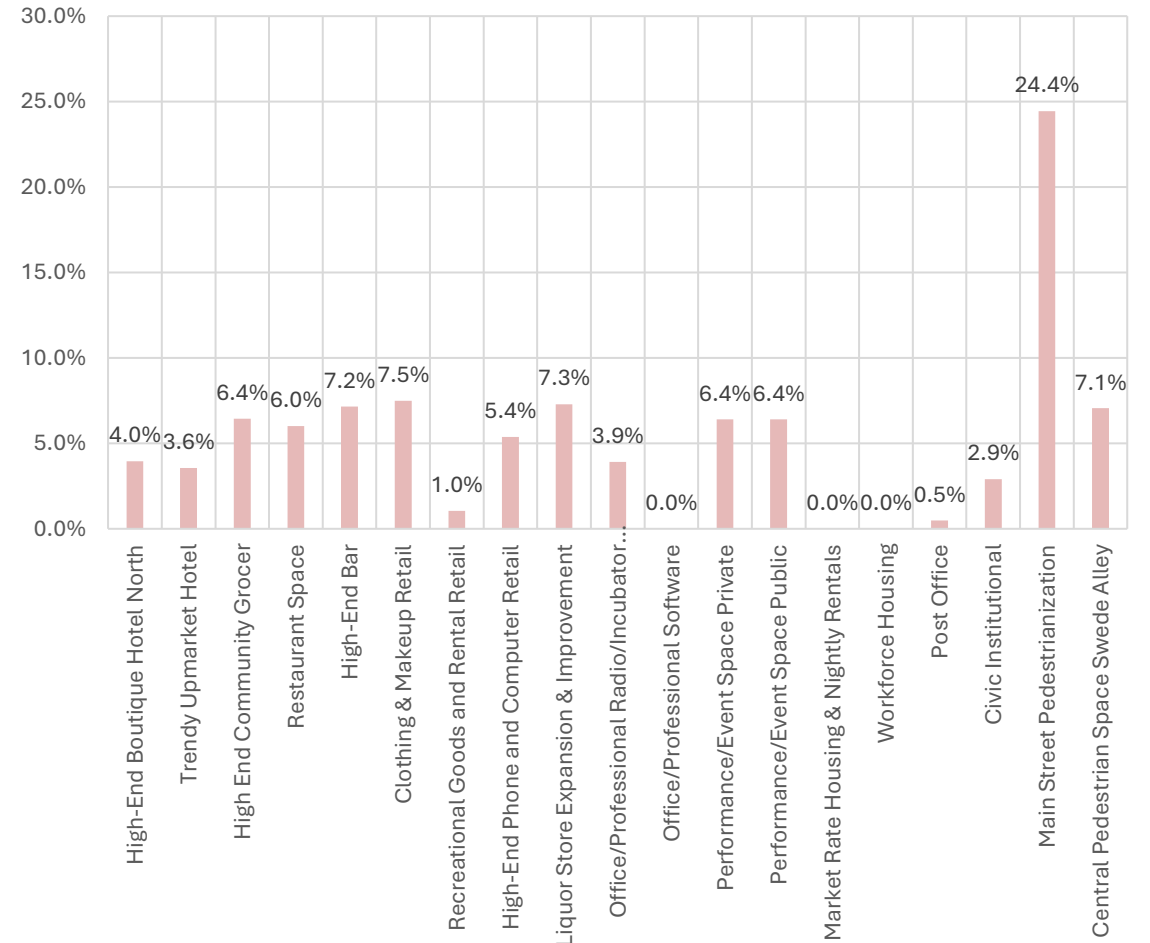
Visitation effects disproportionately benefit from pedestrianization.

Visitation Effects - Option 1 by Asset/Project



■ Estimated New Visitation - Option 1

% Contribution to New Visitation - Option 1 by Asset/Project



■ % Contribution to New Visitation - Option 1

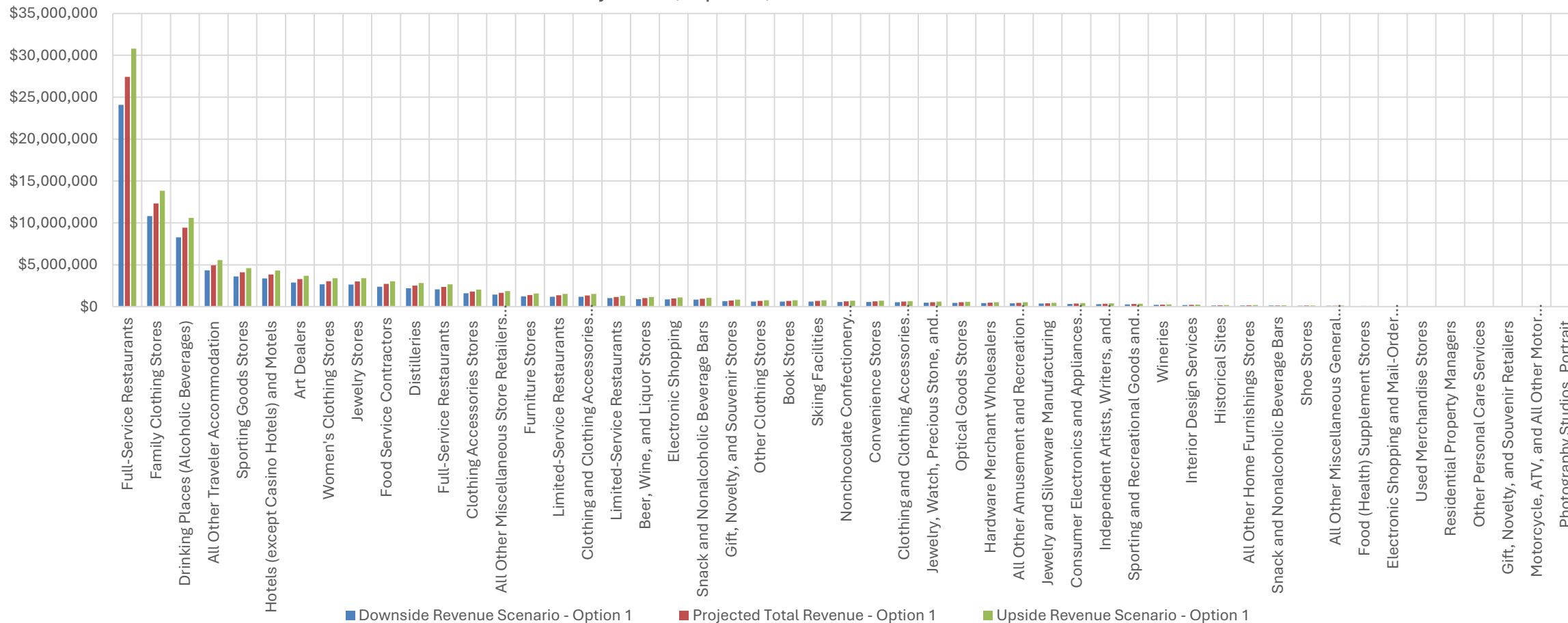
Recommendations – Option 1

Indirect benefits will cascade into the district in approximate distribution equal to the existing sector mix.

Option 1

Projected Indirect Benefit to Existing Main Street Sectors

Projection, Upside, & Downside Scenarios



Source: Zions Public Finance. As of July 2024.



Recommendations – Option 2

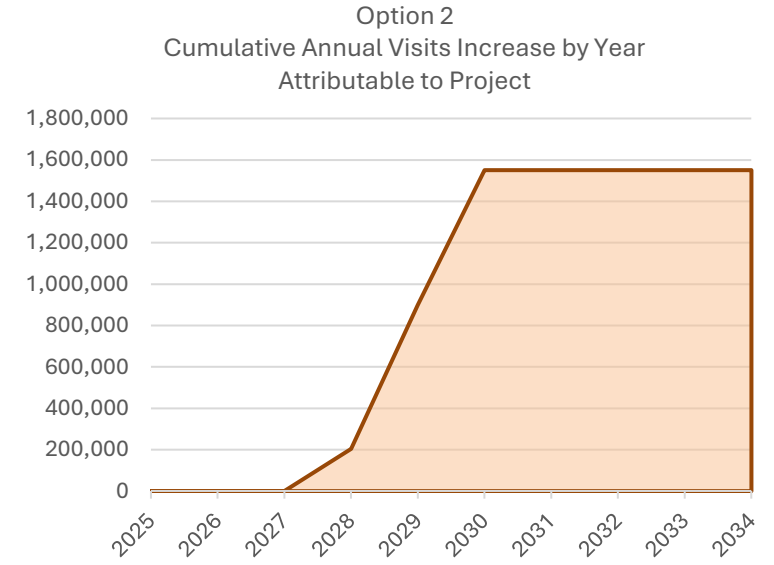
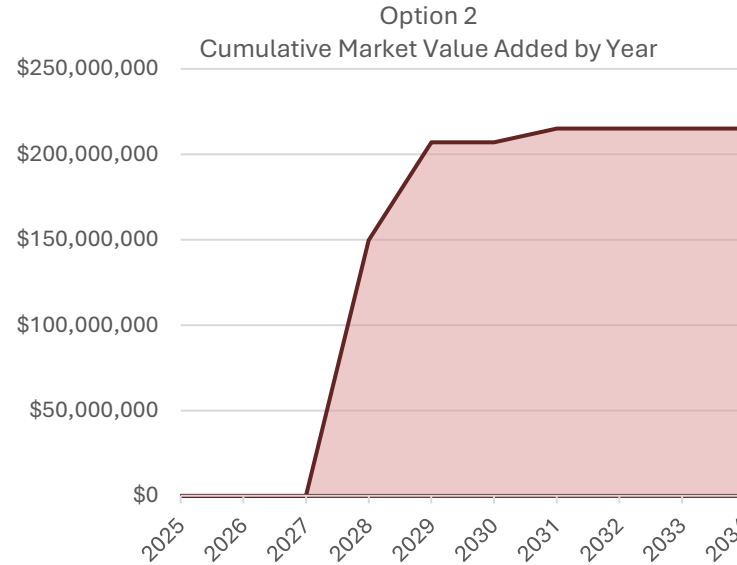
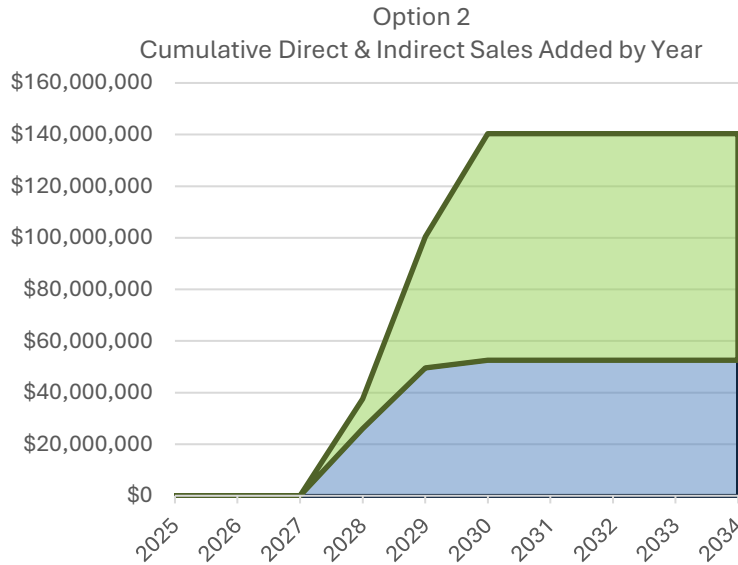
Enhance public-rights-of way and public land to deliver higher value uses to the core of Historic Park City.

Main Street Area Option 2

Land Use			Economic Impacts					
Element	Sector	Sq. Ft.	Direct Sales per Sq. Ft.	Economic Impact Direct Sales per Year	Estimated Annual Visits Increase	Economic Impact Indirect Sales per Year	Market Value	Year Online
High-End Boutique Hotel North	Hotels (except Casino Hotels) and Motels	100,000	\$243	\$24,326,217	45,625	\$2,581,006	\$143,044,695	2028
High End Community Grocer	Supermarkets and Other Grocery Retailers (except Convenience Retailers)	13,500	\$569	\$7,681,449	148,500	\$8,400,645	\$43,109,661	2029
Liquor Store Expansion & Improvement	Beer, Wine, and Liquor Stores	15,000	\$721	\$10,815,000	168,000	\$9,503,760	\$7,500,000	2029
Office/Professional Radio/Incubator Commercial	Radio, Television, and Other Broadcasting	20,000	\$150	\$3,000,000	90,000	\$5,091,300	\$0	2030
Performance/Event Space Private	All Other Amusement and Recreation Industries	13,425	\$126	\$1,697,919	147,675	\$8,353,975	\$6,712,500	2028
Performance/Event Space Public	All Other Amusement and Recreation Industries	13,425	\$379	\$5,093,758	147,675	\$8,353,975	\$6,712,500	2029
Workforce Housing	Housing	16,000	\$0	\$0	40	\$2,263	\$8,000,000	2031
Post Office	Postal and Shipping	7,200	\$0	\$0	11,314	\$640,033	\$0	2028
Civic Institutional	Government	13,400	\$0	\$0	67,000	\$3,790,190	\$0	2029
Main Street Pedestrianization	Infrastructure	Full MS Right of Way	\$0	\$0	562,910	\$31,843,826	\$0	2030
Central Pedestrian Space Swede Alley	Infrastructure	65,000	\$0	\$0	162,500	\$9,192,625	\$0	2029
			Projected Total	\$52,614,344	1,551,239	\$87,753,598	\$215,079,356	
			Downside Scenario	\$46,189,610	1,361,817	\$77,038,012	\$647,715,232	
			Upside Scenario	\$59,039,078	1,740,661	\$98,469,184	\$827,902,855	

Recommendations – Option 2

Enhance public-rights-of-way and public land to deliver higher value uses to the core of Historic Park City.



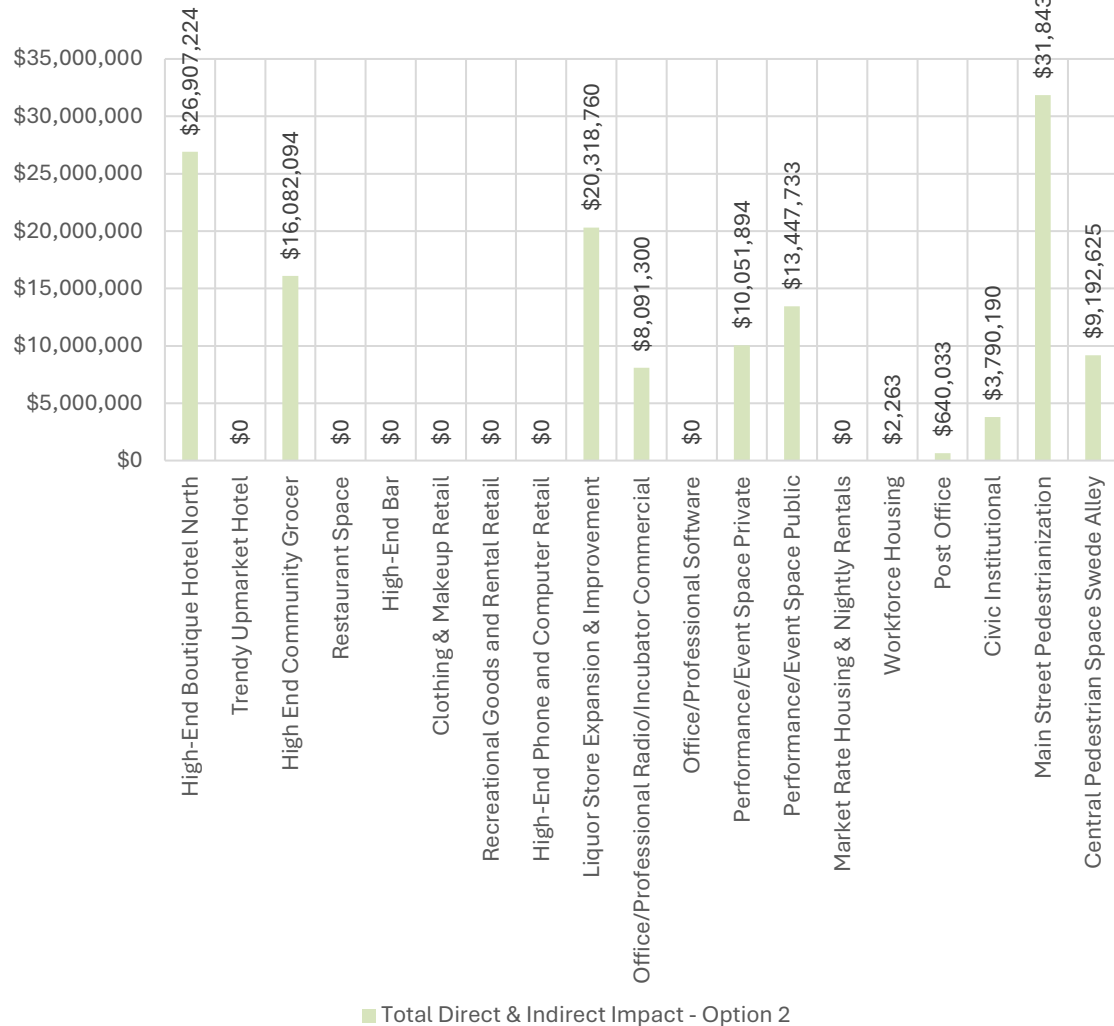
Year	Direct Sales Added per Year	Cumulative Direct Sales Added by Year	Indirect Sales Added per Year	Cumulative Indirect Sales Added by Year	Estimated Annual Visits Increase per Year	Cumulative Annual Visits Increase by Year	Market Value Added Per Year	Cumulative Market Value Added by Year
2025	\$0	\$0	\$0	\$0	0	0	\$0	\$0
2026	\$0	\$0	\$0	\$0	0	0	\$0	\$0
2027	\$0	\$0	\$0	\$0	0	0	\$0	\$0
2028	\$26,024,137	\$26,024,137	\$11,575,014	\$11,575,014	204,614	204,614	\$149,757,195	\$149,757,195
2029	\$23,590,207	\$49,614,344	\$39,241,195	\$50,816,209	693,675	898,289	\$57,322,161	\$207,079,356
2030	\$3,000,000	\$52,614,344	\$36,935,126	\$87,751,335	652,910	1,551,199	\$0	\$207,079,356
2031	\$0	\$52,614,344	\$2,263	\$87,753,598	40	1,551,239	\$8,000,000	\$215,079,356
2032	\$0	\$52,614,344	\$0	\$87,753,598	0	1,551,239	\$0	\$215,079,356
2033	\$0	\$52,614,344	\$0	\$87,753,598	0	1,551,239	\$0	\$215,079,356
2034	\$0	\$52,614,344	\$0	\$87,753,598	0	1,551,239	\$0	\$215,079,356



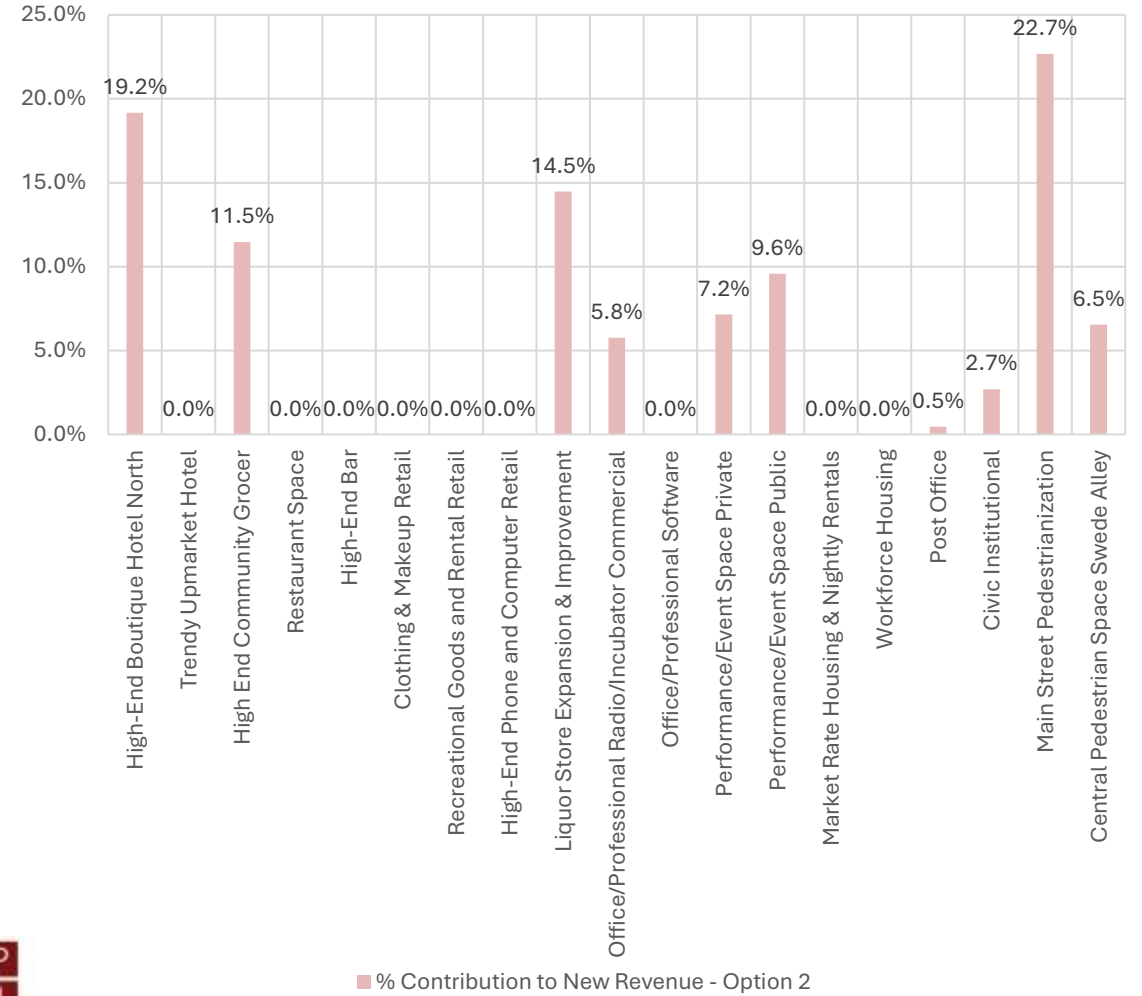
Recommendations – Option 2

Direct and indirect impacts are largely attributable to new uses.

Total Direct & Indirect Impact - Option 2 by Asset/Project



% Contribution to New Revenue - Option 2 by Asset/Project

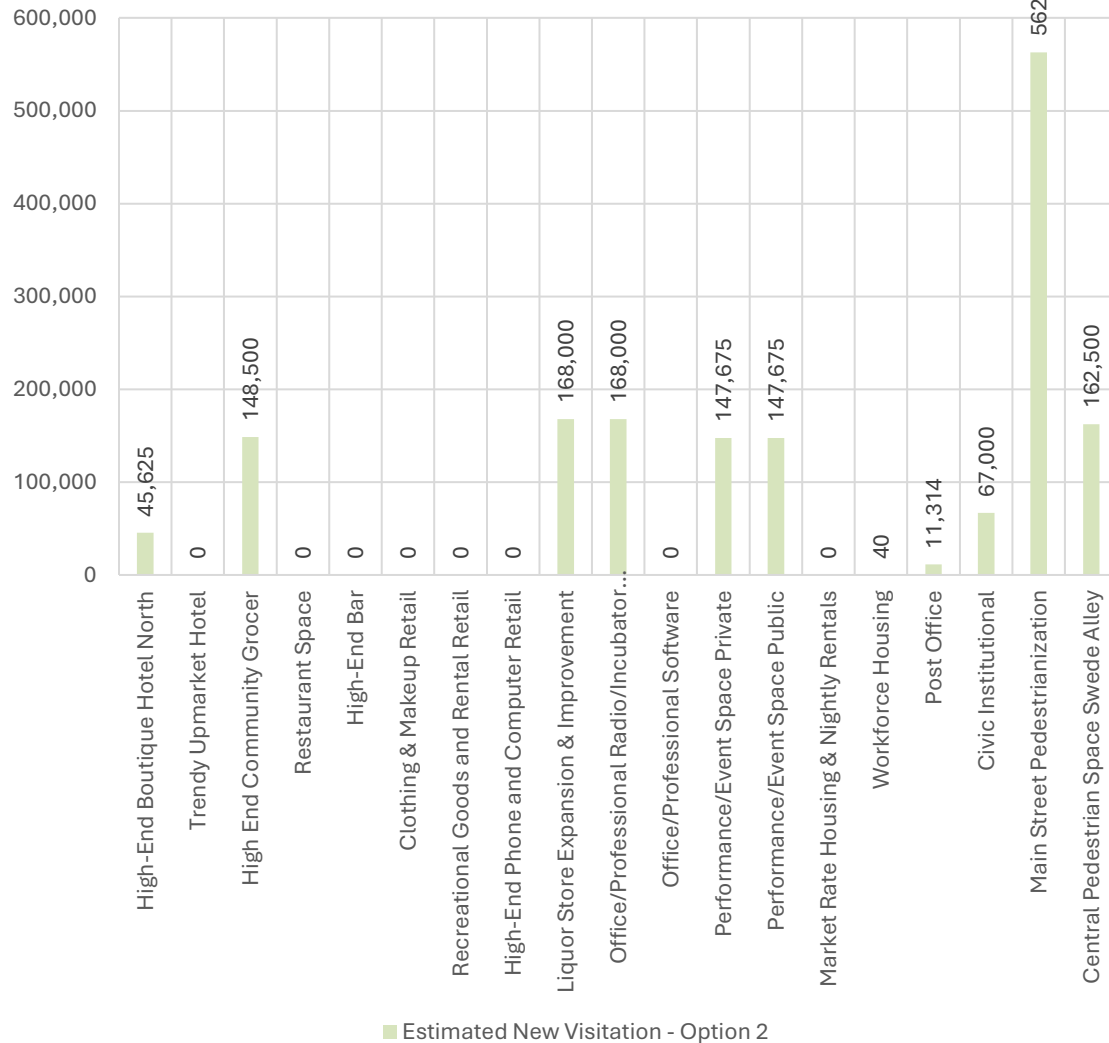


Source: Zions Public Finance. As of July 2024.

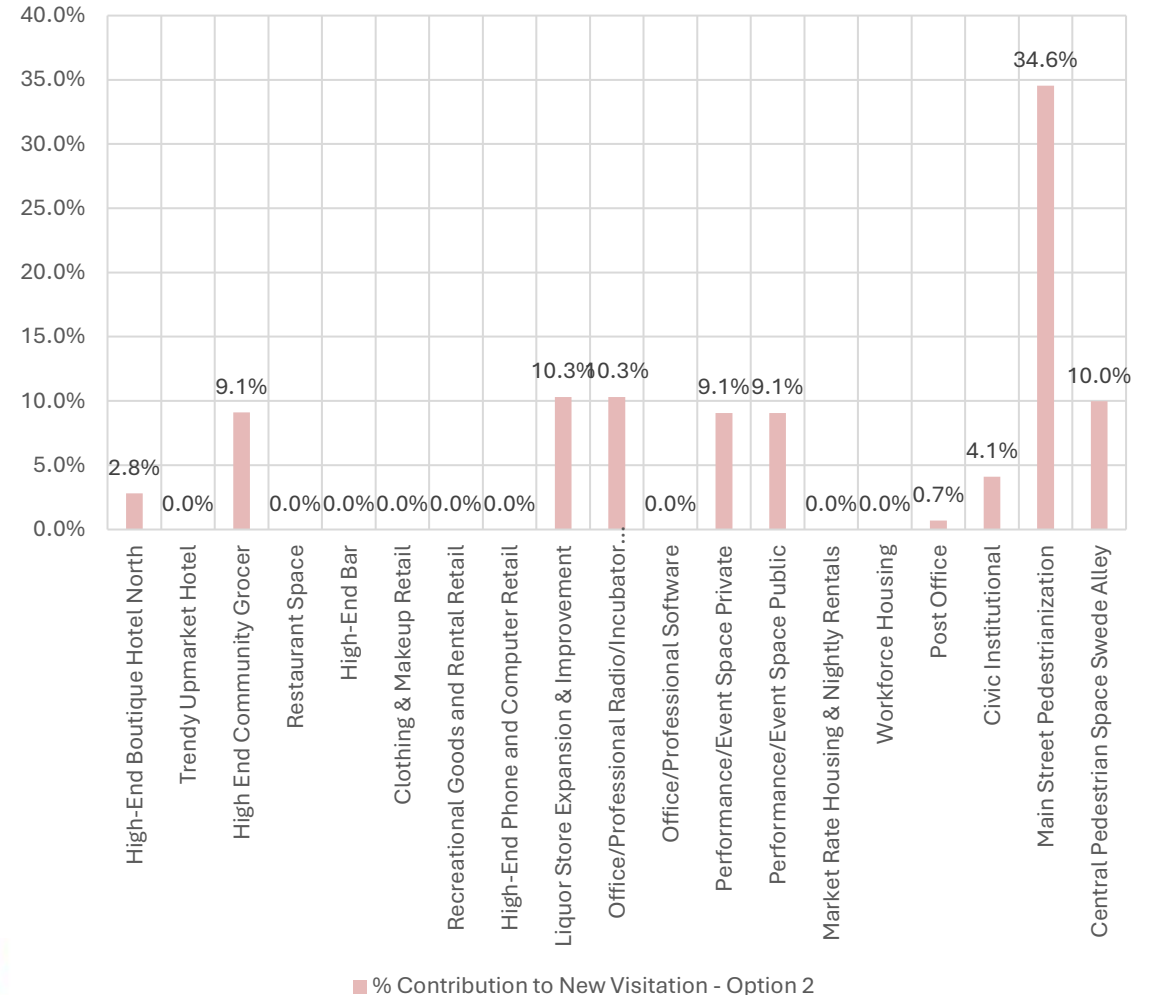
Recommendations – Option 2

Visitation effects disproportionately benefit from pedestrianization.

Visitation Effects - Option 2 by Asset/Project



% Contribution to New Visitation - Option 2 by Asset/Project



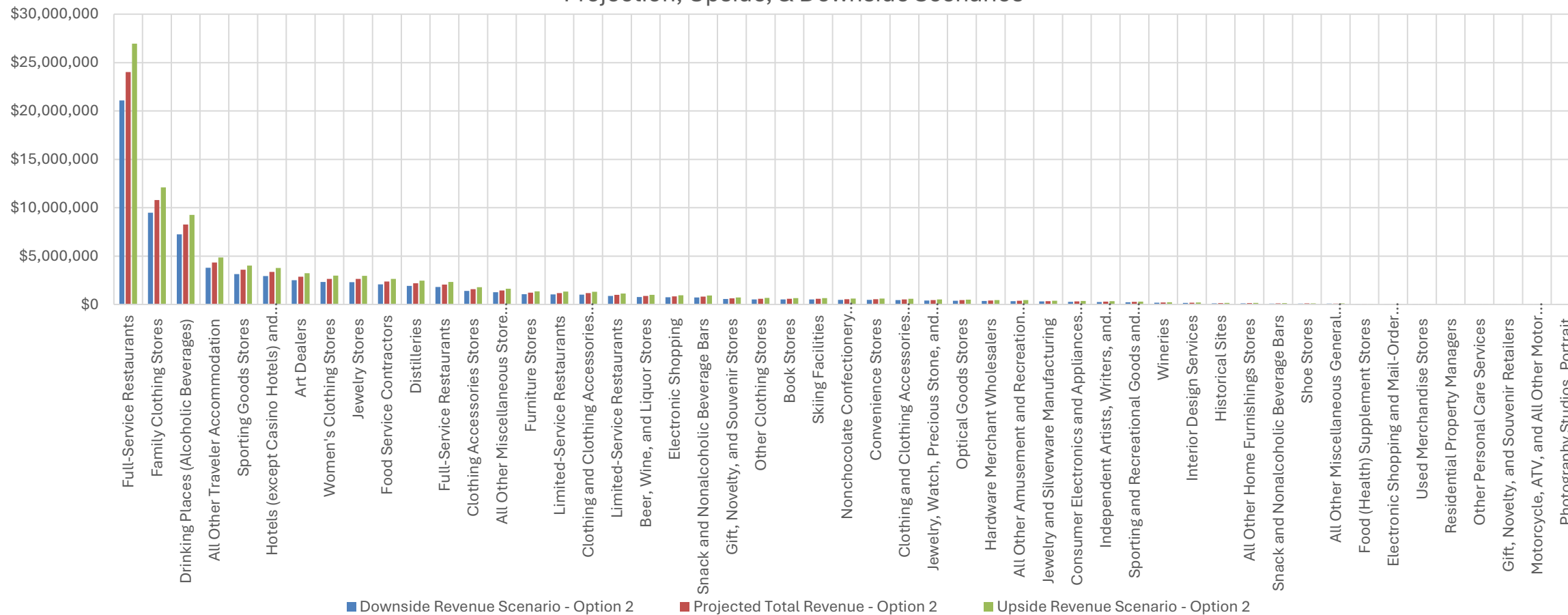
Source: Zions Public Finance. As of July 2024.

Recommendations – Option 2

Indirect benefits will cascade into the district in approximate distribution equal to the existing sector mix.

Option 2

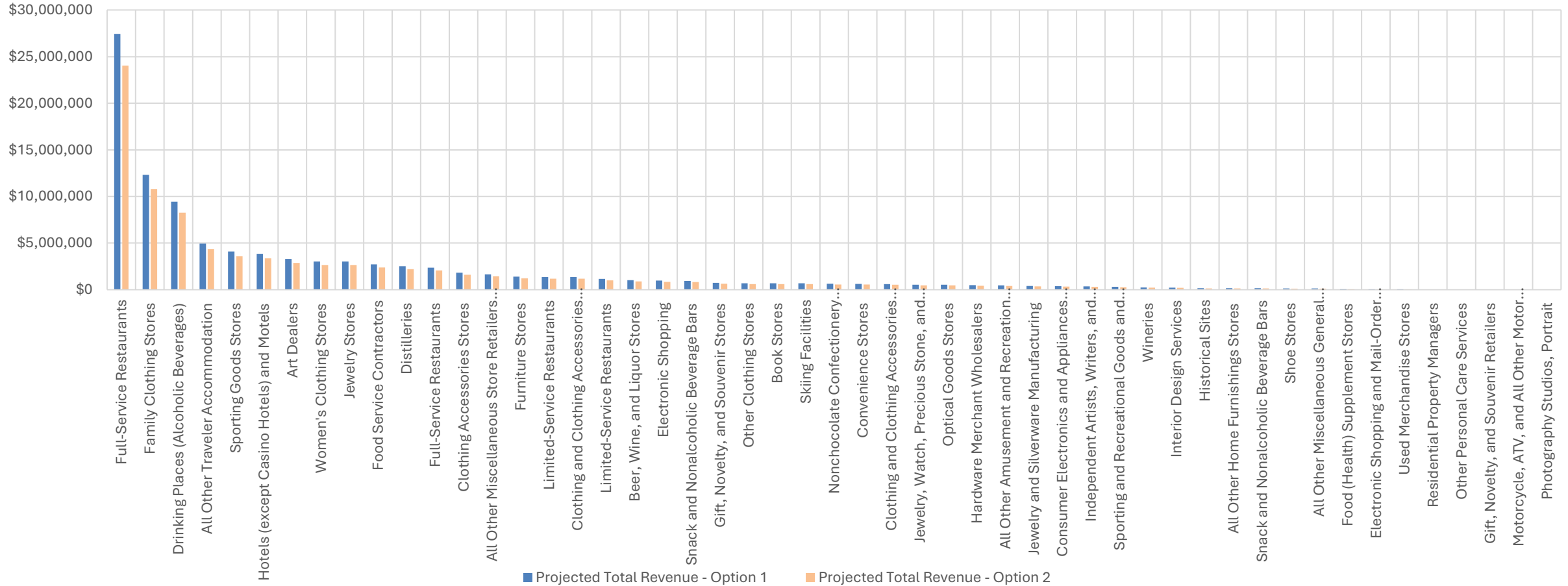
Projected Indirect Benefit to Existing Main Street Sectors
Projection, Upside, & Downside Scenarios



Comparison: Option 1 vs. Option 2

Less indirect economic benefit in Option 2.

Projected Indirect Benefit to Existing Main Street Sectors
Option 1 vs. Option 2

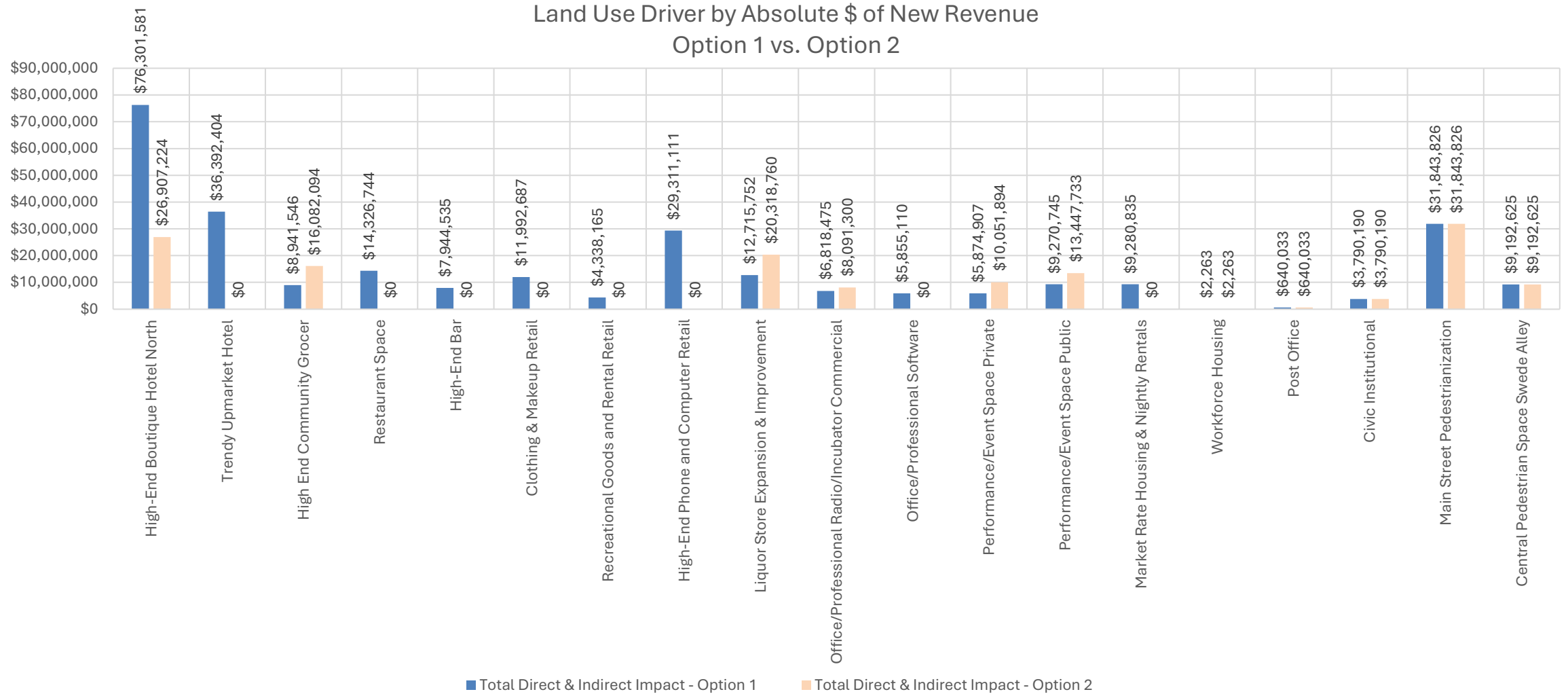


Source: Zions Public Finance. As of July 2024.



Comparison: Option 1 vs. Option 2

Option 1 outperforms in almost every dimension.

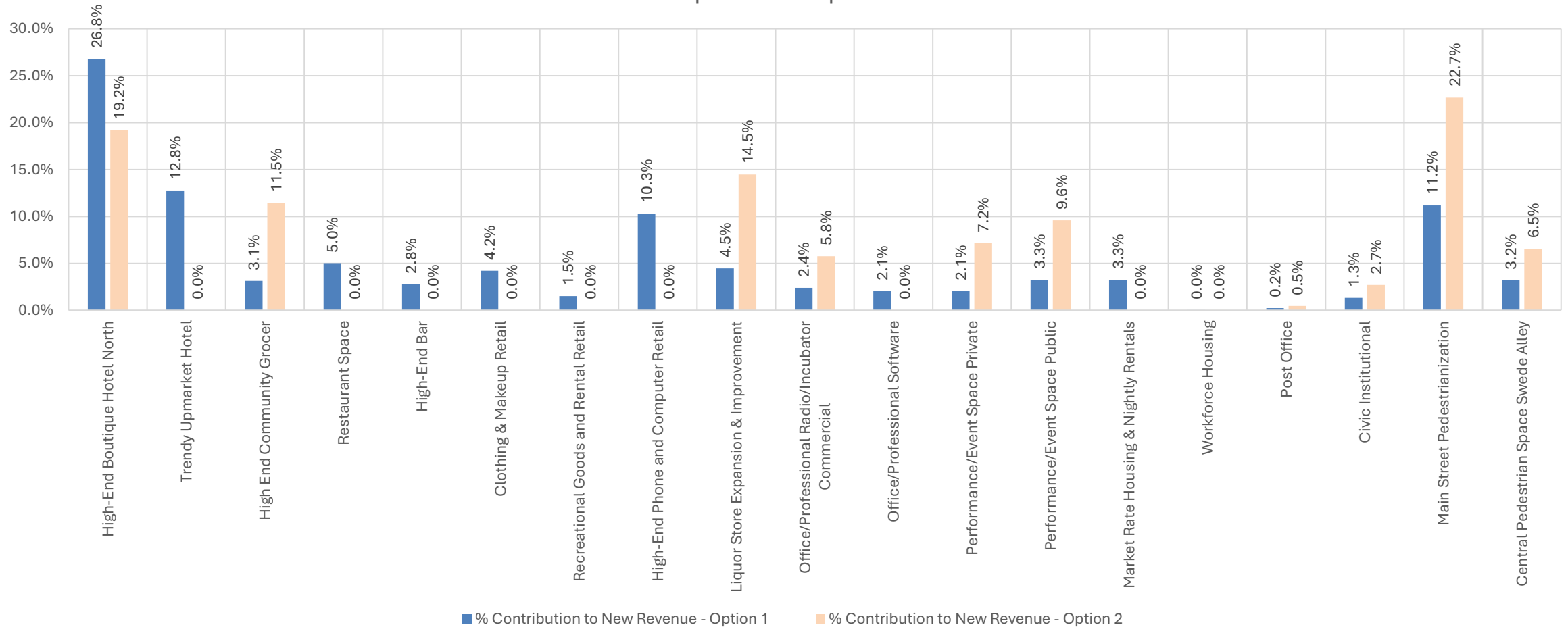


Source: Zions Public Finance. As of July 2024.

Comparison: Option 1 vs. Option 2

Pedestrianization and an improved liquor store become larger drivers in Option 2.

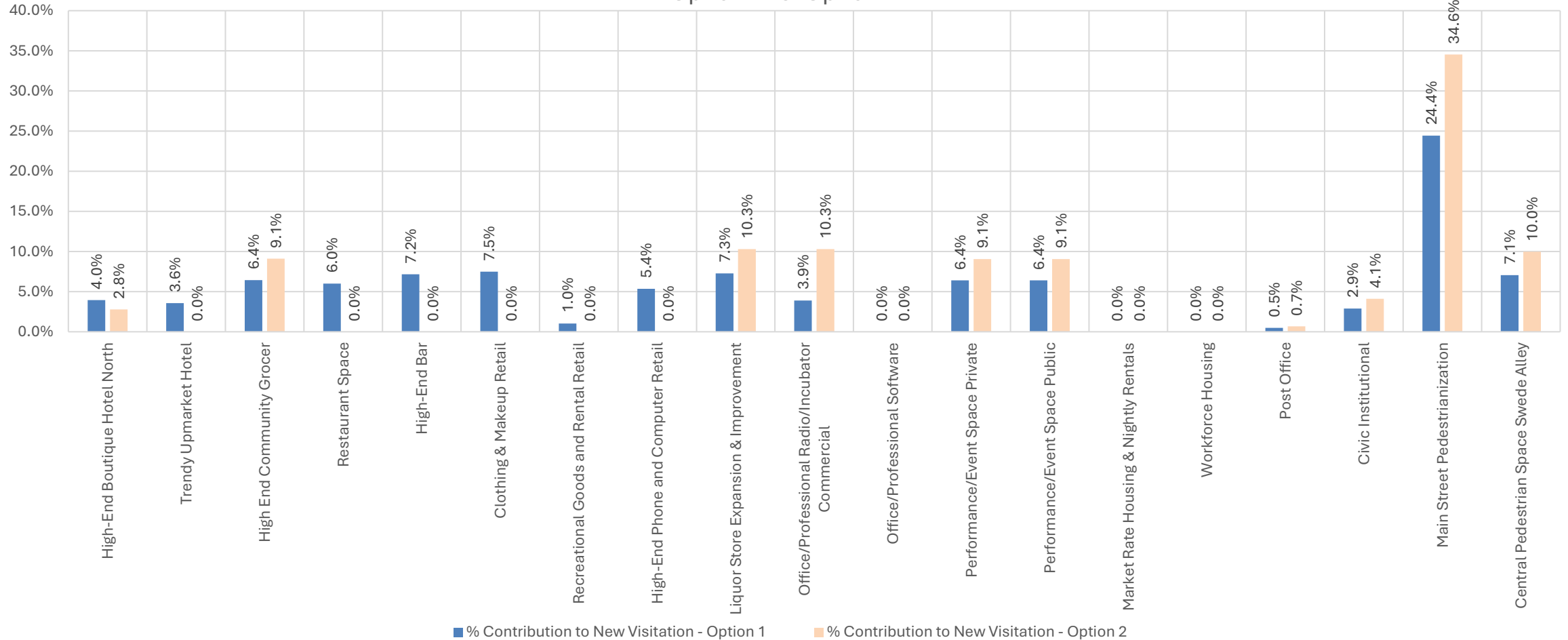
Land Use Driver by % Contribution to New Revenue
Option 1 vs. Option 2



Comparison: Option 1 vs. Option 2

Pedestrianization is a large contributor to visitation in both scenarios.

Land Use Driver by % Contribution to Visitation
Option 1 vs. Option 2



Comparison: Option 1 vs. Option 2

Fiscal impacts to government and non-government entities.

Summary of Projected Fiscal Impacts to Governmental Entities

Entity	Option 1			Option 2		
	Downside Revenue Scenario	Projected Total Revenue	Upside Revenue Scenario	Downside Revenue Scenario	Projected Total Revenue	Upside Revenue Scenario
Park City Municipal Corporation	\$9,117,267	\$10,385,431	\$11,653,596	\$4,452,892	\$5,072,266	\$5,691,641
Summit County	\$4,255,636	\$4,847,573	\$5,439,509	\$2,217,763	\$2,526,242	\$2,834,721
Park City School District	\$2,432,818	\$2,771,211	\$3,109,603	\$709,193	\$807,838	\$906,483
Park City Fire District	\$226,700	\$258,233	\$289,766	\$66,086	\$75,278	\$84,470
Summit County Mosquito Abatement	\$9,068	\$10,329	\$11,591	\$2,643	\$3,011	\$3,379
Weber Basin Water Conservancy	\$126,952	\$144,611	\$162,269	\$37,008	\$42,156	\$47,303
Multicounty Assessing & Collecting	\$9,716	\$11,067	\$12,419	\$2,832	\$3,226	\$3,620
County Assessing & Collecting	\$73,840	\$84,110	\$94,381	\$21,525	\$24,519	\$27,513
Total Annual Fiscal Impact Across Governments	\$16,251,997	\$18,512,565	\$20,773,133	\$7,509,942	\$8,554,536	\$9,599,130

Summary of Projected Fiscal Impacts to Park City Chamber

Entity	Option 1			Option 2		
	Downside Revenue Scenario	Projected Total Revenue	Upside Revenue Scenario	Downside Revenue Scenario	Projected Total Revenue	Upside Revenue Scenario
Park City Chamber of Commerce	\$1,706,105	\$1,943,415	\$2,180,725	\$969,982	\$1,104,901	\$1,239,821

Capacity to Absorb New Development

In Old Town, time to clear market inventory has not exceeded 25 days in the past five years, on all measures, and remains under 10 days much of the time.

Park City - Old Town
Time to Clear Market Inventory – Trailing 6 Month Average

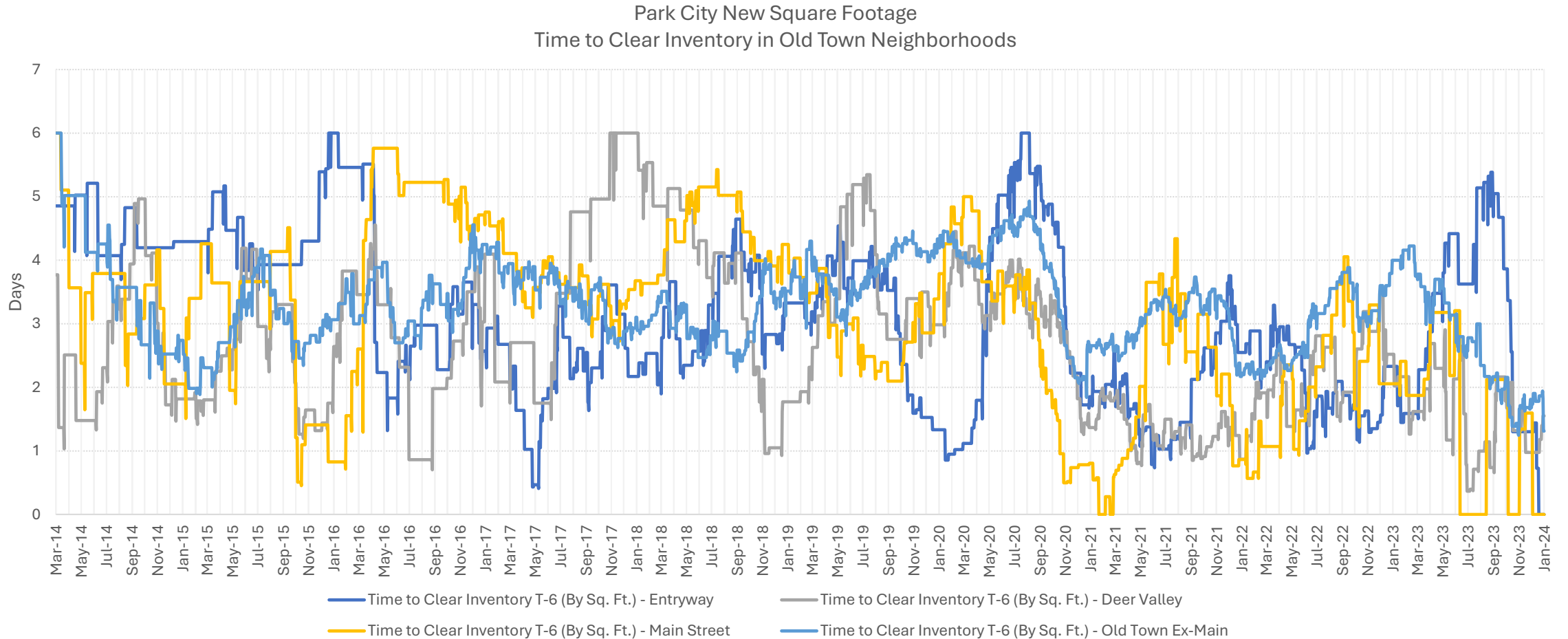


Source: Zions Public Finance, Utah MLS. As of July 2024.



Capacity to Absorb New Development

Average capacity to absorb new square footage is almost instantaneous in the key regions surrounding the study area.

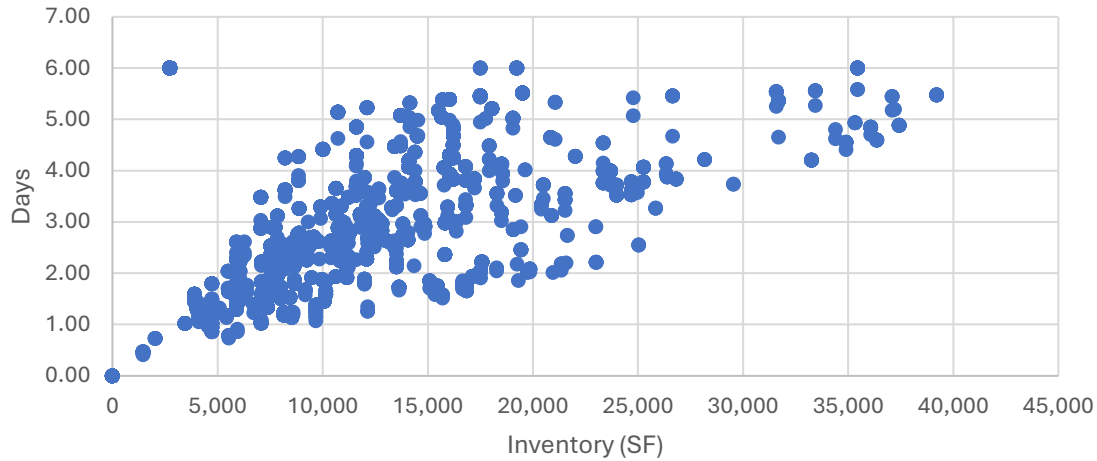


Source: Zions Public Finance, Utah MLS. As of July 2024.

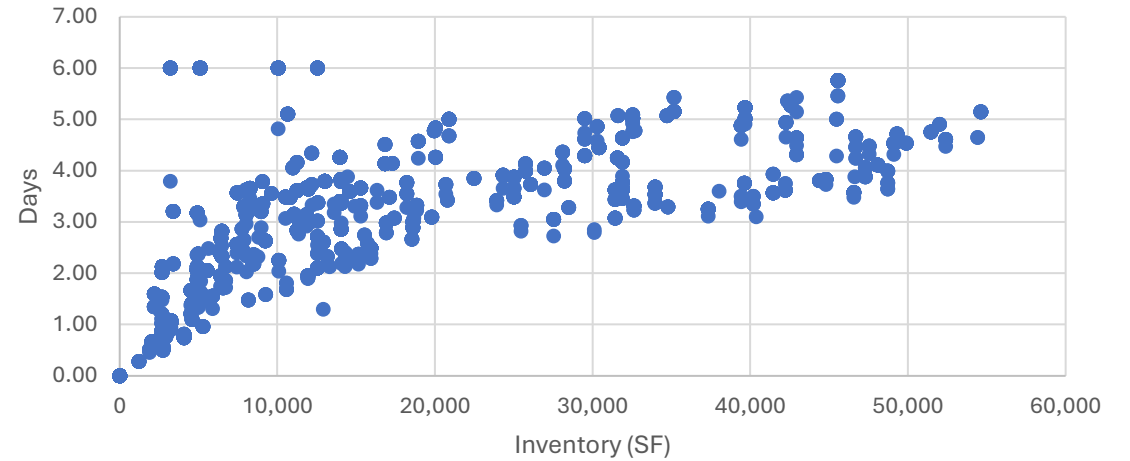
Capacity to Absorb New Development

Average capacity to absorb new square footage is almost instantaneous.

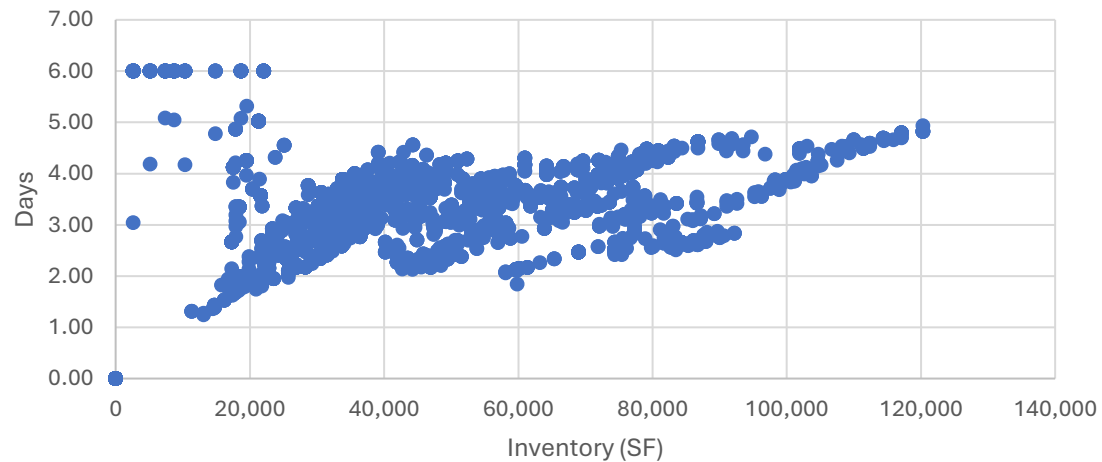
Entryway



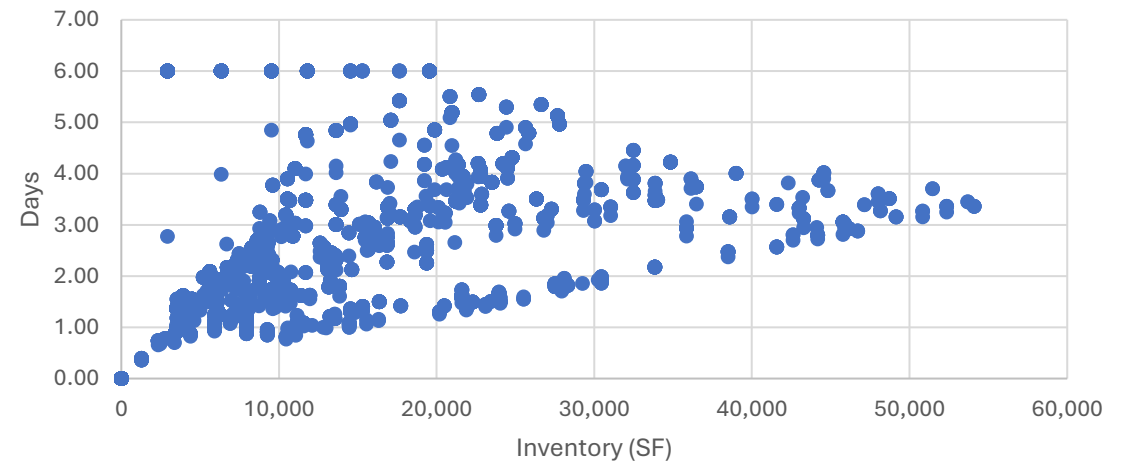
Main Street



Old Town Ex-Main



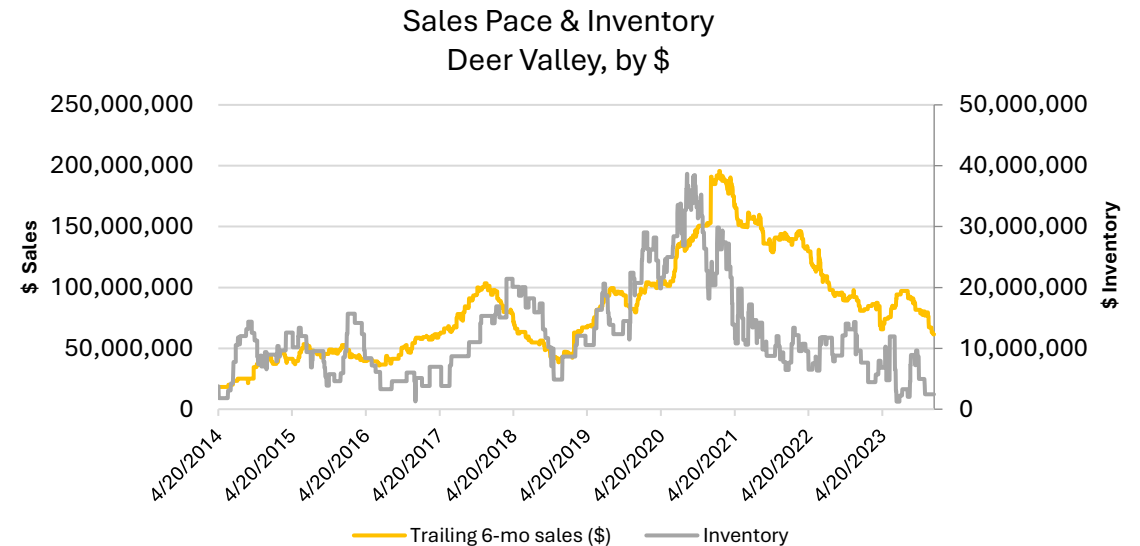
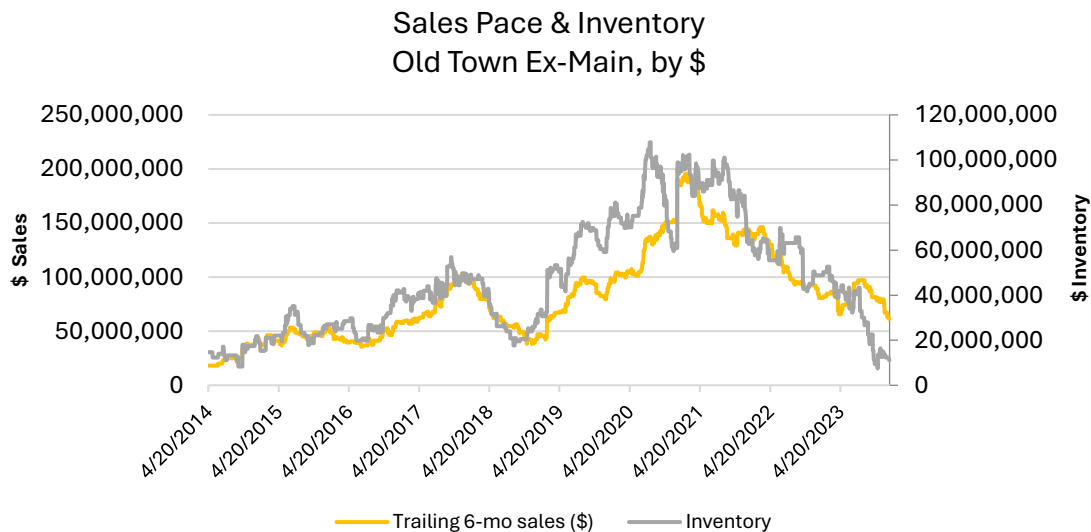
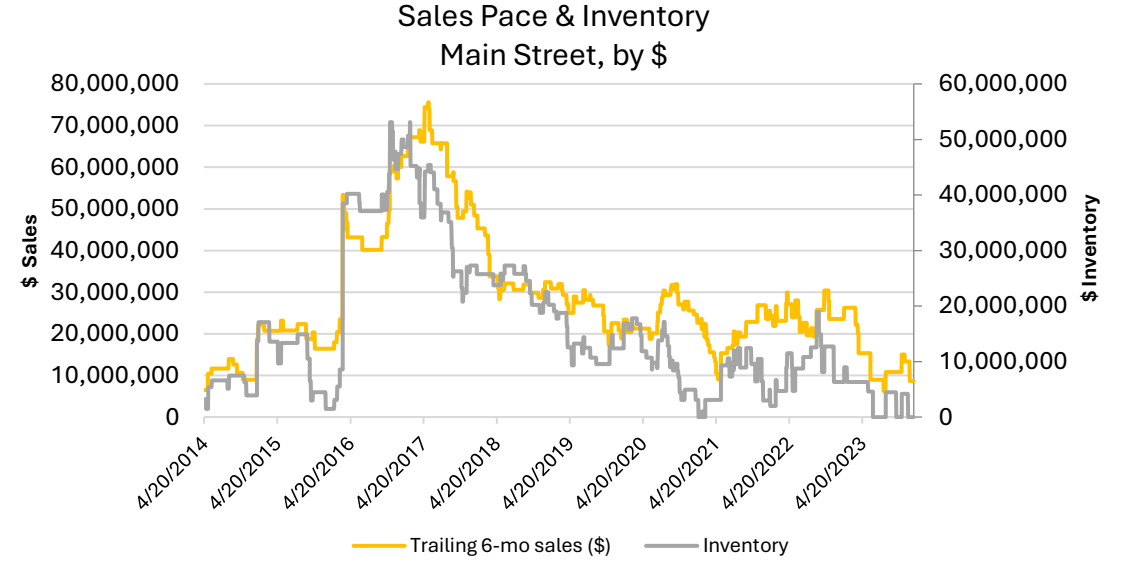
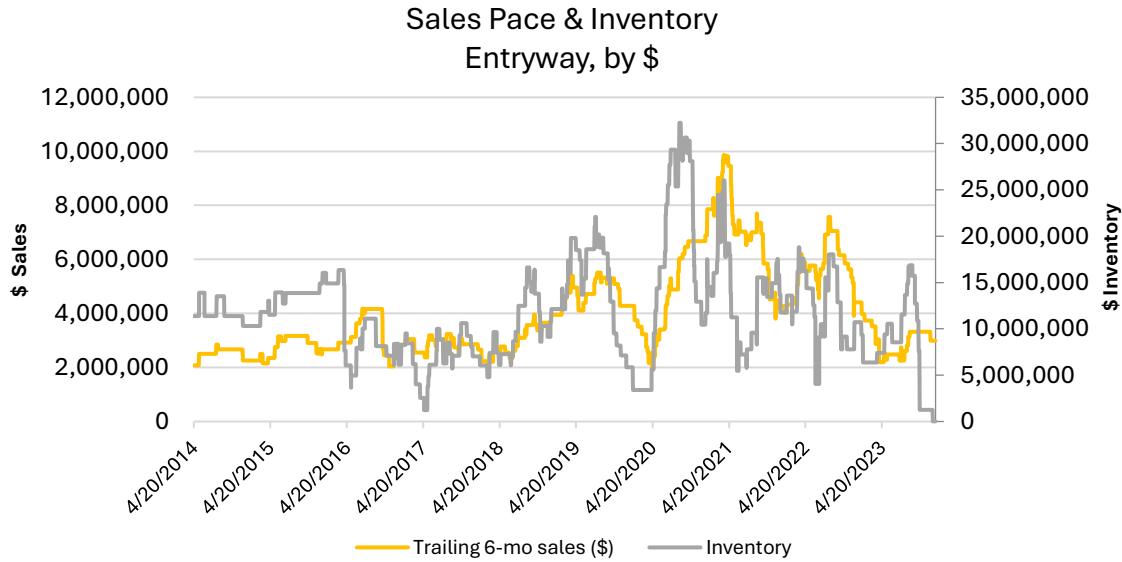
Deer Valley



Source: Zions Public Finance, Utah MLS. As of July 2024.

Capacity to Absorb New Development

Sales pacing rises to meet inventory.

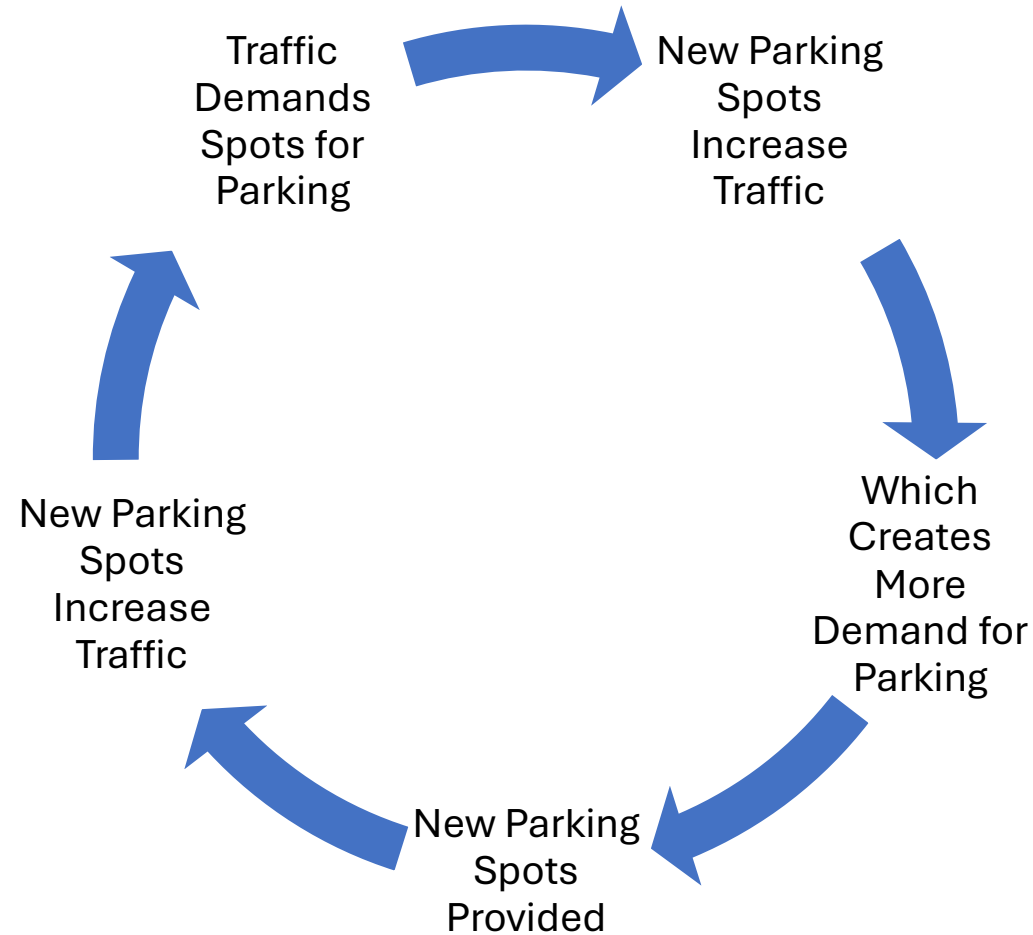


Source: Zions Public Finance, Utah MLS. As of July 2024.



Circularity of Parking & Traffic

Parking and traffic can become self-fulfilling prophecies.





Zermatt







Carrosserie Moose

Fuxstein Kapelle

Santini Alp Hotel

Täsch

Täsch

Mattinsweg

Haus Residenz

Haus Aruna

PetriParadisi

Aegerle

Täsch Randa

Täsch Randa

Täsch Randa

Täsch Randa

Täschstrasse

Karlstrasse 111

Täschstrasse



Zermatt

matthorn
verkehrsbetriebe

1 A 2



OVIS Alpine Kitchen

Dorfblick Chalet

Hotel Chesa Valles

Matterhorn Museum Zermatt

La Bohème

Grambs

Haus Bodmer

O Zermatt

Migros Supermarkt Zermatt

Wascheservice Heinzmann Zermatt

CERVO Mountain Resort
4.7 (100) 5-star hotel

Zermatt Ski Resort

Coop Supermarkt Zermatt

St. Nicola Blauherd
Rothhorn Funicular

Zermatt

Gryfoblatt

Resort Goralp
4.3 (405) 4-star hotel

Goralp

Alpenhotel Fleurs de Zermatt
4.3 (475) 4-star hotel

Ambassador Zermatt
4.3 (150) 4-star hotel

Hotel Carroz

Camping Zermatt



Precedent for Pedestrianization

Most studies preceding 2021 were qualitative or proxied economic effects based on proximity to other urban districts. A 2021 University of Tokyo, MIT, and University of Toronto study in Spain uses real street-level land use changes and real transaction data from BBVA.

The results showed:

Stores located in pedestrian environments tend to record higher sales volumes than stores in non-pedestrian environments, effect size ranged from 0.2-0.6 depending on City.

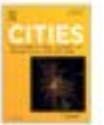
Store density is key to revenue-boosting effect in pedestrianized areas, a quality that Main Street has.

Evidence indicates the people prefer a pedestrian-friendly environment to a vehicle-oriented environment when accessing non-tradable, local consumption activities.

Source: Yuji Yoshimura, Yusuke Kumakoshi, Yichun Fan, Sebastiano Milardo, Hideki Koizumi, Paolo Santi, Juan Murillo Arias, Siqi Zheng, Carlo Ratti, Street pedestrianization in urban districts: Economic impacts in Spanish cities, Cities, Volume 120, 2022, 103468, ISSN 0264-2751.

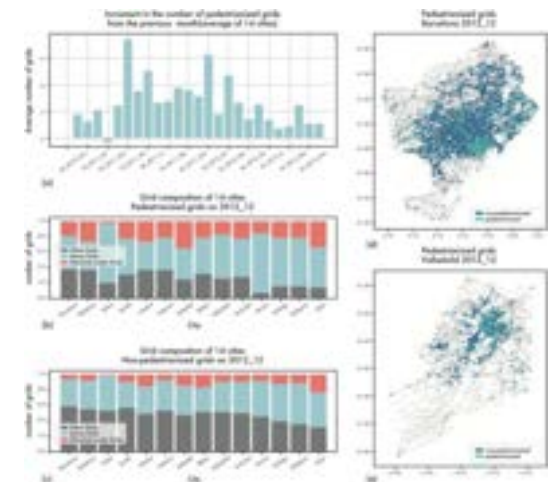


Cities
Volume 120, January 2022, 103468



Street pedestrianization in urban districts: Economic impacts in Spanish cities

Yuji Yoshimura ^a, Yusuke Kumakoshi ^a, Yichun Fan ^b, Sebastiano Milardo ^c, Hideki Koizumi ^a, Paolo Santi ^{c, d}, Juan Murillo Arias ^e, Siqi Zheng ^b, Carlo Ratti ^c



ZIONS PUBLIC FINANCE, INC.

Precedent for Pedestrianization

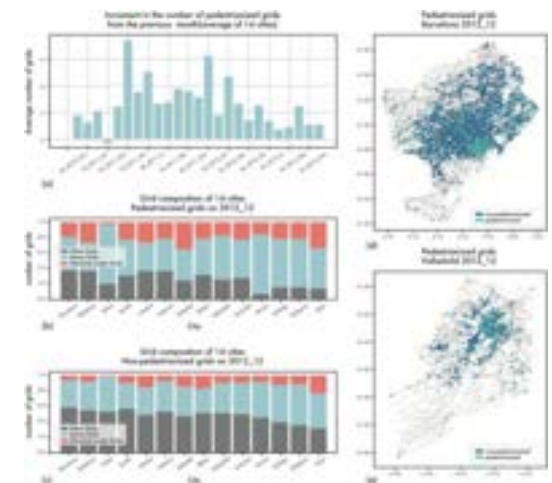
Most studies preceding 2021 were qualitative or proxied economic effects based on proximity to other urban districts. A 2021 University of Tokyo, MIT, and University of Toronto study in Spain uses real street-level land use changes and real transaction data from BBVA.

“Although small-scale retailers are assumed to suffer revenue loss due to reduced accessibility after vehicles are banned, previous studies on the topic are largely **descriptive and qualitative** ([Gehl, 1987](#); see [Gehrke & Clifton, 2019](#) for a review; [Jacobs, 1961](#); [Lynch, 1960](#); [Whyte, 1980](#)). Within the limited body of quantitative studies, the popularity of streets, potential rents for commercial real estate, or expected revenues are proxied by [geographical proximity](#) to the city center ([Hillier, 1996](#); [Hillier et al., 1993](#); [Porta et al., 2009](#), [Porta et al., 2012](#); [Sevtsuk, 2014](#)), not on actual transaction data at the micro level. Furthermore, there is no well-established analytical framework to separate pedestrianization policy from other confounding environmental factors.”



Street pedestrianization in urban districts: Economic impacts in Spanish cities

Yuji Yoshimura ^a, Yusuke Kumakoshi ^a, Yichun Fan ^b, Sebastiano Milardo ^c, Hideki Koizumi ^a, Paolo Santi ^{c, d}, Juan Murillo Arias ^e, Siqi Zheng ^b, Carlo Ratti ^c



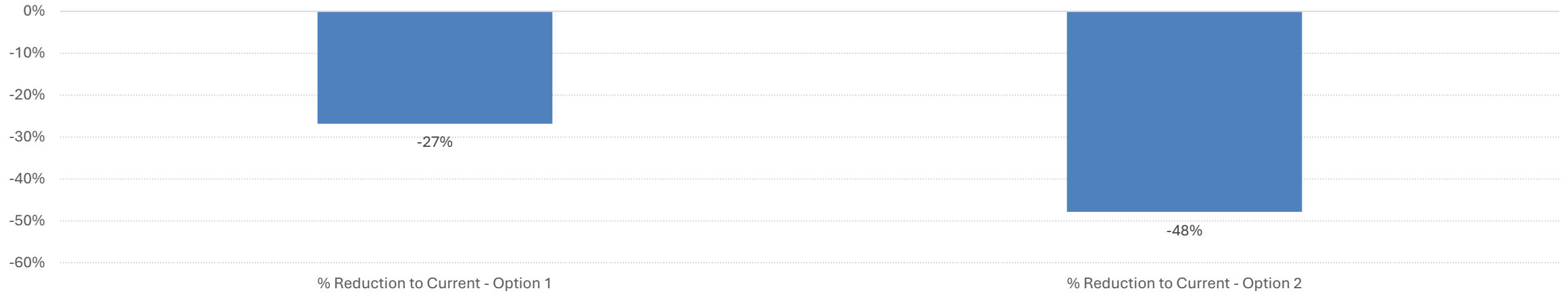
Source: Yuji Yoshimura, Yusuke Kumakoshi, Yichun Fan, Sebastiano Milardo, Hideki Koizumi, Paolo Santi, Juan Murillo Arias, Siqi Zheng, Carlo Ratti, Street pedestrianization in urban districts: Economic impacts in Spanish cities, Cities, Volume 120, 2022, 103468, ISSN 0264-2751.



Pedestrianization & Parking Reduction

A parking reduction is recommended.

Proposed Parking Reduction vs. Current in Main Street Study Area
Option 1 vs. Option 2



Revenue Attributable to Parking Transactions & Other Uses - Current and Projected								
Current Conditions			Option 1			Option 2		
Parking/Non-Parking Revenue Decomposition	Percent Attribution (%)	Dollar Attribution (\$)	Parking/Non-Parking Revenue Decomposition	Percent Attribution (%)	Dollar Attribution (\$)	Parking/Non-Parking Revenue Decomposition	Percent Attribution (%)	Dollar Attribution (\$)
% of Main Street Revenue Explained by Parking Transactions	82%	\$187,582,749	% of Main Street Revenue Explained by Parking Transactions Given 27% Reduction	60%	\$137,291,484	% of Main Street Revenue Explained by Parking Transactions Given 48% Reduction	43%	\$97,829,359
% of Main Street Revenue Explained by Non-Parking Uses	18%	\$41,176,701	% of Main Street Revenue Explained by Existing Non-Parking Uses	18%	\$41,176,701	% of Main Street Revenue Explained by Existing Non-Parking Uses	18%	\$41,176,701
Current 3Y Average Revenue \$228,759,450			Projected Direct and Indirect Revenue Increase Due to New Economic Impacts	125%	\$284,833,533	Projected Direct and Indirect Revenue Increase Due to New Economic Impacts	61%	\$140,367,942
			Projected New Annual Revenue Given Implementation		\$463,301,718	Projected New Annual Revenue Given Implementation		\$279,374,002
			% Revenue Change From Current		103%	% Revenue Change From Current		22%
			% Revenue Change Attributable to Parking Uses		-27%	% Revenue Change Attributable to Parking Uses		-48%

Source: Zions Public Finance. As of July 2024.



Pedestrianization & Parking Reduction

What's really happening?

1

We have four years of the most recent data on every parking transaction per hour within the district along with data on the daily revenues of the district.

2

Not all the parking would go away, proposal in Option 1 is -27%.

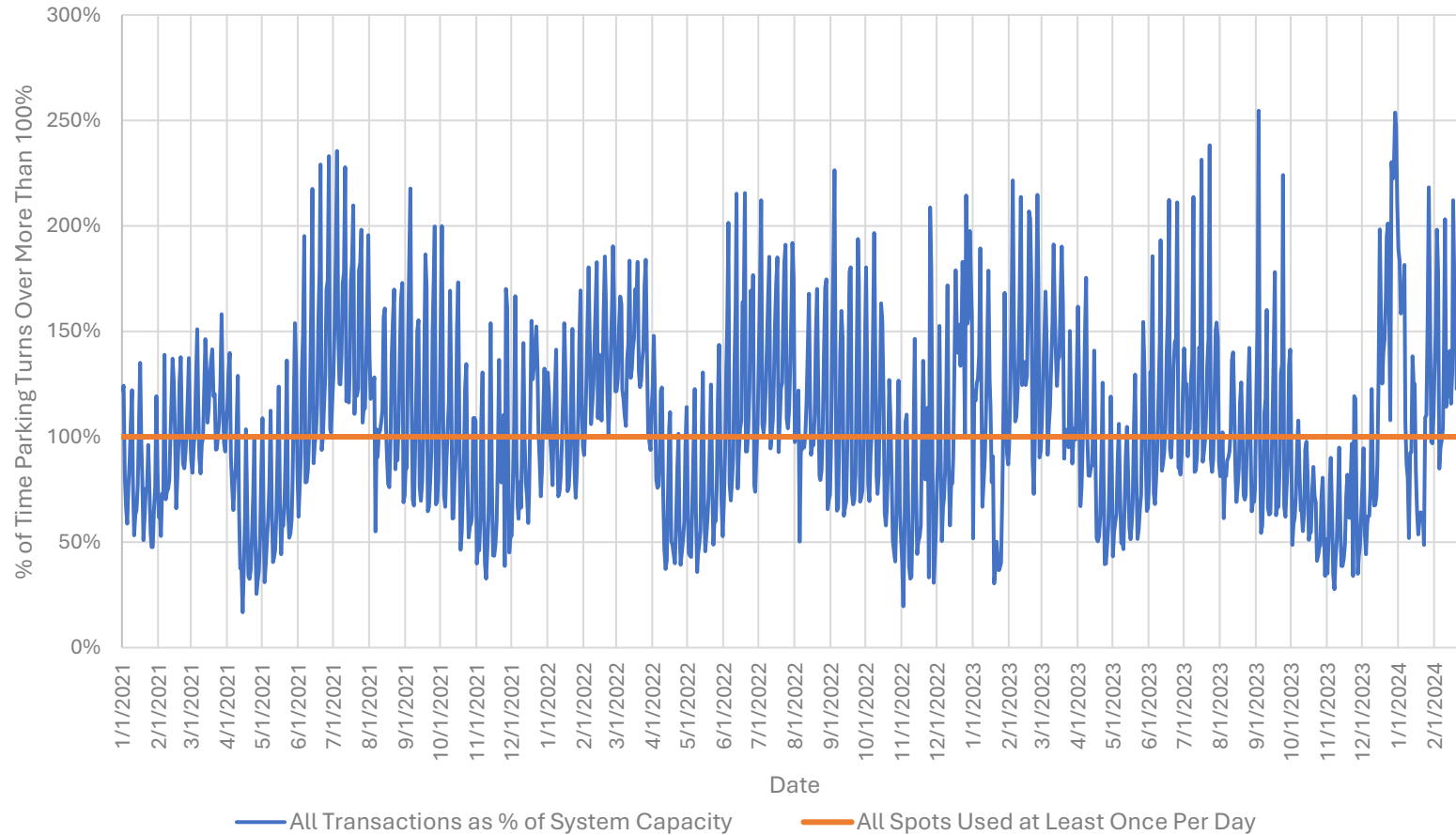
3

Parking supply is not the determining factor when it comes to revenue generation as Main Street relatively outperforms when daily parking turnover is below system capacity.
Parking supply does not necessarily create parking turnover.

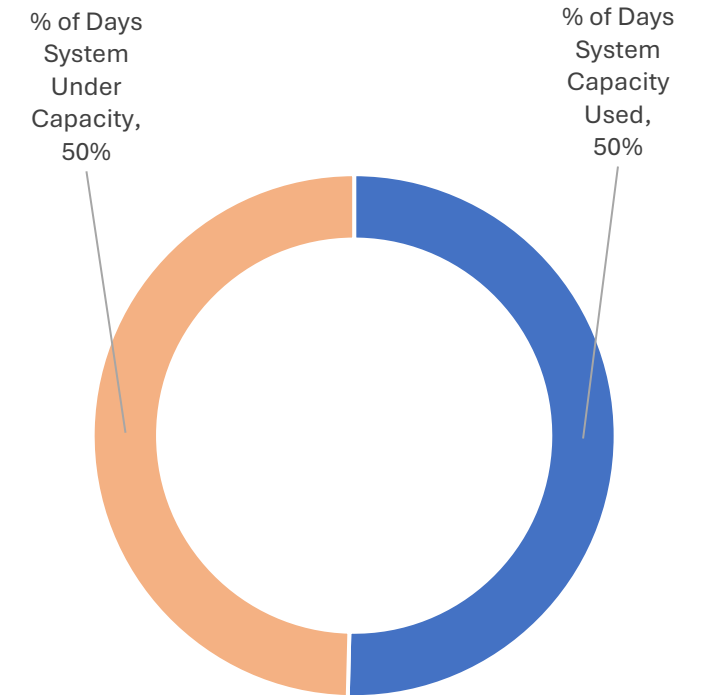
Parking Insights

District-wide parking is under capacity at least 50% of the time, measured on a daily basis.

Daily Parking Turnover in Main Street Study Area



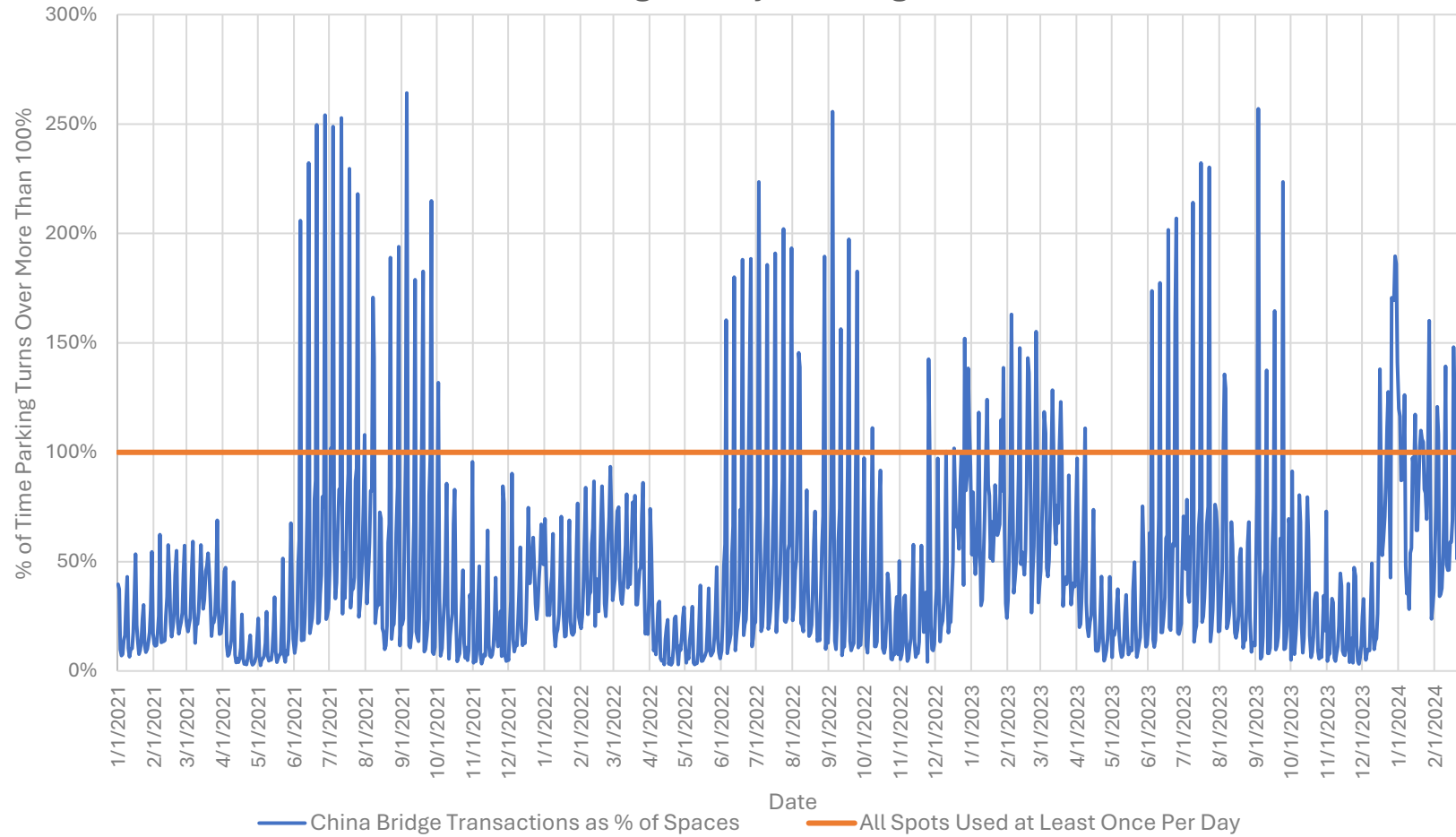
Daily Parking Capacity Utilization Within Main Street Study Area



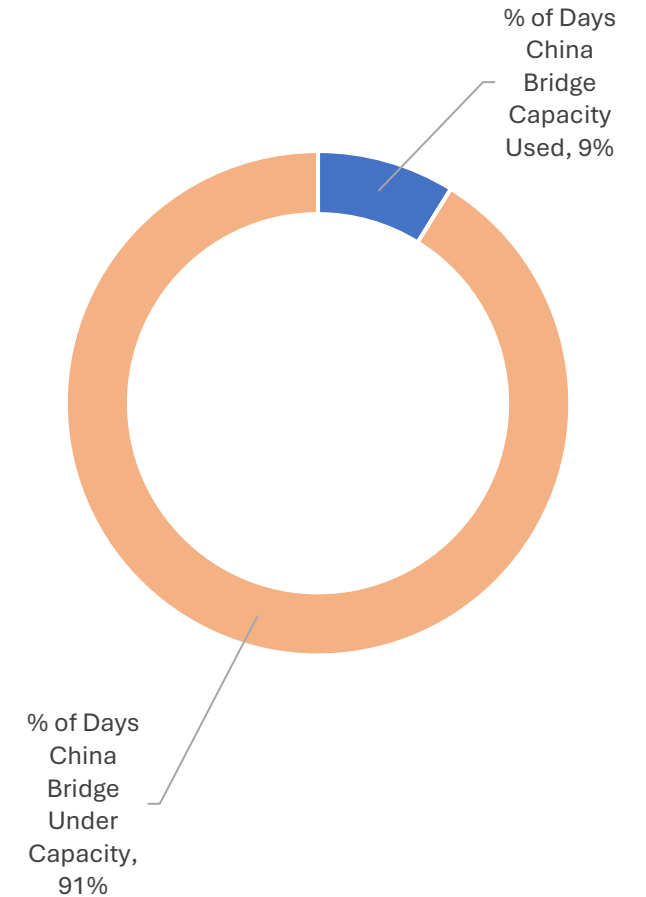
Parking Insights

China Bridge is under capacity even more frequently.

China Bridge Daily Parking Turnover



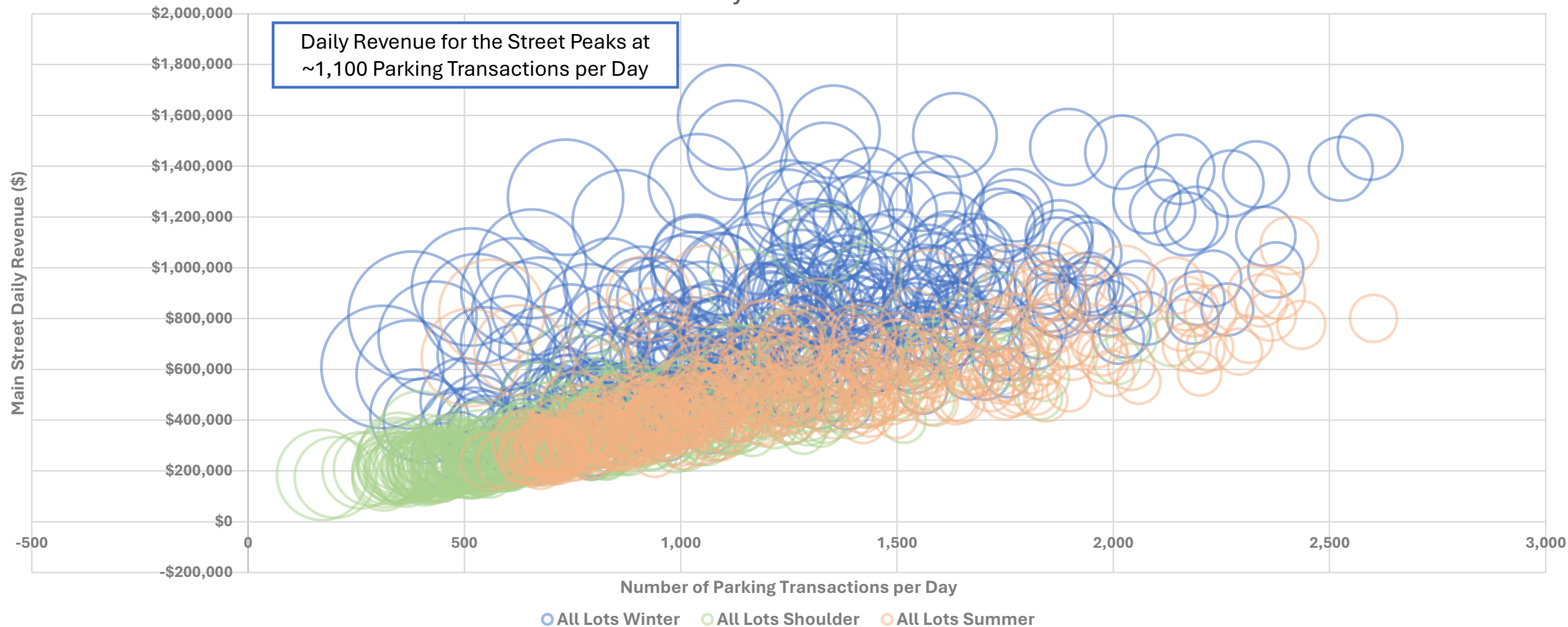
China Bridge Capacity Utilization



Parking Insights

Parking transaction volume in the district is not strongly predictive of a large revenue day.

All Main Street Area Lots Parking Transactions vs. Main Street Daily Revenue
By Season



Source: PCMC, Zions Public Finance. As of July 2024.

Winter is defined as December, January, February, and March.

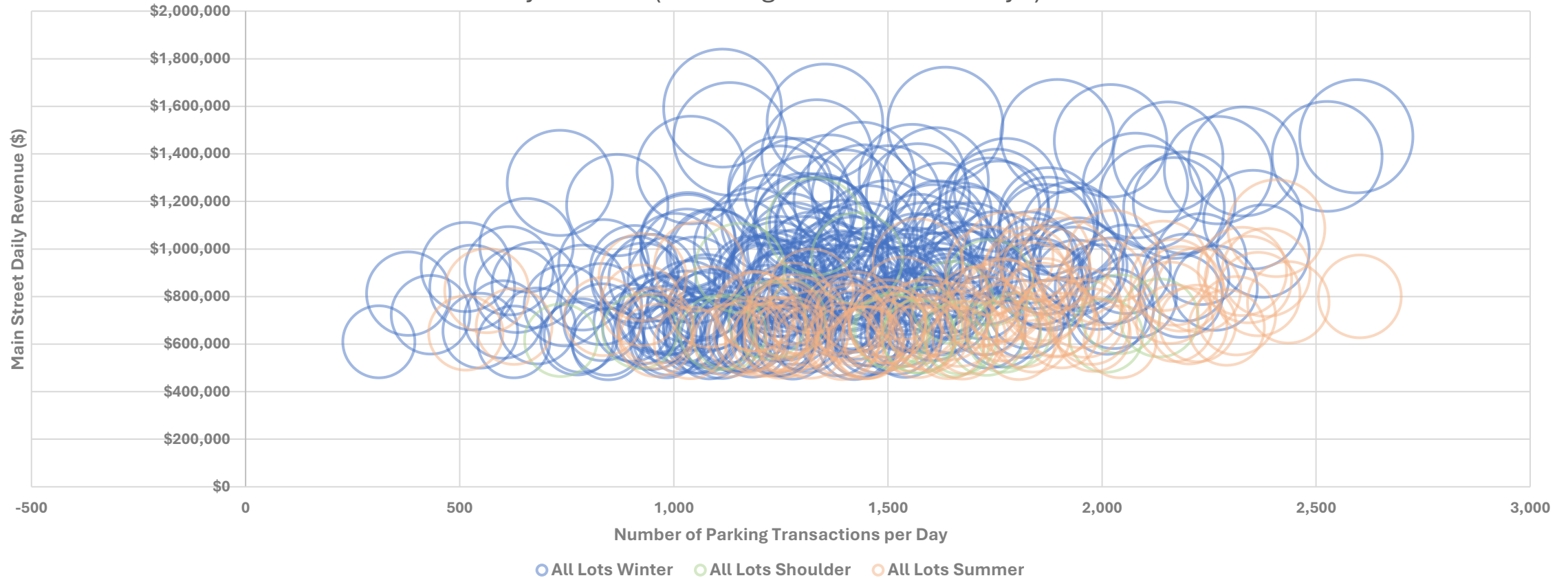
Shoulder season is defined as April, May, October, and November.

Summer is defined as July, August, September.

Parking Insights

When excluding low revenue days in the district, (<\$600,000/day), there is almost no correlation between parking transactions and Main Street revenues.

All Main Street Area Lots Parking Transactions vs. Main Street Daily Revenue
By Season (Excluding Low Revenue Days)



Source: PCMC, Zions Public Finance. As of July 2024.

Winter is defined as December, January, February, and March.

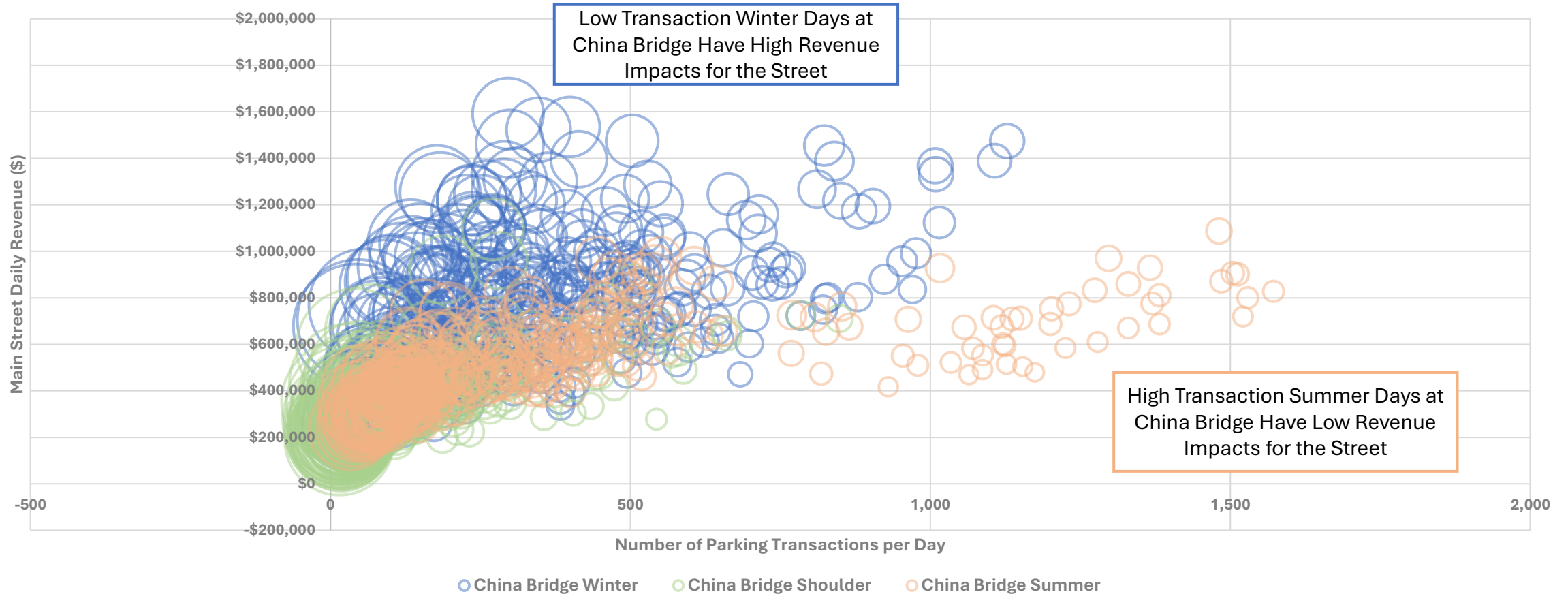
Shoulder season is defined as April, May, October, and November.

Summer is defined as July, August, September.

Parking Insights

The same holds true for China Bridge. In fact, China Bridge performs best for the Street when it is has <400 daily transactions, when it is at least 33% under its capacity.

China Bridge Parking Transactions vs. Main Street Daily Revenue By Season



Source: PCMC, Zions Public Finance. As of July 2024.

Winter is defined as December, January, February, and March.

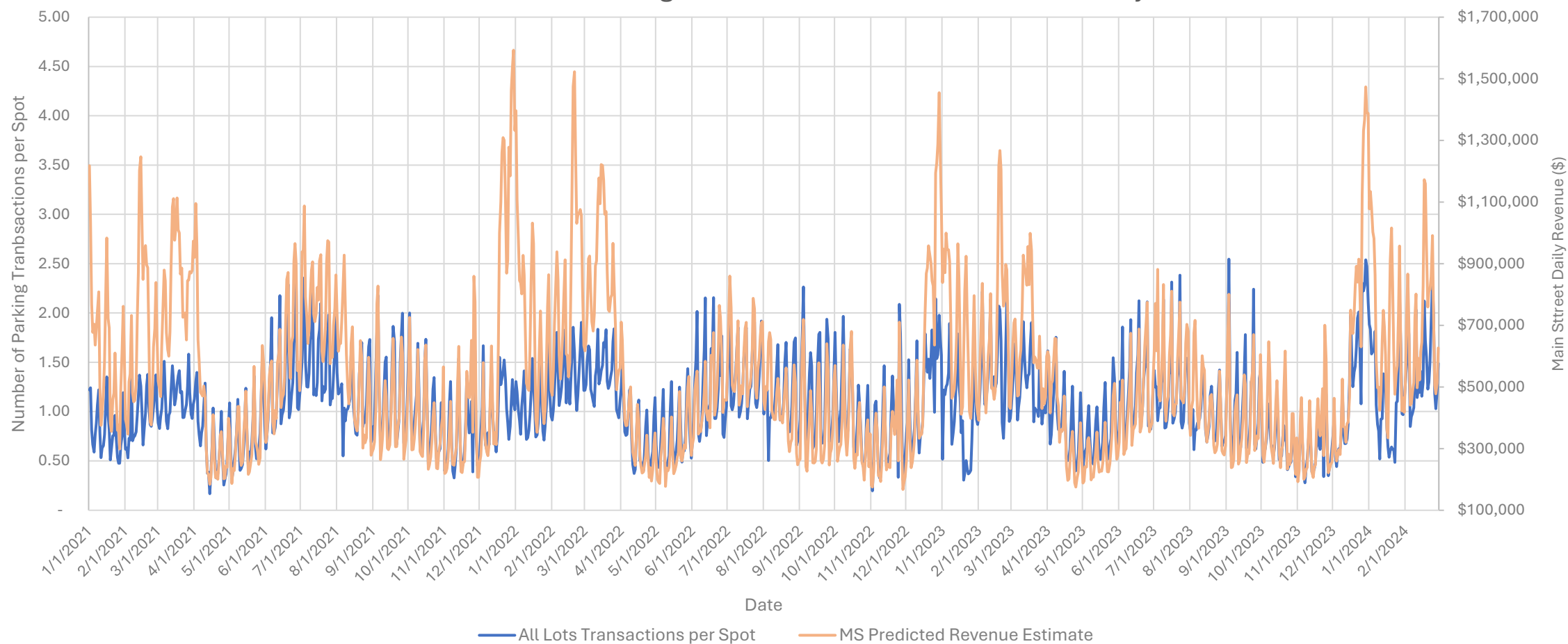
Shoulder season is defined as April, May, October, and November.

Summer is defined as July, August, September.

Parking Insights

Parking turnover is predictive of summer and shoulder season revenue performance, but not strongly predictive of winter revenue.

All Main Street Area Parking Lots Turnover vs. Main Street Daily Revenue



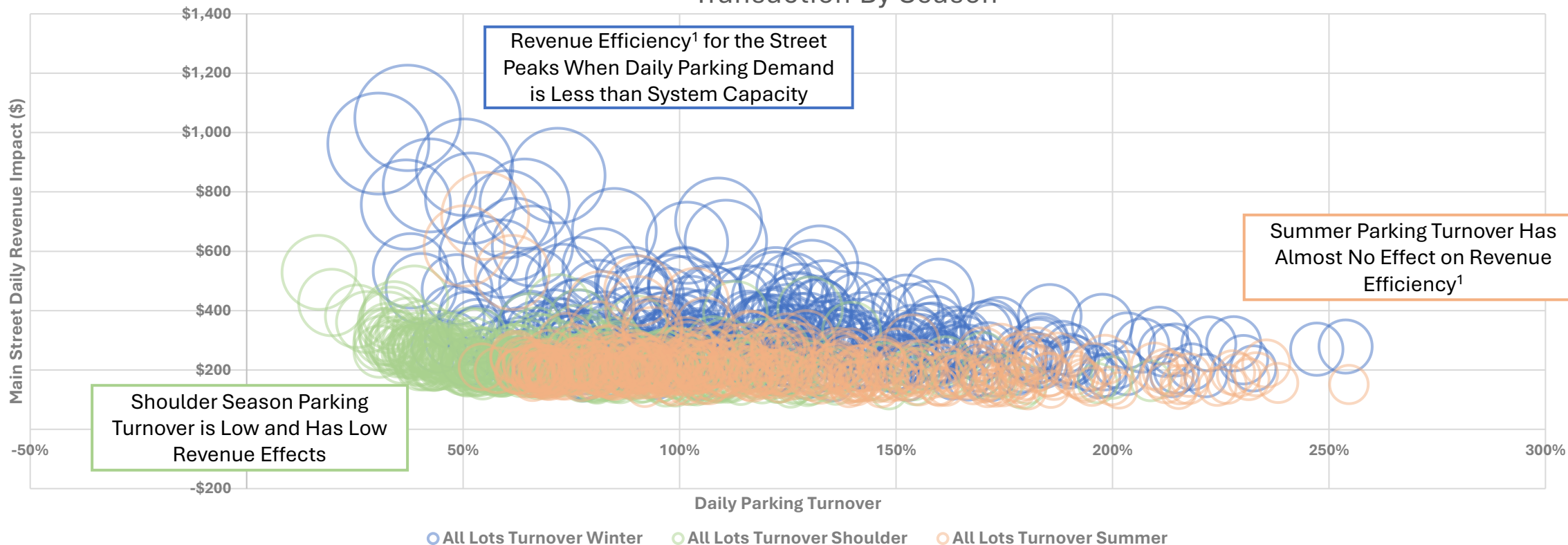
Source: PCMC, Zions Public Finance. As of July 2024.



Parking Insights

Parking turnover in the winter creates high-value interactions. However, this occurs when daily system demand is less than 100%. This suggests that the most valuable customers are people arriving on shuttles, staying in the district, or people who park once and stay for a long duration.

All Main Street Area Parking Lots Turnover vs. Main Street Daily Revenue Impact per Parking Transaction By Season



Source: PCMC, Zions Public Finance. As of July 2024.

1. Revenue Efficiency is defined as Main Street Daily Revenue / Daily Number of Parking Transactions.

Winter is defined as December, January, February, and March.

Shoulder season is defined as April, May, October, and November.

Summer is defined as July, August, September.

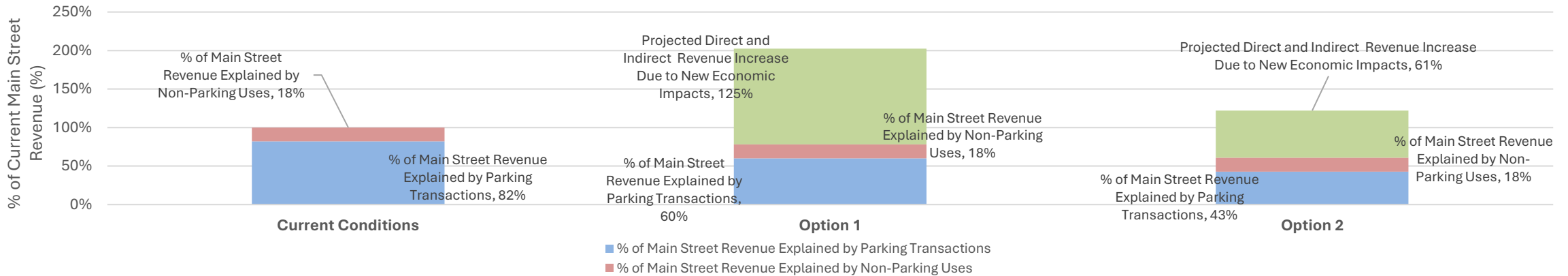


ZIONS PUBLIC FINANCE, INC.

Pedestrianization & Parking Reduction

Let's assume parking transactions are the sole explanatory driver¹ of Main Street revenues, which over-weights its importance relative to other factors and reality. This would mean parking alone explains 82% of Main Street's revenue – which we know is likely false. What happens in our future scenarios?

Revenue Attributable to Parking Transactions & Other Uses - Current and Projected



Revenue Attributable to Parking Transactions & Other Uses - Current and Projected										
Current Conditions			Option 1			Option 2				
Parking/Non-Parking Revenue Decomposition	Percent Attribution (%)	Dollar Attribution (\$)	Parking/Non-Parking Revenue Decomposition	Percent Attribution (%)	Dollar Attribution (\$)	Parking/Non-Parking Revenue Decomposition	Percent Attribution (%)	Dollar Attribution (\$)		
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Projected New Annual Revenue Given Implementation					\$463,301,718	Projected New Annual Revenue Given Implementation				
% Revenue Change From Current					103%	% Revenue Change From Current				
% Revenue Change Attributable to Parking Uses					-27%	% Revenue Change Attributable to Parking Uses				
						\$279,374,002				
						22%				
						-48%				

Source: Zions Public Finance. As of July 2024. 1. This model is computed by assuming that parking transactions within the district are the sole univariate predictor of Main Street Revenue generation in Current Conditions.

Strategic Regional Facility

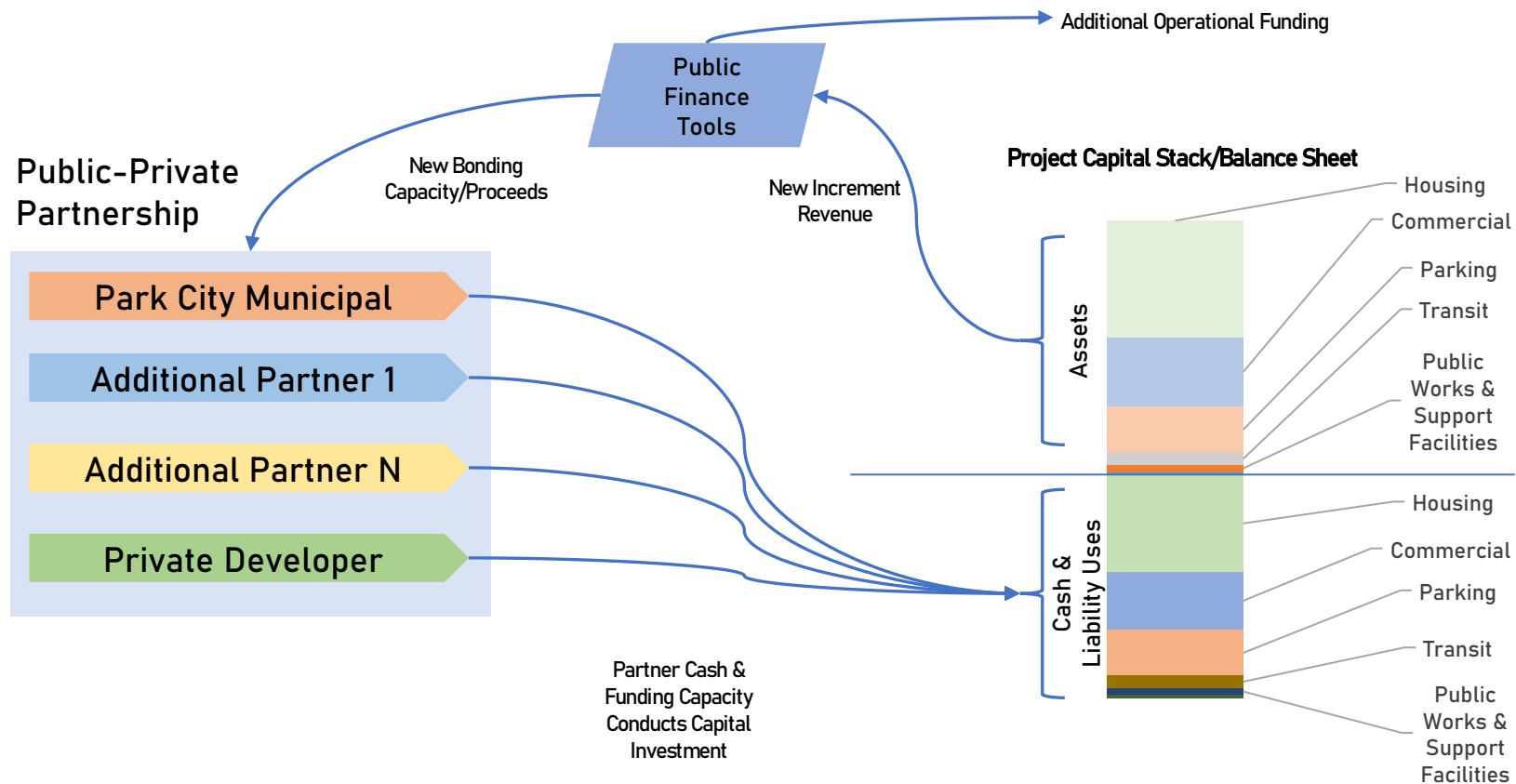
A strategic regional parking and housing development is critical to allowing developers fulfill their affordable housing obligations as part of Main Street improvements. Additional economic impact and workforce access is driven by a regional facility on the U.S. 40 and S.R. 248 corridor.

In June 2024, the [Summit County and Park City Regional Park and Ride Study](#) recommended a hybrid approach to expand and consolidate park and rides in the Greater Park City area.



Strategic Regional Facility

The funding framework for a strategic regional facility is achievable and aids in facilitating positive outcomes for Main Street and its workforce.



Appendix



Comparison: Option 1 vs. Option 2

Summary of key comparisons across scenarios.

Land Use Driver of New Revenue Effect				
Element	Option 1		Option 2	
	Total Direct & Indirect Impact - Option 1	% Contribution to New Revenue - Option 1	Total Direct & Indirect Impact - Option 2	% Contribution to New Revenue - Option 2
High-End Boutique Hotel North	\$76,301,581	26.8%	\$26,907,224	19.2%
Trendy Upmarket Hotel	\$36,392,404	12.8%	\$0	0.0%
High End Community Grocer	\$8,941,546	3.1%	\$16,082,094	11.5%
Restaurant Space	\$14,326,744	5.0%	\$0	0.0%
High-End Bar	\$7,944,535	2.8%	\$0	0.0%
Clothing & Makeup Retail	\$11,992,687	4.2%	\$0	0.0%
Recreational Goods and Rental Retail	\$4,338,165	1.5%	\$0	0.0%
High-End Phone and Computer Retail	\$29,311,111	10.3%	\$0	0.0%
Liquor Store Expansion & Improvement	\$12,715,752	4.5%	\$20,318,760	14.5%
Office/Professional				
Radio/Incubator Commercial	\$6,818,475	2.4%	\$8,091,300	5.8%
Office/Professional Software	\$5,855,110	2.1%	\$0	0.0%
Performance/Event Space				
Private	\$5,874,907	2.1%	\$10,051,894	7.2%
Performance/Event Space Public	\$9,270,745	3.3%	\$13,447,733	9.6%
Market Rate Housing & Nightly Rentals	\$9,280,835	3.3%	\$0	0.0%
Workforce Housing	\$2,263	0.0%	\$2,263	0.0%
Post Office	\$640,033	0.2%	\$640,033	0.5%
Civic Institutional	\$3,790,190	1.3%	\$3,790,190	2.7%
Main Street Pedestrianization	\$31,843,826	11.2%	\$31,843,826	22.7%
Central Pedestrian Space				
Swede Alley	\$9,192,625	3.2%	\$9,192,625	6.5%
Total	\$284,833,533		\$140,367,942	

Land Use Driver of New Visitation Effect				
Element	Option 1		Option 2	
	Estimated New Visitation - Option 1	% Contribution to New Visitation - Option 1	Estimated New Visitation - Option 2	% Contribution to New Visitation - Option 2
High-End Boutique Hotel North	91,250	4.0%	45,625	2.8%
Trendy Upmarket Hotel	82,125	3.6%	0	0.0%
High End Community Grocer	148,500	6.4%	148,500	9.1%
Restaurant Space	138,700	6.0%	0	0.0%
High-End Bar	165,000	7.2%	0	0.0%
Clothing & Makeup Retail	172,500	7.5%	0	0.0%
Recreational Goods and Rental Retail	24,000	1.0%	0	0.0%
High-End Phone and Computer Retail	123,800	5.4%	0	0.0%
Liquor Store Expansion & Improvement	168,000	7.3%	168,000	10.3%
Office/Professional				
Radio/Incubator Commercial	90,000	3.9%	168,000	10.3%
Office/Professional Software	80	0.0%	0	0.0%
Performance/Event Space				
Private	147,675	6.4%	147,675	9.1%
Performance/Event Space Public	147,675	6.4%	147,675	9.1%
Market Rate Housing & Nightly Rentals	138	0.0%	0	0.0%
Workforce Housing	40	0.0%	40	0.0%
Post Office	11,314	0.5%	11,314	0.7%
Civic Institutional	67,000	2.9%	67,000	4.1%
Main Street Pedestrianization	562,910	24.4%	562,910	34.6%
Central Pedestrian Space Swede Alley	162,500	7.1%	162,500	10.0%
Total	2,303,207		1,629,239	

Fiscal Impacts: PCMC

Main Street Area Option 1

Land Use			Economic Impacts					
Element	Sector	Sq. Ft.	Direct Sales per Sq. Ft.	Economic Impact Direct Sales per Year	Estimated Annual Visits Increase	Economic Impact Indirect Sales per Year	Market Value	Year Online
High-End Boutique Hotel North	Hotels (except Casino Hotels) and Motels	250,000	\$243	\$60,815,543	91,250	\$15,486,038	\$357,611,737	2028
Trendy Upmarket Hotel	Hotels (except Casino Hotels) and Motels	100,000	\$225	\$22,454,970	82,125	\$13,937,434	\$143,519,678	2030
High End Community Grocer	Supermarkets and Other Grocery Retailers (except Convenience Retailers)	13,500	\$569	\$7,681,449	148,500	\$1,260,097	\$43,109,661	2029
Restaurant Space	Food Service Contractors	30,000	\$412	\$12,365,179	138,700	\$1,961,565	\$51,547,623	2029
High-End Bar	Drinking Places (Alcoholic Beverages)	15,000	\$374	\$5,611,022	165,000	\$2,333,513	\$28,406,816	2029
Clothing & Makeup Retail	Family Clothing Stores	15,000	\$604	\$9,065,190	172,500	\$2,927,498	\$7,500,000	2029
Recreational Goods and Rental Retail	Recreational Goods Rental	2,000	\$1,965	\$3,930,861	24,000	\$407,304	\$1,000,000	2029
High-End Phone and Computer Retail	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers	10,000	\$2,700	\$27,000,000	123,800	\$2,311,111	\$17,400,000	2029
Liquor Store Expansion & Improvement	Beer, Wine, and Liquor Stores	15,000	\$721	\$10,815,000	168,000	\$1,900,752	\$7,500,000	2029
Office/Professional Radio/Incubator Commercial	Radio, Television, and Other Broadcasting	20,000	\$150	\$3,000,000	90,000	\$3,818,475	\$0	2030
Office/Professional Software	Software Publishers	15,000	\$390	\$5,850,584	80	\$4,526	\$7,500,000	2030
Performance/Event Space Private	All Other Amusement and Recreation Industries	13,425	\$126	\$1,697,919	147,675	\$4,176,987	\$6,712,500	2028
Performance/Event Space Public	All Other Amusement and Recreation Industries	13,425	\$379	\$5,093,758	147,675	\$4,176,987	\$6,712,500	2029
Market Rate Housing & Nightly Rentals	All Other Traveler Accommodation	41,500	\$223	\$9,273,057	138	\$7,778	\$51,688,528	2031
Workforce Housing	Housing	15,200	\$0	\$0	40	\$2,263	\$7,600,000	2031
Post Office	Postal and Shipping	7,200	\$0	\$0	11,314	\$640,033	\$0	2028
Civic Institutional	Governmental	13,400	\$0	\$0	67,000	\$3,790,190	\$0	2029
Main Street Pedestrianization	Infrastructure	Full MS Right of Way	\$0	\$0	562,910	\$31,843,826	\$0	2030
Central Pedestrian Space Swede Alley	N/A	65,000	\$0	\$0	162,500	\$9,192,625	\$0	2029
			Projected Total	\$184,654,533	2,303,207	\$100,179,000	\$737,809,043	
			Downside Scenario	\$162,106,381	2,021,962	\$87,946,149	\$647,715,232	
			Upside Scenario	\$207,202,685	2,584,451	\$112,411,851	\$827,902,855	

Main Street Area Option 2

Land Use			Economic Impacts					
Element	Sector	Sq. Ft.	Direct Sales per Sq. Ft.	Economic Impact Direct Sales per Year	Estimated Annual Visits Increase	Economic Impact Indirect Sales per Year	Market Value	Year Online
High-End Boutique Hotel North	Hotels (except Casino Hotels) and Motels	100,000	\$243	\$24,326,217	45,625	\$2,581,006	\$143,044,695	2028
High End Community Grocer	Supermarkets and Other Grocery Retailers (except Convenience Retailers)	13,500	\$569	\$7,681,449	148,500	\$8,400,645	\$43,109,661	2029
Liquor Store Expansion & Improvement	Beer, Wine, and Liquor Stores	15,000	\$721	\$10,815,000	168,000	\$9,503,760	\$7,500,000	2029
Office/Professional Radio/Incubator Commercial	Radio, Television, and Other Broadcasting	20,000	\$150	\$3,000,000	90,000	\$5,091,300	\$0	2030
Performance/Event Space Private	All Other Amusement and Recreation Industries	13,425	\$126	\$1,697,919	147,675	\$8,353,975	\$6,712,500	2028
Performance/Event Space Public	All Other Amusement and Recreation Industries	13,425	\$379	\$5,093,758	147,675	\$8,353,975	\$6,712,500	2029
Workforce Housing	Housing	16,000	\$0	\$0	40	\$2,263	\$8,000,000	2031
Post Office	Postal and Shipping	7,200	\$0	\$0	11,314	\$640,033	\$0	2028
Civic Institutional	Government	13,400	\$0	\$0	67,000	\$3,790,190	\$0	2029
Main Street Pedestrianization	Infrastructure	Full MS Right of Way	\$0	\$0	562,910	\$31,843,826	\$0	2030
Central Pedestrian Space Swede Alley	Infrastructure	65,000	\$0	\$0	162,500	\$9,192,625	\$0	2029
			Projected Total	\$52,614,344	1,551,239	\$87,753,598	\$215,079,356	
			Downside Scenario	\$46,189,610	1,361,817	\$77,038,012	\$647,715,232	
			Upside Scenario	\$59,039,078	1,740,661	\$98,469,184	\$827,902,855	



Fiscal Impacts: Summit County

Main Street Area Option 1

Land Use			Summit County Fiscal Impacts				
Element	Sector	Sq. Ft.	Summit County - County Option	Summit County - County Option Transportation	Summit County - Botanical, Cultural, Zoo	Summit County - Transient Room Tax	Summit County - Property Tax
High-End Boutique Hotel North	Hotels (except Casino Hotels) and Motels	250,000	\$190,754	\$190,754	\$76,302	\$1,824,466	\$175,587
Trendy Upmarket Hotel	Hotels (except Casino Hotels) and Motels	100,000	\$90,981	\$90,981	\$36,392	\$673,649	\$70,468
High End Community Grocer	Supermarkets and Other Grocery Retailers (except Convenience Retailers)	13,500	\$22,354	\$22,354	\$8,942	\$0	\$21,167
Restaurant Space	Food Service Contractors	30,000	\$35,817	\$35,817	\$14,327	\$0	\$25,310
High-End Bar	Drinking Places (Alcoholic Beverages)	15,000	\$19,861	\$19,861	\$7,945	\$0	\$13,948
Clothing & Makeup Retail	Family Clothing Stores	15,000	\$29,982	\$29,982	\$11,993	\$0	\$3,683
Recreational Goods and Rental Retail	Recreational Goods Rental	2,000	\$10,845	\$10,845	\$4,338	\$0	\$491
High-End Phone and Computer Retail	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers	10,000	\$73,278	\$73,278	\$29,311	\$0	\$8,543
Liquor Store Expansion & Improvement	Beer, Wine, and Liquor Stores	15,000	\$31,789	\$31,789	\$12,716	\$0	\$3,683
Office/Professional Radio/Incubator Commercial	Radio, Television, and Other Broadcasting	20,000	\$17,046	\$17,046	\$6,818	\$0	\$0
Office/Professional Software	Software Publishers	15,000	\$14,638	\$14,638	\$5,855	\$0	\$3,683
Performance/Event Space Private	All Other Amusement and Recreation Industries	13,425	\$14,687	\$14,687	\$5,875	\$0	\$3,296
Performance/Event Space Public	All Other Amusement and Recreation Industries	13,425	\$23,177	\$23,177	\$9,271	\$0	\$3,296
Market Rate Housing & Nightly Rentals	All Other Traveler Accommodation	41,500	\$23,202	\$23,202	\$9,281	\$278,192	\$25,379
Workforce Housing	Housing	15,200	\$6	\$6	\$2	\$0	\$3,732
Post Office	Postal and Shipping	7,200	\$1,600	\$1,600	\$640	\$0	\$0
Civic Institutional	Governmental	13,400	\$9,475	\$9,475	\$3,790	\$0	\$0
Main Street Pedestrianization	Infrastructure	Full MS Right of Way	\$79,610	\$79,610	\$31,844	\$0	\$0
Central Pedestrian Space Swede Alley	N/A	65,000	\$22,982	\$22,982	\$9,193	\$0	\$0
			\$712,084	\$712,084	\$284,834	\$2,776,307	\$362,264
			\$625,131	\$625,131	\$250,053	\$2,437,292	\$318,028
			\$799,036	\$799,036	\$319,615	\$3,115,322	\$406,500

Main Street Area Option 2

Land Use			Summit County Fiscal Impacts				
Element	Sector	Sq. Ft.	Summit County - County Option	Summit County - County Option Transportation	Summit County - Botanical, Cultural, Zoo	Summit County - Transient Room Tax	Summit County - Property Tax
High-End Boutique Hotel North	Hotels (except Casino Hotels) and Motels	100,000	\$67,268	\$67,268	\$26,907	\$729,787	\$70,235
High End Community Grocer	Supermarkets and Other Grocery Retailers (except Convenience Retailers)	13,500	\$40,205	\$40,205	\$16,082	\$230,443	\$21,167
Liquor Store Expansion & Improvement	Beer, Wine, and Liquor Stores	15,000	\$50,797	\$50,797	\$20,319	\$324,450	\$3,683
Office/Professional Radio/Incubator Commercial	Radio, Television, and Other Broadcasting	20,000	\$20,228	\$20,228	\$8,091	\$90,000	\$0
Performance/Event Space Private	All Other Amusement and Recreation Industries	13,425	\$25,130	\$25,130	\$10,052	\$50,938	\$3,296
Performance/Event Space Public	All Other Amusement and Recreation Industries	13,425	\$33,619	\$33,619	\$13,448	\$152,813	\$3,296
Workforce Housing	Housing	16,000	\$6	\$6	\$2	\$0	\$3,928
Post Office	Postal and Shipping	7,200	\$1,600	\$1,600	\$640	\$0	\$0
Civic Institutional	Government	13,400	\$9,475	\$9,475	\$3,790	\$0	\$0
Main Street Pedestrianization	Infrastructure	Full MS Right of Way	\$79,610	\$79,610	\$31,844	\$0	\$0
Central Pedestrian Space Swede Alley	Infrastructure	65,000	\$22,982	\$22,982	\$9,193	\$0	\$0
			\$350,920	\$350,920	\$140,368	\$1,578,430	\$105,604
			\$308,069	\$308,069	\$123,228	\$1,385,688	\$92,709
			\$393,771	\$393,771	\$157,508	\$1,771,172	\$118,499

Fiscal Impacts: Other Governmental Entities

Main Street Area Option 1

Land Use			Other Governmental Entities Fiscal Impacts					
Element	Sector	Sq. Ft.	Park City School District - Property Tax	Park City Fire District - Property Tax	Summit County Mosquito Abatement - Property Tax	Weber Basin Water Conservancy District - Property Tax	Multicounty Assessing & Collecting - Property Tax	County Assessing & Collecting - Property Tax
High-End Boutique Hotel North	Hotels (except Casino Hotels) and Motels	250,000	\$1,343,190	\$125,164	\$5,007	\$70,092	\$5,364	\$40,768
Trendy Upmarket Hotel	Hotels (except Casino Hotels) and Motels	100,000	\$539,060	\$50,232	\$2,009	\$28,130	\$2,153	\$16,361
High End Community Grocer	Supermarkets and Other Grocery Retailers (except Convenience Retailers)	13,500	\$161,920	\$15,088	\$604	\$8,449	\$647	\$4,915
Restaurant Space	Food Service Contractors	30,000	\$193,613	\$18,042	\$722	\$10,103	\$773	\$5,876
High-End Bar	Drinking Places (Alcoholic Beverages)	15,000	\$106,696	\$9,942	\$398	\$5,568	\$426	\$3,238
Clothing & Makeup Retail	Family Clothing Stores	15,000	\$28,170	\$2,625	\$105	\$1,470	\$113	\$855
Recreational Goods and Rental Retail	Recreational Goods Rental	2,000	\$3,756	\$350	\$14	\$196	\$15	\$114
High-End Phone and Computer Retail	Computer and Computer Peripheral Equipment and Software Merchant Wholesalers	10,000	\$65,354	\$6,090	\$244	\$3,410	\$261	\$1,984
Liquor Store Expansion & Improvement	Beer, Wine, and Liquor Stores	15,000	\$28,170	\$2,625	\$105	\$1,470	\$113	\$855
Office/Professional Radio/Incubator Commercial	Radio, Television, and Other Broadcasting	20,000	\$0	\$0	\$0	\$0	\$0	\$0
Office/Professional Software	Software Publishers	15,000	\$28,170	\$2,625	\$105	\$1,470	\$113	\$855
Performance/Event Space Private	All Other Amusement and Recreation Industries	13,425	\$25,212	\$2,349	\$94	\$1,316	\$101	\$765
Performance/Event Space Public	All Other Amusement and Recreation Industries	13,425	\$25,212	\$2,349	\$94	\$1,316	\$101	\$765
Market Rate Housing & Nightly Rentals	All Other Traveler Accommodation	41,500	\$194,142	\$18,091	\$724	\$10,131	\$775	\$5,892
Workforce Housing	Housing	15,200	\$28,546	\$2,660	\$106	\$1,490	\$114	\$866
Post Office	Postal and Shipping	7,200	\$0	\$0	\$0	\$0	\$0	\$0
Civic Institutional	Governmental	13,400	\$0	\$0	\$0	\$0	\$0	\$0
Main Street Pedestrianization	Infrastructure	Full MS Right of Way	\$0	\$0	\$0	\$0	\$0	\$0
Central Pedestrian Space Swede Alley	N/A	65,000	\$0	\$0	\$0	\$0	\$0	\$0
			\$2,771,211	\$258,233	\$10,329	\$144,611	\$11,067	\$84,110
			\$2,432,818	\$226,700	\$9,068	\$126,952	\$9,716	\$73,840
			\$3,109,603	\$289,766	\$11,591	\$162,269	\$12,419	\$94,381

Main Street Area Option 2

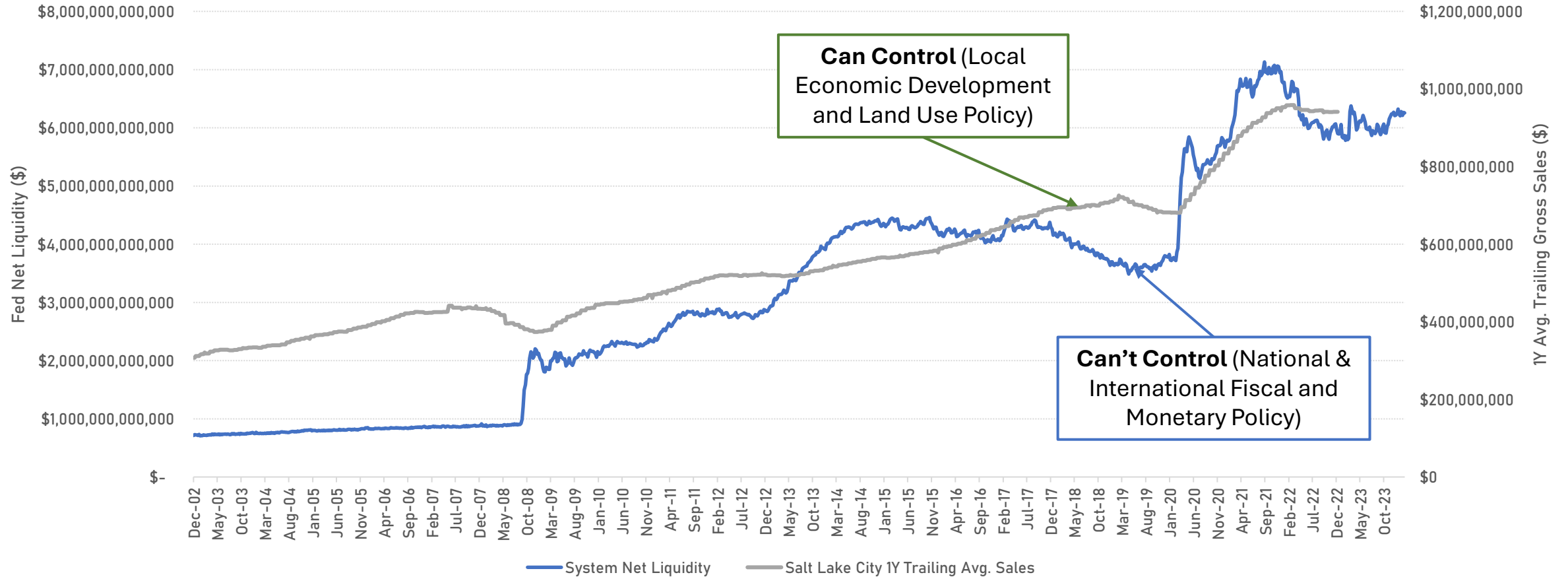
Land Use			Other Governmental Entities Fiscal Impacts					
Element	Sector	Sq. Ft.	Park City School District - Property Tax	Park City Fire District - Property Tax	Summit County Mosquito Abatement - Property Tax	Weber Basin Water Conservancy District - Property Tax	Multicounty Assessing & Collecting - Property Tax	County Assessing & Collecting - Property Tax
High-End Boutique Hotel North	Hotels (except Casino Hotels) and Motels	100,000	\$537,276	\$50,066	\$2,003	\$28,037	\$2,146	\$16,307
High End Community Grocer	Supermarkets and Other Grocery Retailers (except Convenience Retailers)	13,500	\$161,920	\$15,088	\$604	\$8,449	\$647	\$4,915
Liquor Store Expansion & Improvement	Beer, Wine, and Liquor Stores	15,000	\$28,170	\$2,625	\$105	\$1,470	\$113	\$855
Office/Professional Radio/Incubator Commercial	Radio, Television, and Other Broadcasting	20,000	\$0	\$0	\$0	\$0	\$0	\$0
Performance/Event Space Private	All Other Amusement and Recreation Industries	13,425	\$25,212	\$2,349	\$94	\$1,316	\$101	\$765
Performance/Event Space Public	All Other Amusement and Recreation Industries	13,425	\$25,212	\$2,349	\$94	\$1,316	\$101	\$765
Workforce Housing	Housing	16,000	\$30,048	\$2,800	\$112	\$1,568	\$120	\$912
Post Office	Postal and Shipping	7,200	\$0	\$0	\$0	\$0	\$0	\$0
Civic Institutional	Government	13,400	\$0	\$0	\$0	\$0	\$0	\$0
Main Street Pedestrianization	Infrastructure	Full MS Right of Way	\$0	\$0	\$0	\$0	\$0	\$0
Central Pedestrian Space Swede Alley	Infrastructure	65,000	\$0	\$0	\$0	\$0	\$0	\$0
			\$807,838	\$75,278	\$3,011	\$42,156	\$3,226	\$24,519
			\$709,193	\$66,086	\$2,643	\$37,008	\$2,832	\$21,525
			\$906,483	\$84,470	\$3,379	\$47,303	\$3,620	\$27,513



What You Can vs. Can't Control

Salt Lake City's economy is still linked to global liquidity but is less volatile than Park City's and creates more of its own demand.

Fed Net Liquidity¹ vs. Salt Lake City 1Y Trailing Average Gross Sales

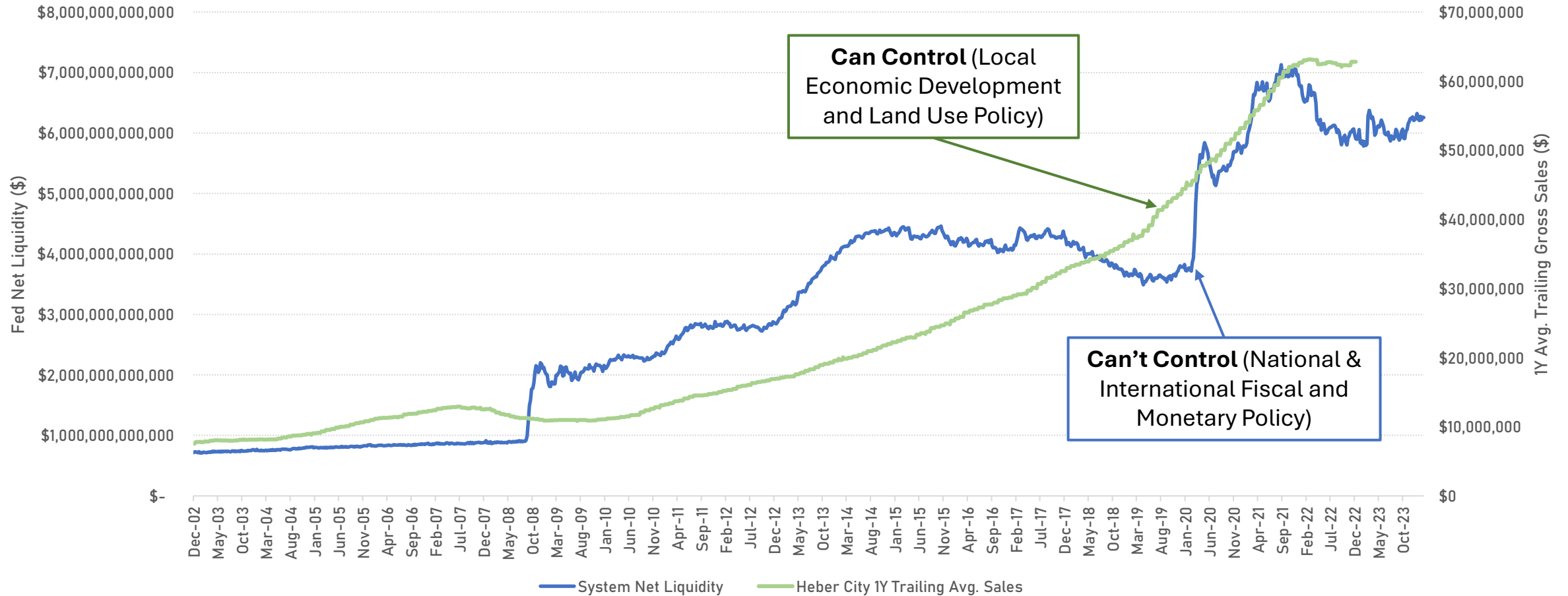


Source: Zions Public Finance, St. Louis Federal Reserve. As of July 2024. 1. Fed Net Liquidity is defined as The U.S. Federal Reserve Balance Sheet less the U.S. Treasury General Account and the U.S. Federal Reserve Overnight Repo Facility.

What You Can vs. Can't Control

Heber City's economy is still linked to global liquidity but is less volatile than Park City's and creates more of its own demand.

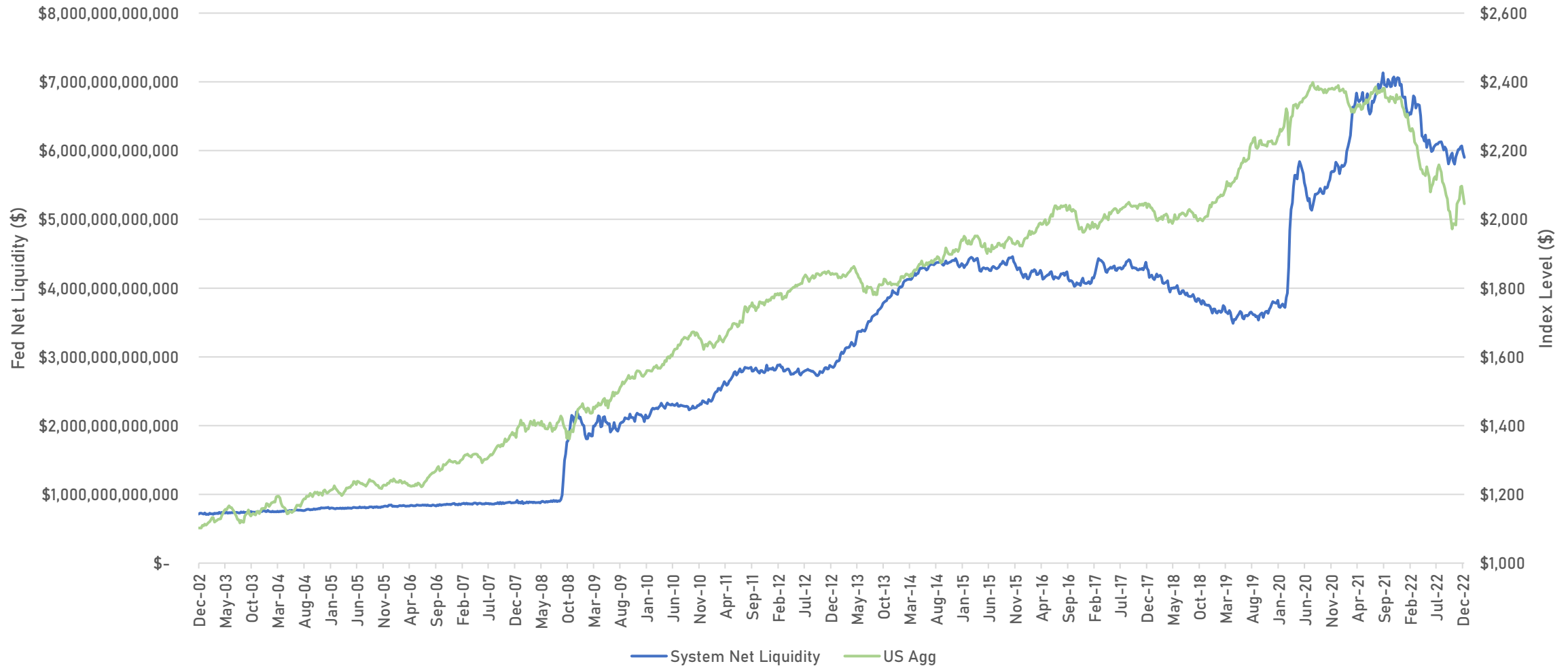
Fed Net Liquidity¹ vs. Heber City 1Y Trailing Average Gross Sales



Source: Zions Public Finance, St. Louis Federal Reserve. As of July 2024. 1. Fed Net Liquidity is defined as The U.S. Federal Reserve Balance Sheet less the U.S. Treasury General Account and the U.S. Federal Reserve Overnight Repo Facility.

What You Can vs. Can't Control

Fed Net Liquidity¹ vs. Bloomberg Barclays US Agg.

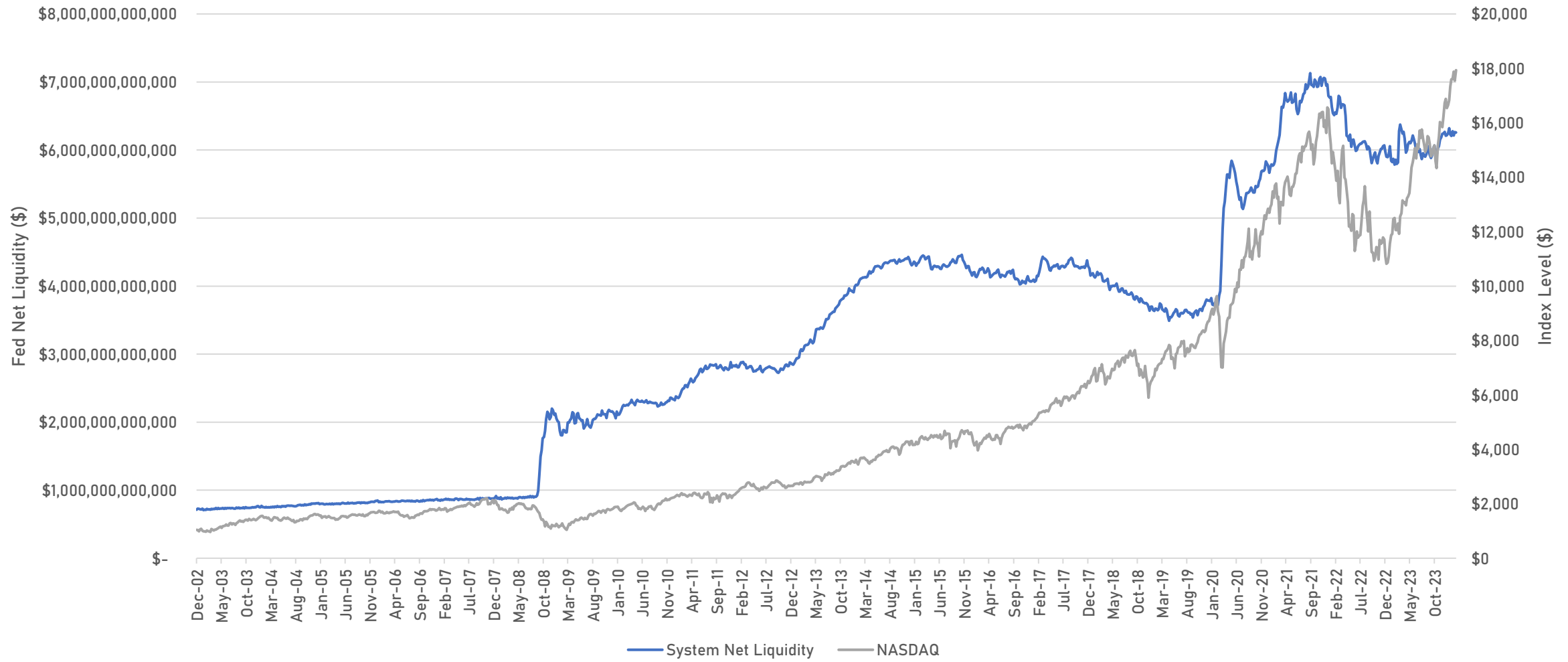


Source: Zions Public Finance, St. Louis Federal Reserve. As of July 2024. 1. Fed Net Liquidity is defined as The U.S. Federal Reserve Balance Sheet less the U.S. Treasury General Account and the U.S. Federal Reserve Overnight Repo Facility.



What You Can vs. Can't Control

Fed Net Liquidity¹ vs. NASDAQ 100

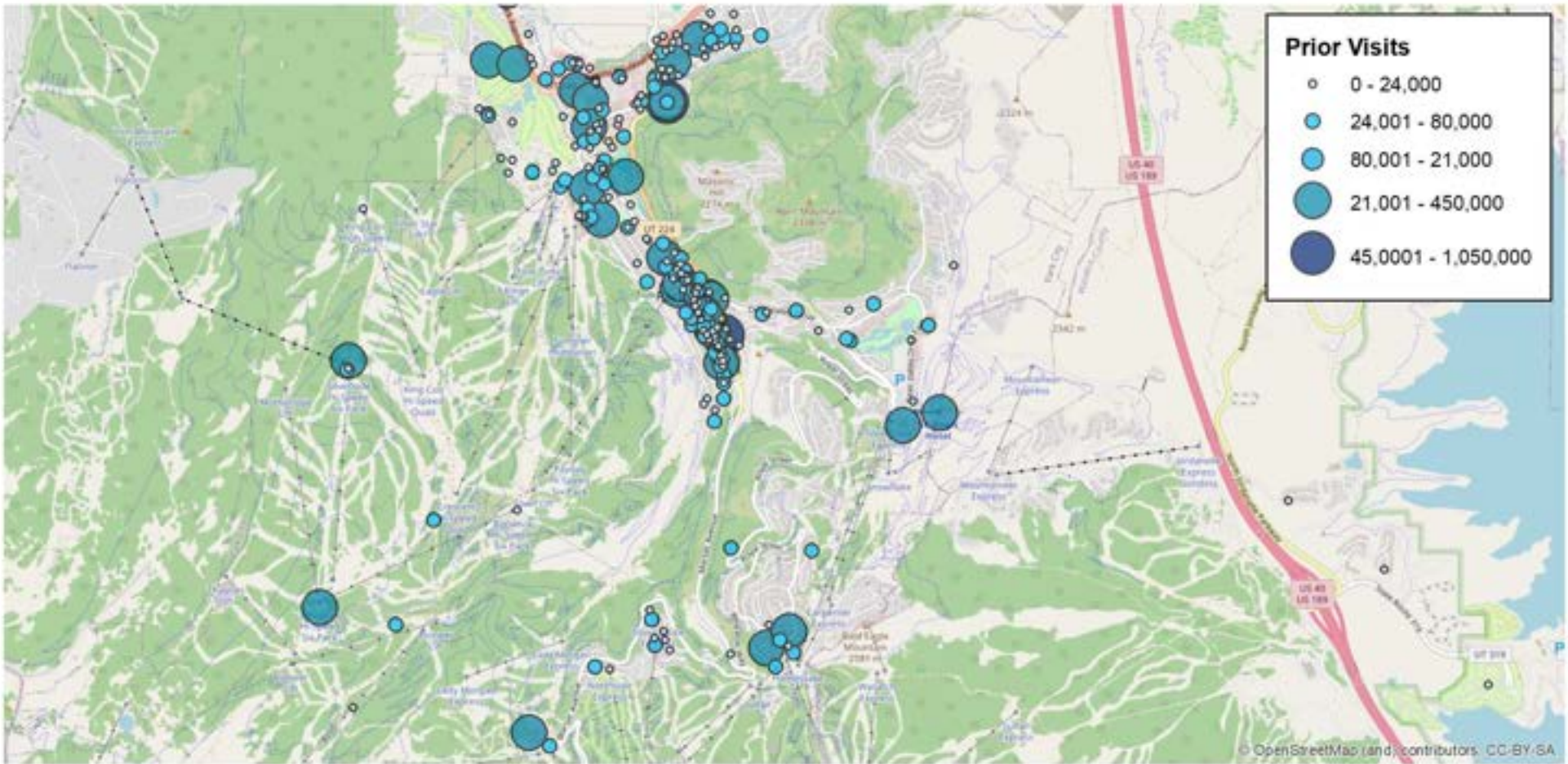


Source: Zions Public Finance, St. Louis Federal Reserve. As of July 2024. 1. Fed Net Liquidity is defined as The U.S. Federal Reserve Balance Sheet less the U.S. Treasury General Account and the U.S. Federal Reserve Overnight Repo Facility.



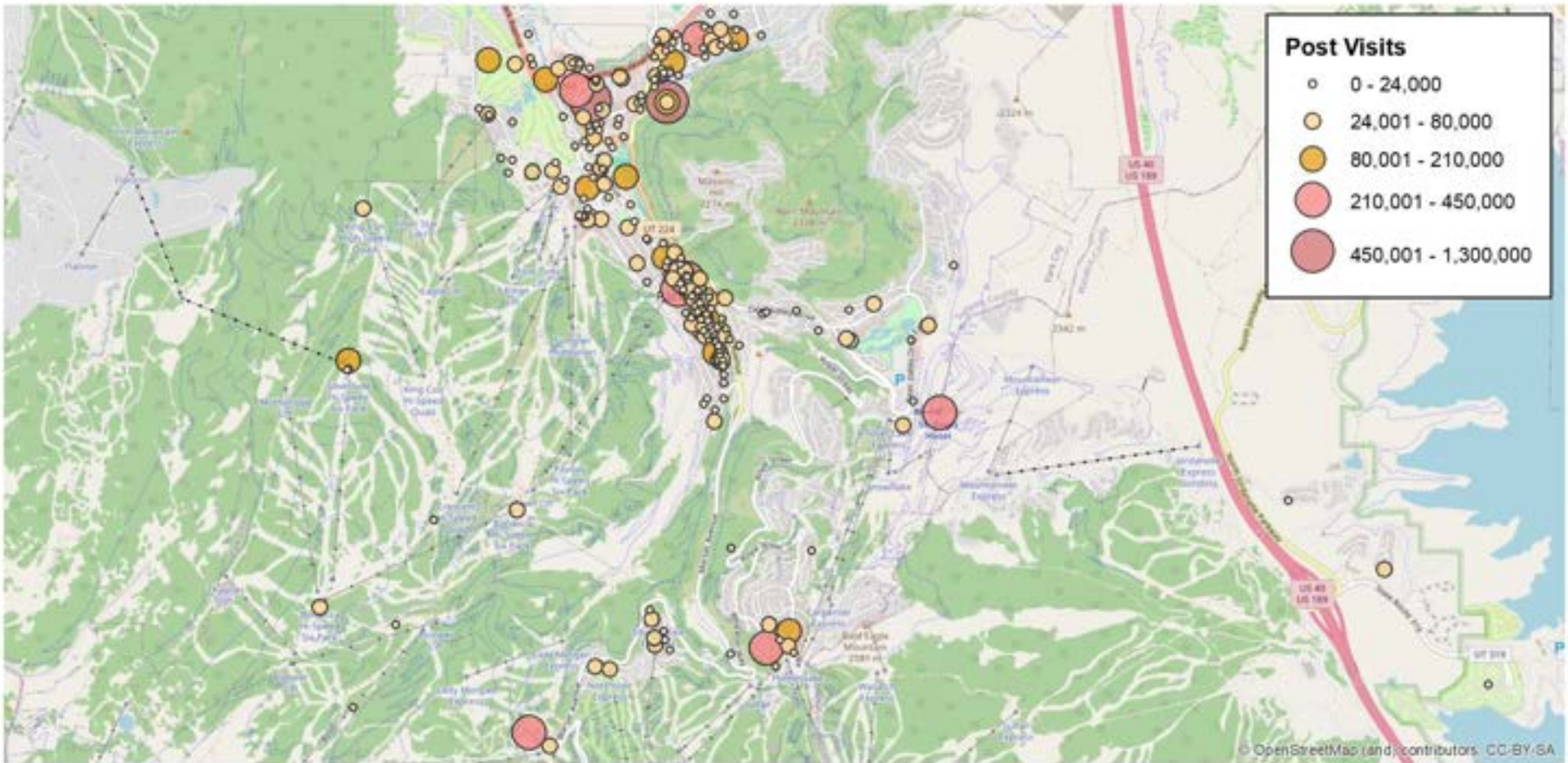
Visitor Journey

Prior to entering Main Street, significant visitor volumes pass through SLC International, ski areas, and Deer Valley.



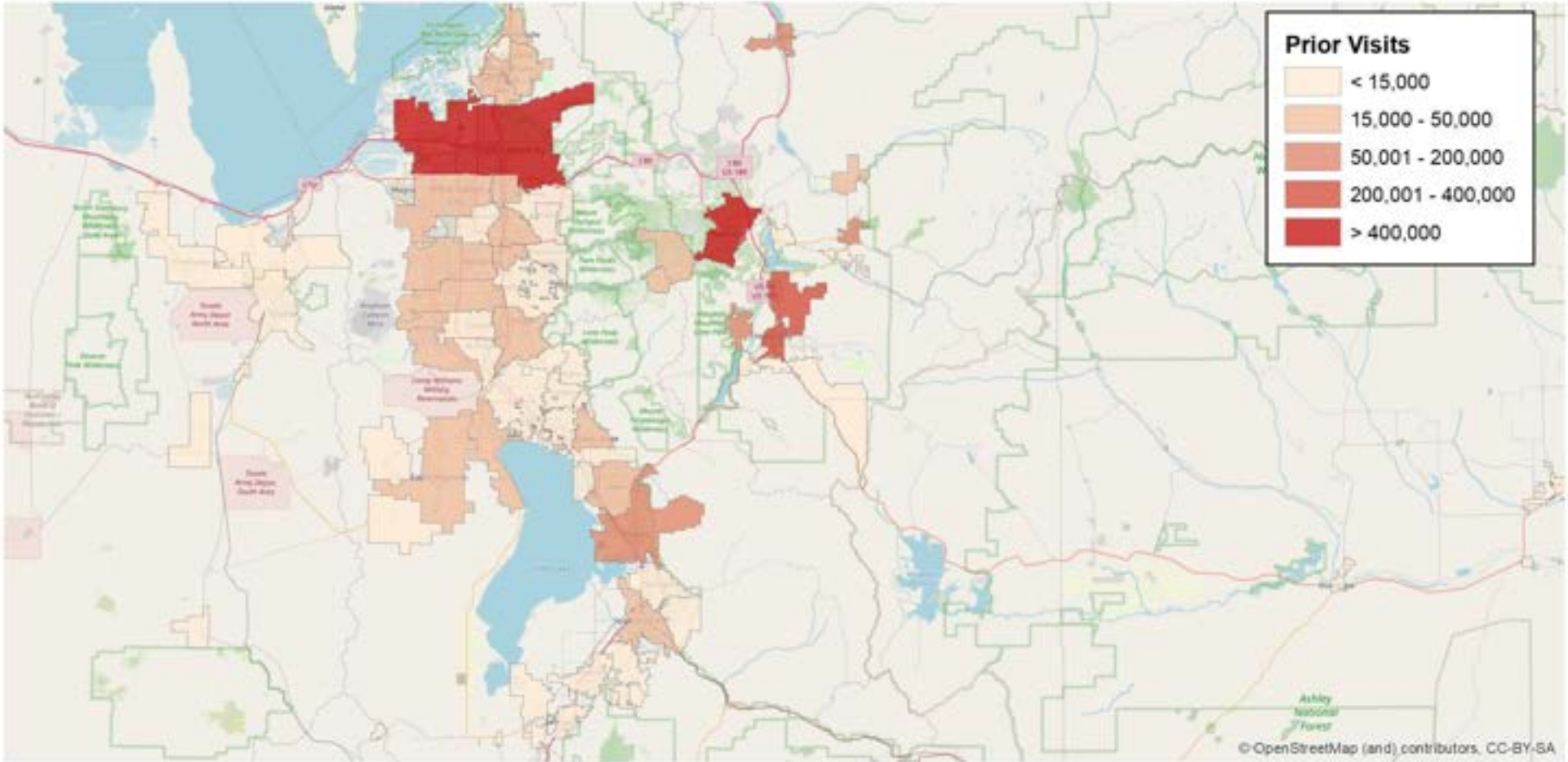
Visitor Journey

After leaving Main Street, visitors frequently go to Deer Valley, PC grocers, and SLC International.



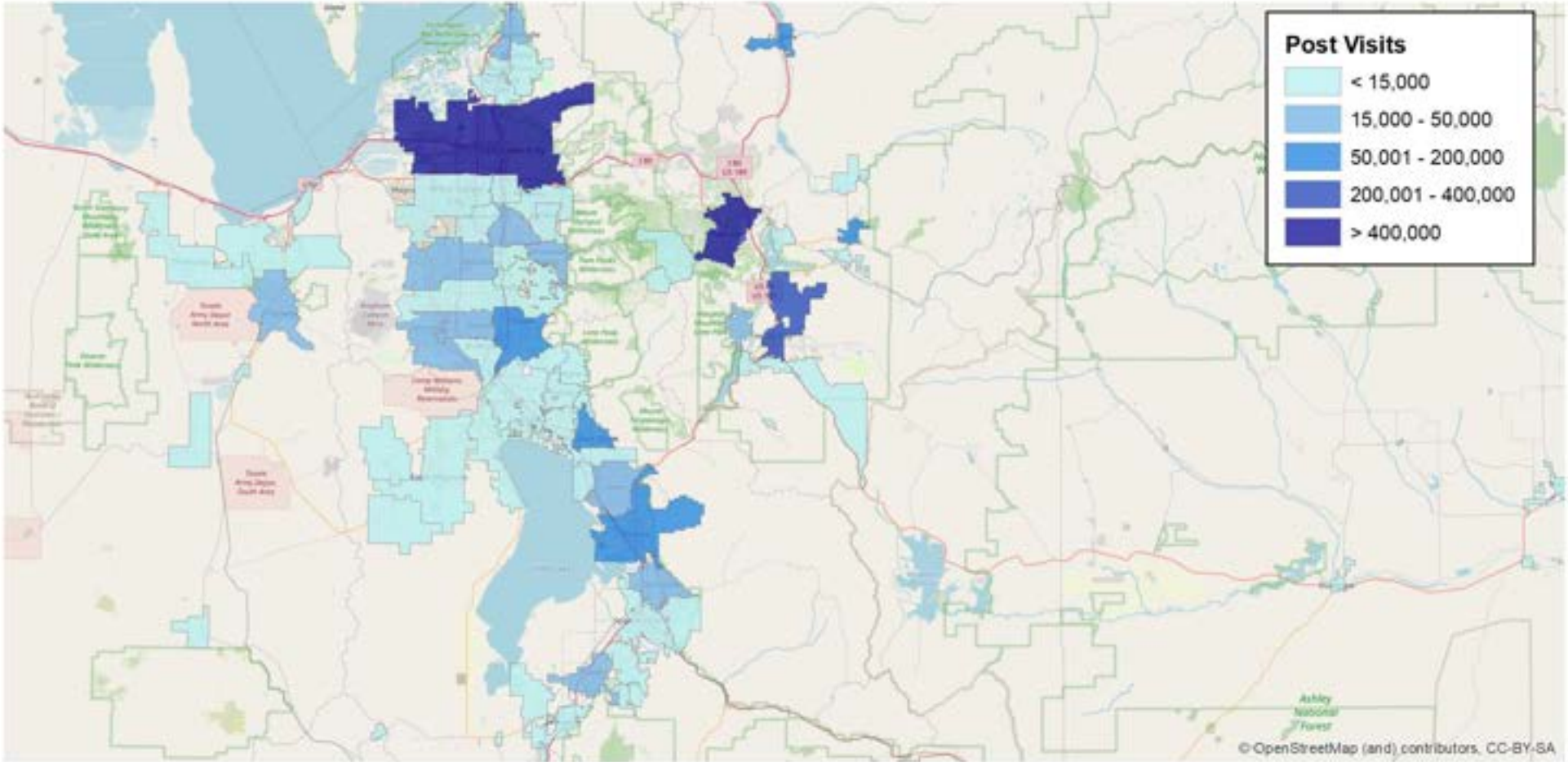
Visitor Journey

Prior visits by regional municipality.



Visitor Journey

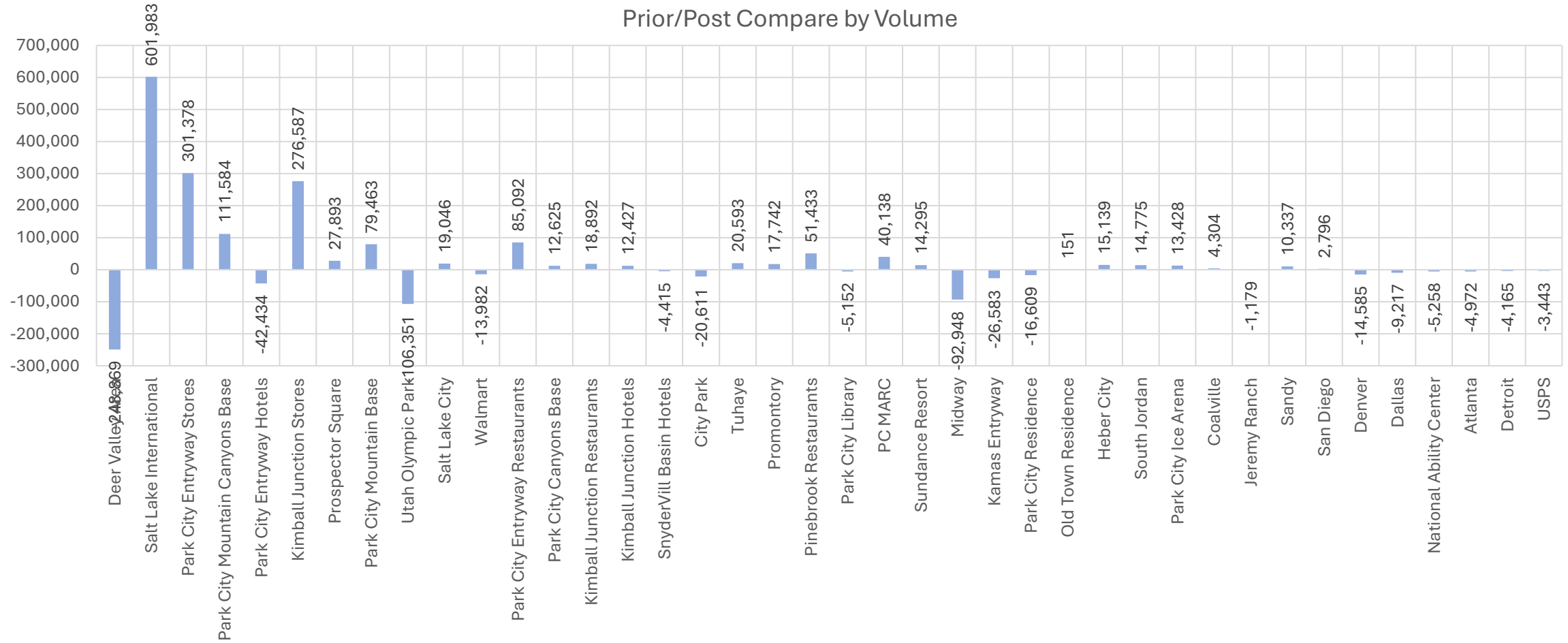
Post visits by regional municipality.



Visitor Journey

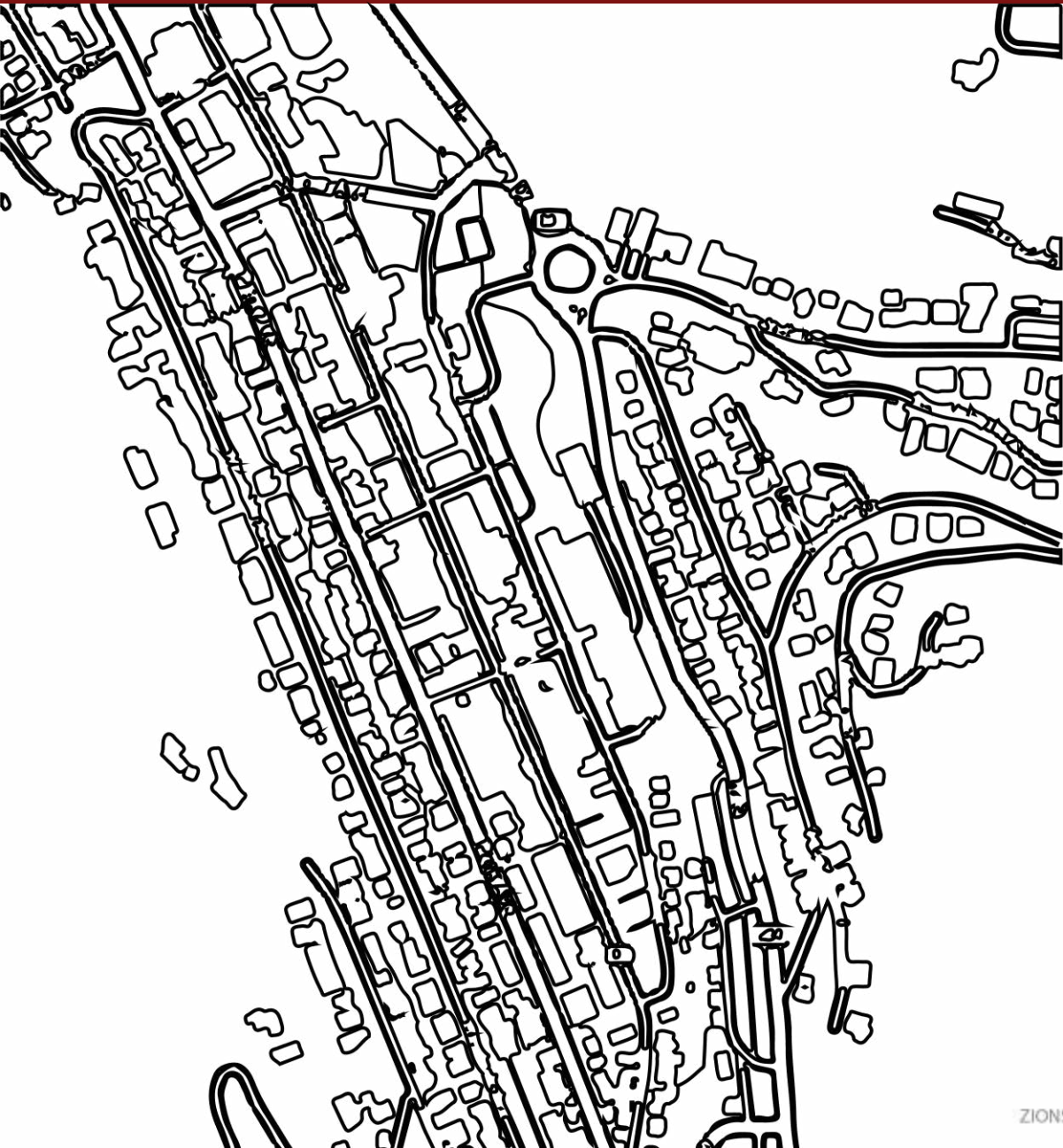
Prior/Post Comparison.

Where Visitors Go After Visiting Main Street
Prior/Post Compare by Volume



Source: Zions Public Finance, Placer.ai. As of April 2024.

The Opportunity



Preserving what we love.

Making the most of the
assets and opportunities
we have.

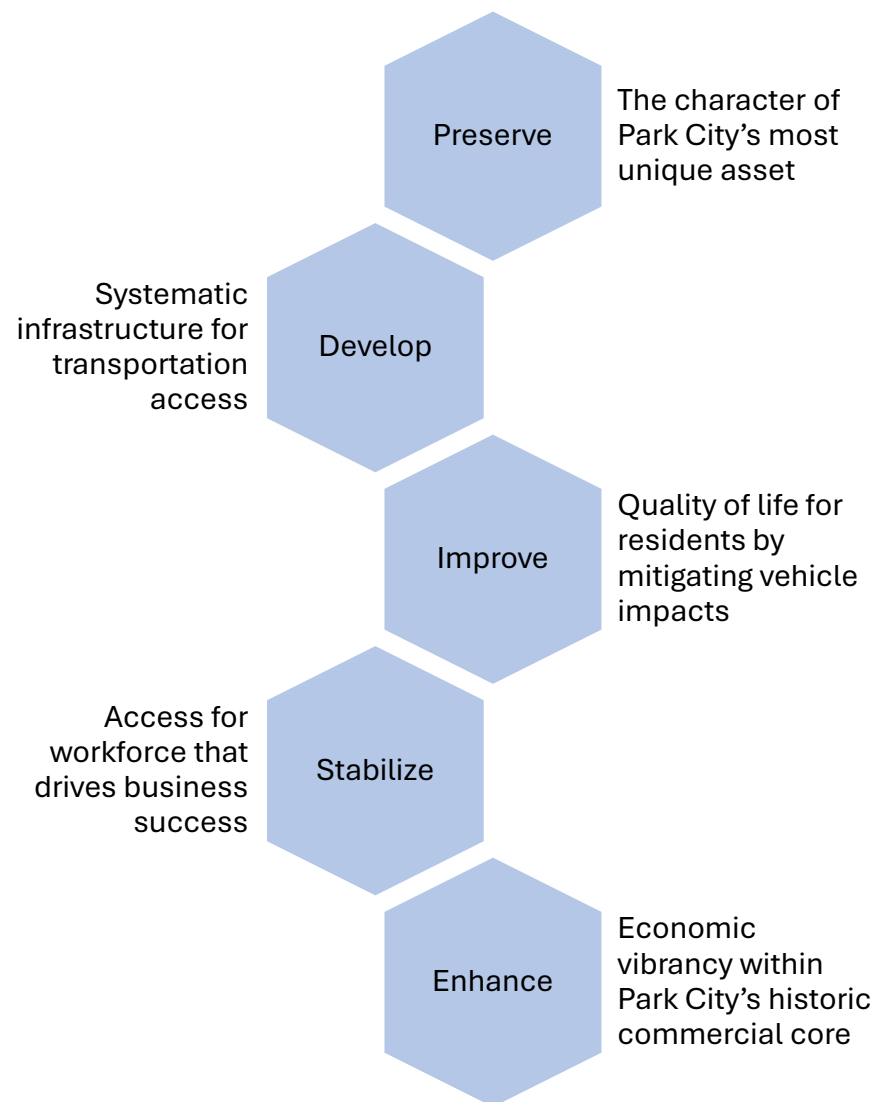
Preparing for the future.



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Source: Zions Public Finance. As of April 2024.

Key Targets



What do we need to produce?

- Vision for the future
- Tangible and feasible project list
- Potential proposed code revisions regarding zoning, business licenses, vibrancy, etc. if needed
- RFP parameters should vision seek engagement of private sector
- Transportation and traffic proposals and revisions

Role of Committee Members

Advisory Group Responsibilities

Provide Knowledge

Of current industry/geography conditions and needs.

Support the Target Outcomes

That Council has specified.

Represent Their Organization

Serve as liaison between industry group, advisory group and Council and represent the public interest.

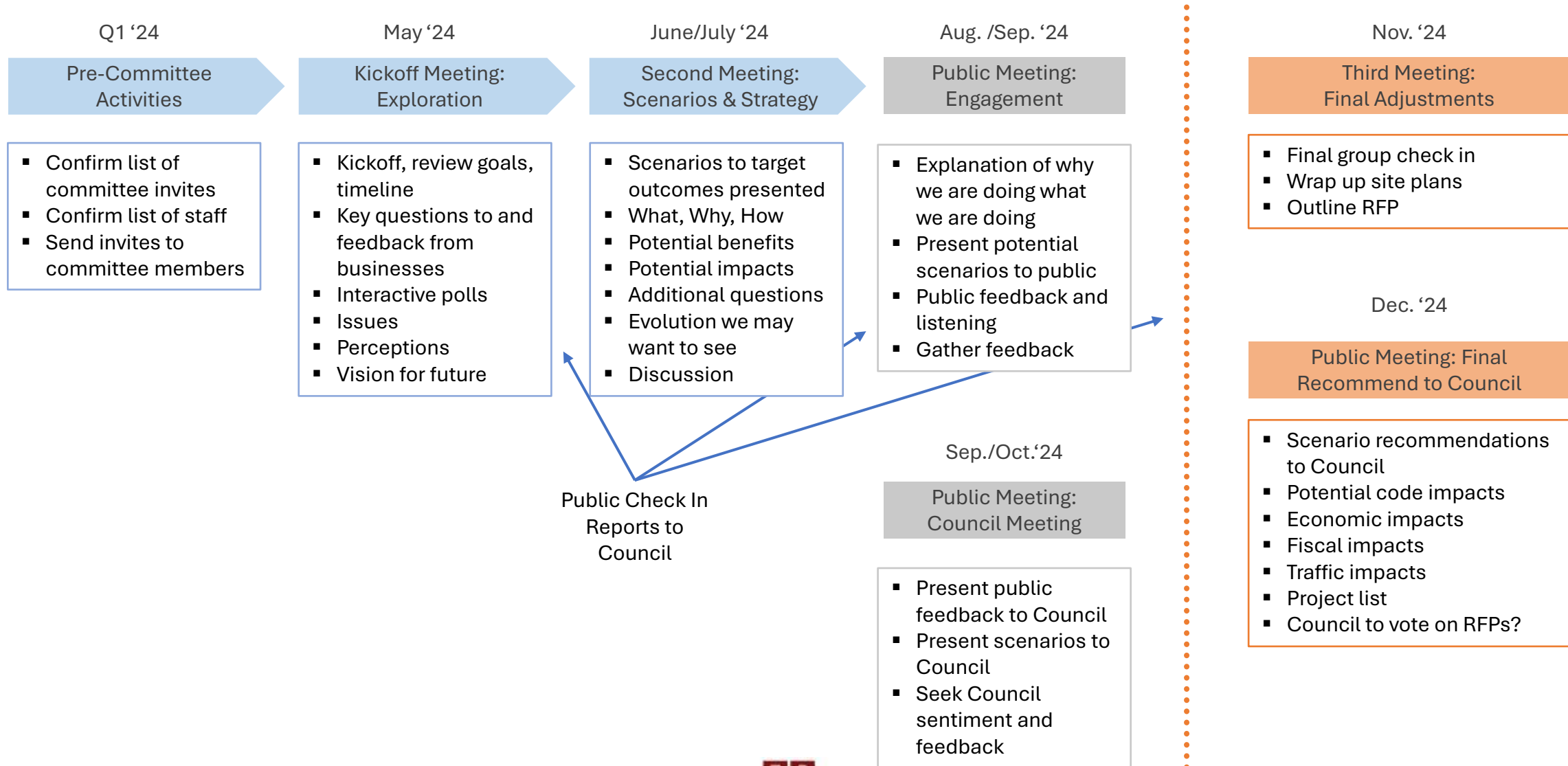
Provide Project Recommendations

That seek to deliver on targeted outcomes.

Support Implementation

Provide information to the public.

Committee Timeline



Study Area

The study area defined by City Council in November 2023.



Study Area - Highlights



Source: Zions Public Finance, Park City Municipal Corporation, Summit County Assessor. As of April 2024.

Competitive Landscape

Regional evolution is coming.



Salt Lake Tribune

Mayflower no more: Deer Valley picks new name for eastern hub

The new base is expected to be home to a ski school, rentals, 1,700 homes and three hotels.



kpcw
Utah's Local Park City & Heber City Summit & Wasatch counties, Utah
Music - Carefully curated and intentionally eclectic
NEXT UP: 12:00

Heber city council plans downtown redevelopment, delays voting on specific goals

KPCW | By Ben Leshner
Published August 17, 2023 at 6:54 PM MDT



Coalville considers remaking its Main Street

Strategic revitalization plan is underway, and residents are encouraged to participate



Remodeled Delta Center and other downtown developments envisioned with NHL team

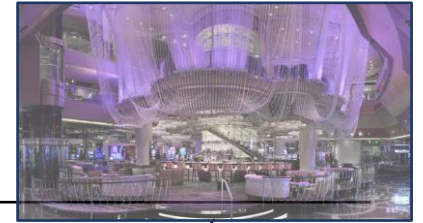


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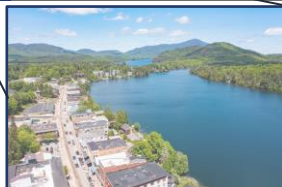
By Ben Whitten
Posted at 4:02 PM Apr 24, 2024 and last updated at 4:53 PM Apr 24, 2024

Competitive Landscape

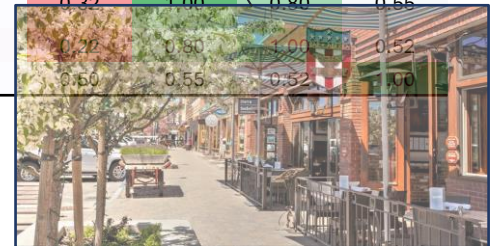
Which cities and towns compete for Park City's Visitors?



	Main Street, Park City, UT	Church Street, Burlington, VT	Main Street, Stowe, VT	Assembly Square, Somerville, MA	Newbury Street, Boston, MA	Downtown, Aspen, CO	Downtown, Telluride, CO	Main Street, Breckenridge, CO	Downtown, Crested Butte, CO	16th Street Mall, Denver, CO	Old Town, Los Gatos, CA	Downtown, Santa Monica, CA	Rodeo Drive, Beverly Hills, CA	Historic Downtown, Truckee, CA	Downtown, Gatlinburg, TN	Downtown, Jackson, WY	Las Vegas Strip, Las Vegas, NV	Lincoln Road, Miami, FL	Lake Placid, NY
Main Street, Park City, UT	1.00	0.29	0.49	0.26	0.28	0.75	0.66	0.83	0.71	0.31	0.36	0.45	0.28	0.56	0.53	0.34	0.50	0.66	0.57
Church Street, Burlington, VT	0.29	1.00	0.62	0.70	0.81	0.32	0.31	0.38	0.37	0.60	0.69	0.73	0.50	0.56	0.55	0.41	0.64	0.53	0.57
Main Street, Stowe, VT	0.49	0.62	1.00	0.52	0.56	0.58	0.55	0.56	0.55	0.33	0.50	0.53	0.38	0.63	0.59	0.50	0.51	0.47	0.63
Assembly Square, Somerville, MA	0.26	0.70	0.52	1.00	0.74	0.23	0.20	0.33	0.25	0.45	0.68	0.67	0.44	0.46	0.49	0.28	0.60	0.52	0.44
Newbury Street, Boston, MA	0.28	0.81	0.56	0.74	1.00	0.26	0.24	0.34	0.29	0.58	0.77	0.77	0.58	0.51	0.48	0.28	0.69	0.58	0.51
Downtown, Aspen, CO	0.75	0.32	0.58	0.23	0.26	1.00	0.87	0.86	0.86	0.29	0.29	0.41	0.36	0.70	0.58	0.69	0.41	0.47	0.58
Downtown, Telluride, CO	0.66	0.31	0.55	0.20	0.24	0.87	1.00	0.81	0.89	0.36	0.27	0.41	0.35	0.66	0.50	0.74	0.38	0.40	0.56
Main Street, Breckenridge, CO	0.83	0.38	0.56	0.33	0.34	0.86	0.81	1.00	0.85	0.38	0.39	0.51	0.34	0.70	0.66	0.56	0.53	0.61	0.61
Downtown, Crested Butte, CO	0.71	0.37	0.55	0.25	0.29	0.86	0.89	0.85	1.00	0.34	0.30	0.44	0.30	0.69	0.55	0.72	0.41	0.45	0.60
16th Street Mall, Denver, CO	0.31	0.60	0.33	0.45	0.58	0.29	0.36	0.38	0.34	1.00	0.59	0.73	0.59	0.40	0.32	0.31	0.68	0.60	0.43
Old Town, Los Gatos, CA	0.36	0.69	0.50	0.68	0.77	0.29	0.27	0.39	0.30	0.59	1.00	0.79	0.68	0.52	0.47	0.27	0.72	0.65	0.48
Downtown, Santa Monica, CA	0.45	0.73	0.53	0.67	0.77	0.41	0.41	0.51	0.44	0.73	0.79	1.00	0.64	0.64	0.51	0.41	0.87	0.77	0.57
Rodeo Drive, Beverly Hills, CA	0.28	0.50	0.38	0.44	0.58	0.36	0.35	0.34	0.30	0.59	0.68	0.64	1.00	0.39	0.28	0.34	0.59	0.52	0.33
Historic Downtown, Truckee, CA	0.56	0.56	0.63	0.46	0.51	0.70	0.66	0.70	0.69	0.40	0.52	0.64	0.39	1.00	0.68	0.66	0.58	0.55	0.64
Downtown, Gatlinburg, TN	0.53	0.55	0.59	0.49	0.48	0.58	0.50	0.66	0.55	0.32	0.47	0.51	0.28	0.68	1.00	0.50	0.54	0.53	0.54
Downtown, Jackson, WY	0.34	0.41	0.50	0.28	0.28	0.69	0.74	0.56	0.72	0.31	0.27	0.41	0.34	0.66	0.50	1.00	0.32	0.22	0.50
Las Vegas Strip, Las Vegas, NV	0.50	0.64	0.51	0.60	0.69	0.41	0.38	0.53	0.41	0.68	0.72	0.87	0.59	0.58	0.54	0.32	1.00	0.80	0.55
Lincoln Road, Miami, FL	0.66	0.53	0.47	0.52	0.58	0.47	0.40	0.61	0.45	0.60	0.65	0.77	0.52	0.55	0.53	0.22	0.50	0.90	0.52
Lake Placid, NY	0.57	0.57	0.63	0.44	0.51	0.58	0.55	0.61	0.60	0.43	0.48	0.57	0.83	0.64	0.54	0.50	0.55	0.32	1.00



ZIONS PUBLIC FINANCE, INC.

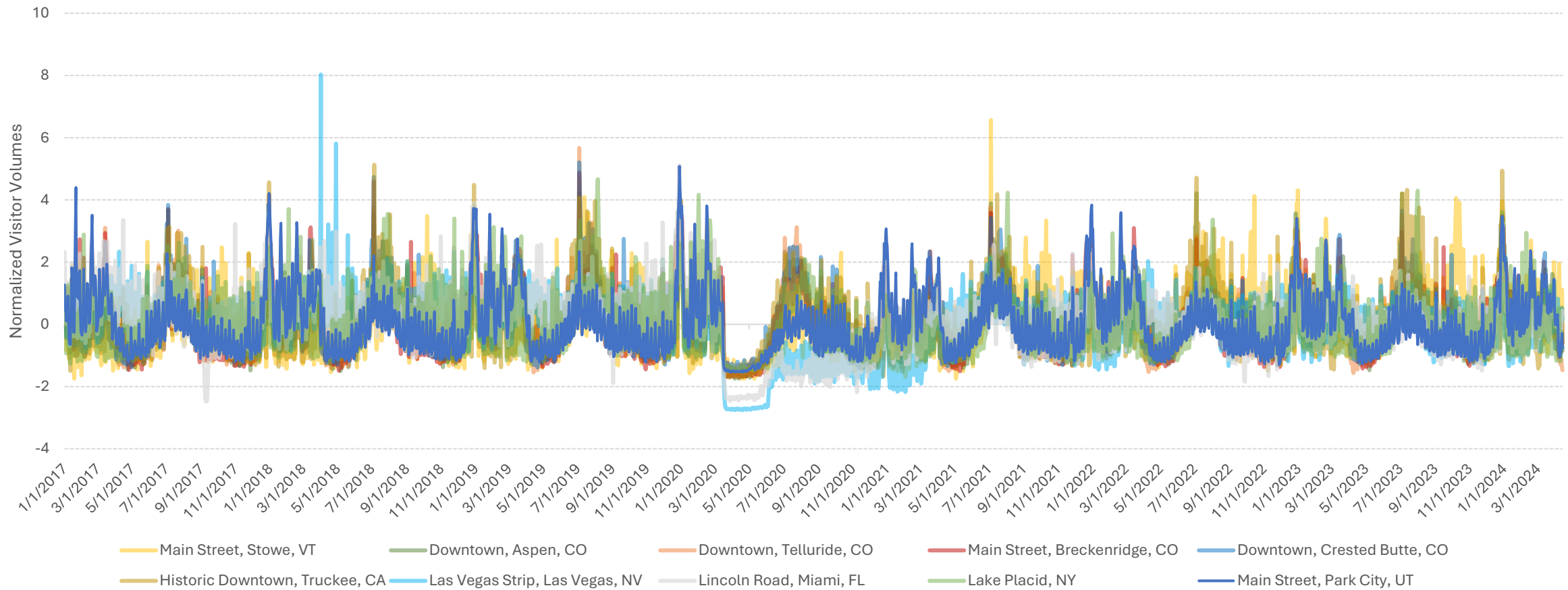


Source: Zions Public Finance, Placer.ai. As of April 2024.

Competitive Landscape

Why? When it comes to deciding on destination, their visitors behave similarly to ours.

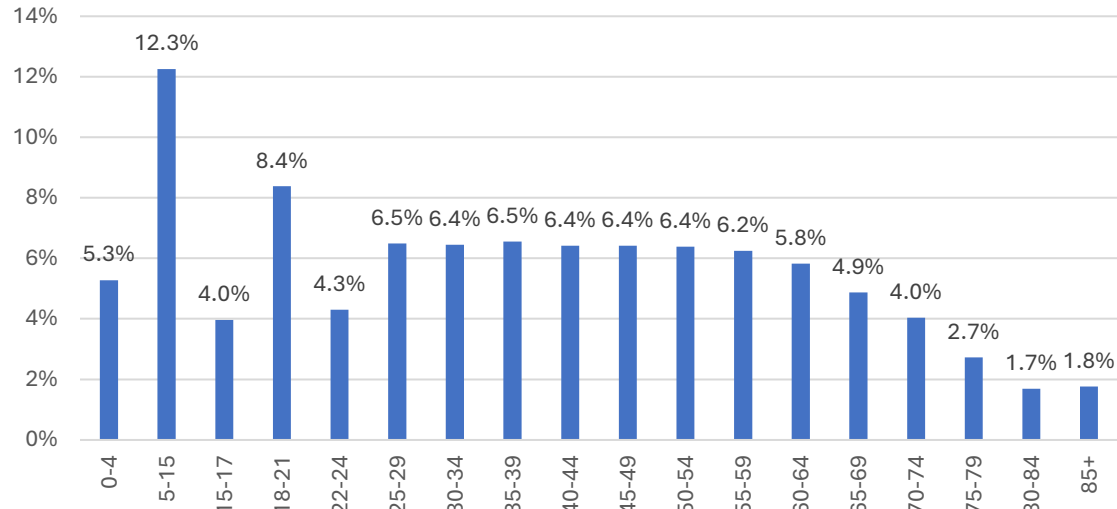
Visitation Patterns Across Competitive Landscape



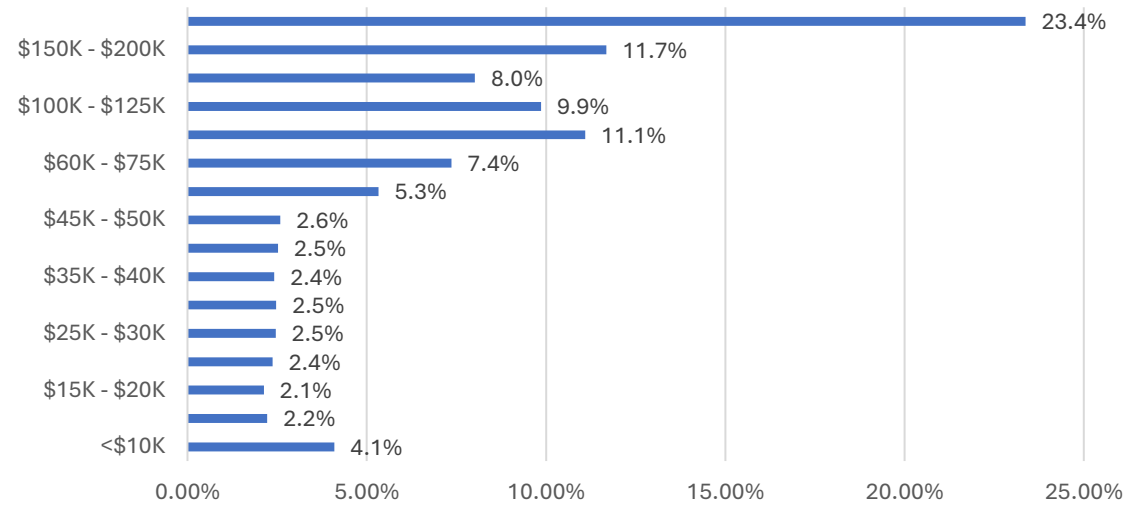
Visitor Demographics

Who is our visitor?

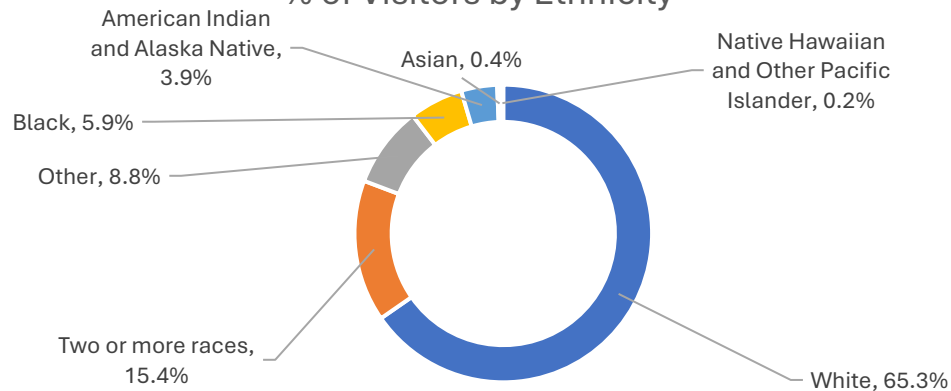
% Main Street Visitors by Age



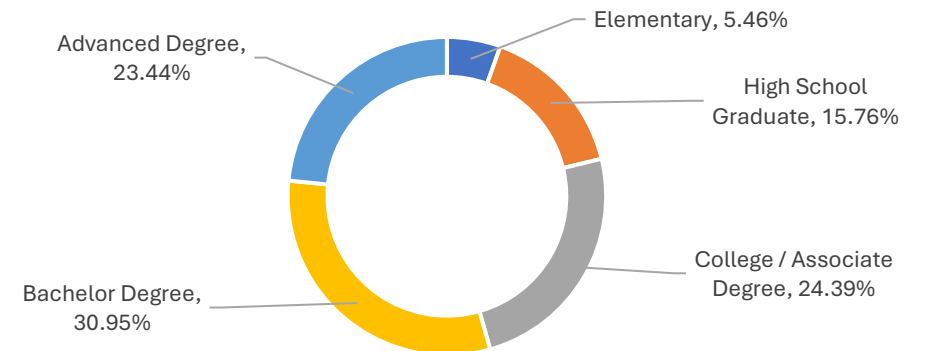
% of Main Street Visitors by Household Income



% of Visitors by Ethnicity



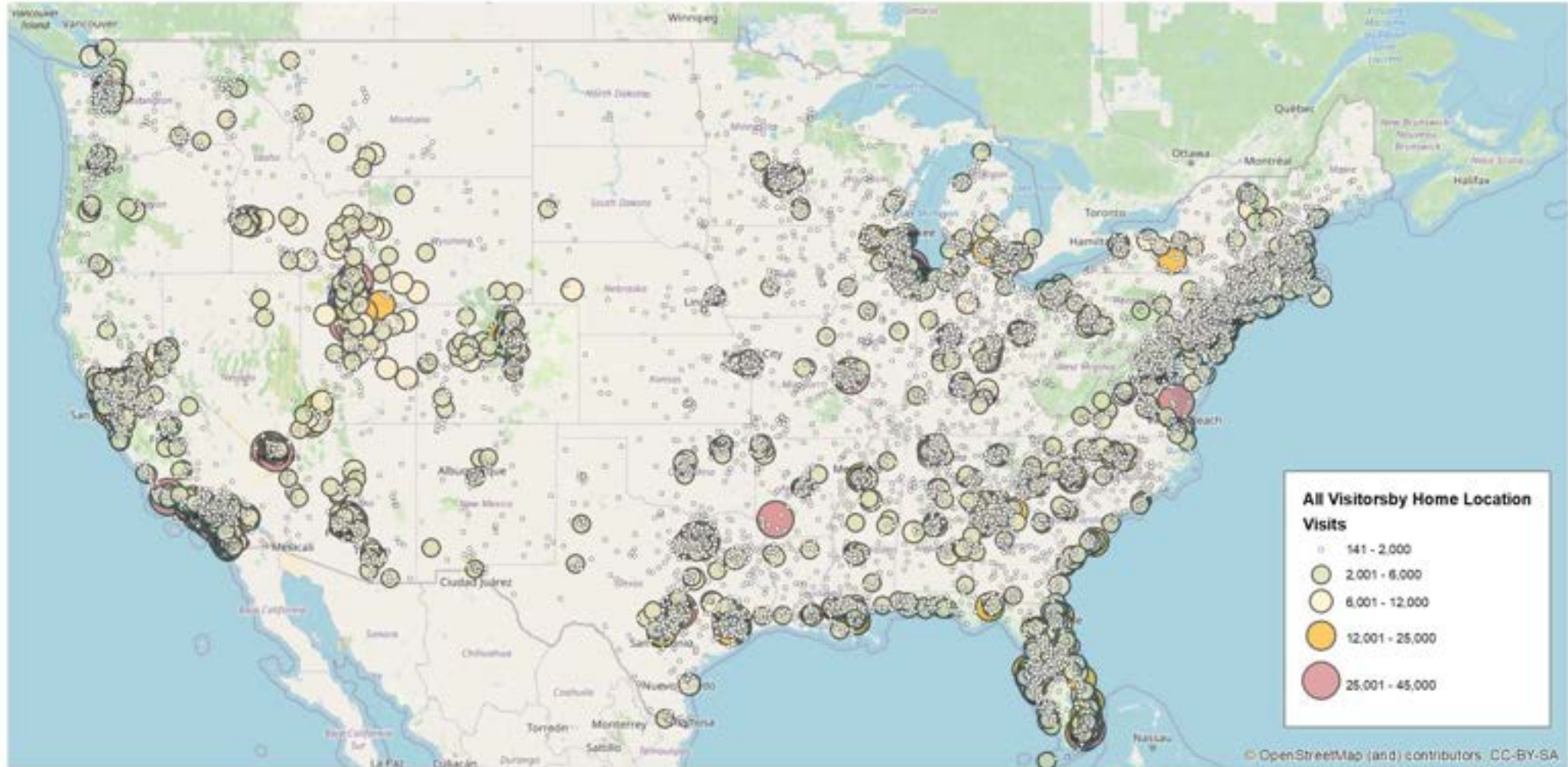
% of Visitors by Educational Attainment



Source: Zions Public Finance, Placer.ai. As of April 2024.

Source of Our Visitors

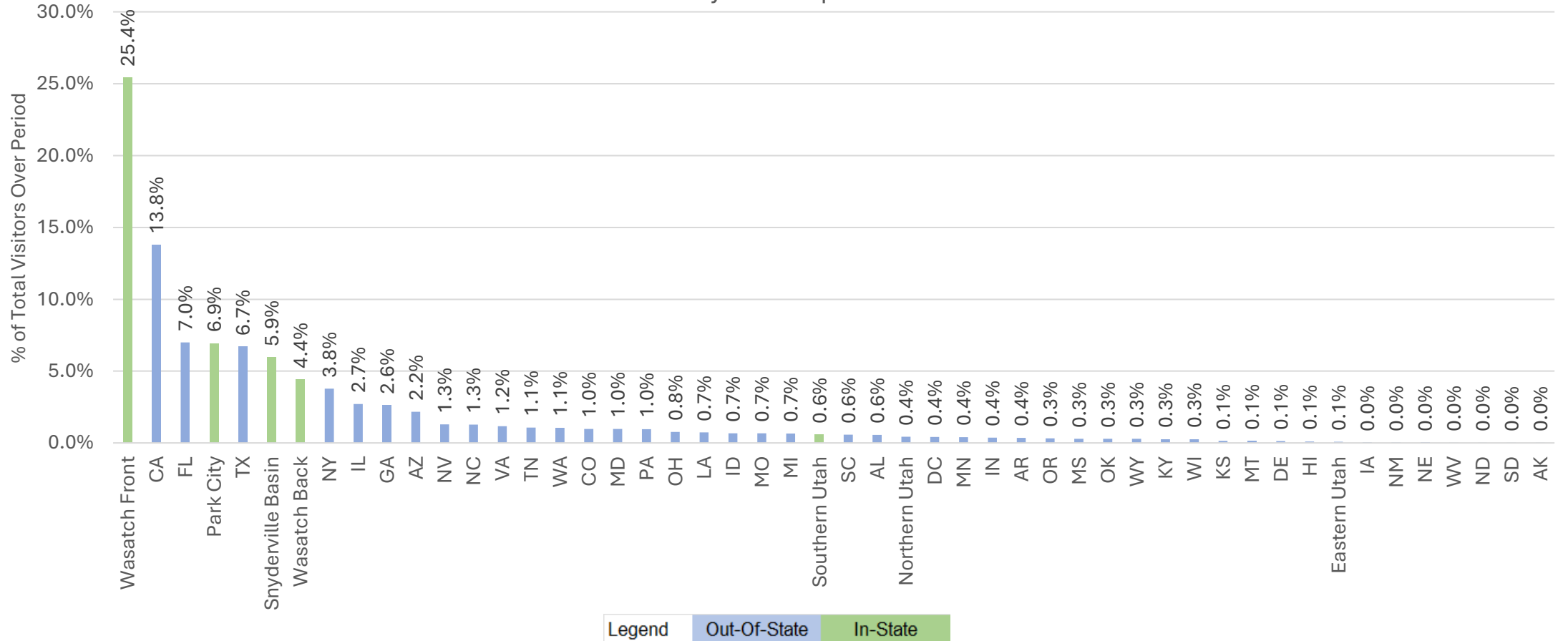
Monitoring visitation by home location shows importance of major metropolitans and Wasatch Front.



Source of Our Visitors

Monitoring visitation by home location shows importance of major metropolitans and Wasatch Front.

Source of Main Street Visitors by Home Location and %
January 2017 - April 2024



Legend Out-Of-State In-State

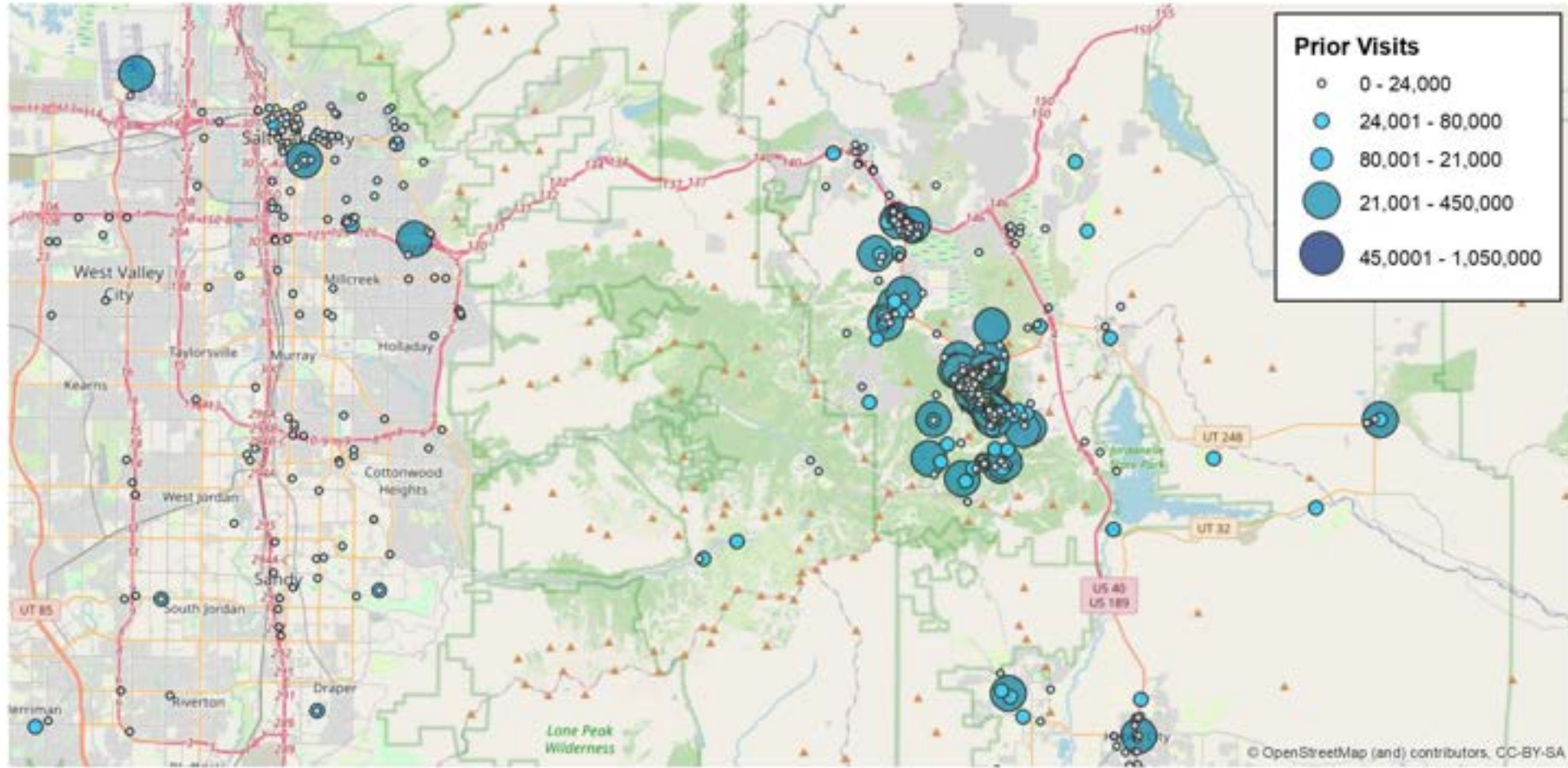


ZIONS PUBLIC FINANCE, INC.

Source: Zions Public Finance, Placer.ai. As of April 2024.

Visitor Journey

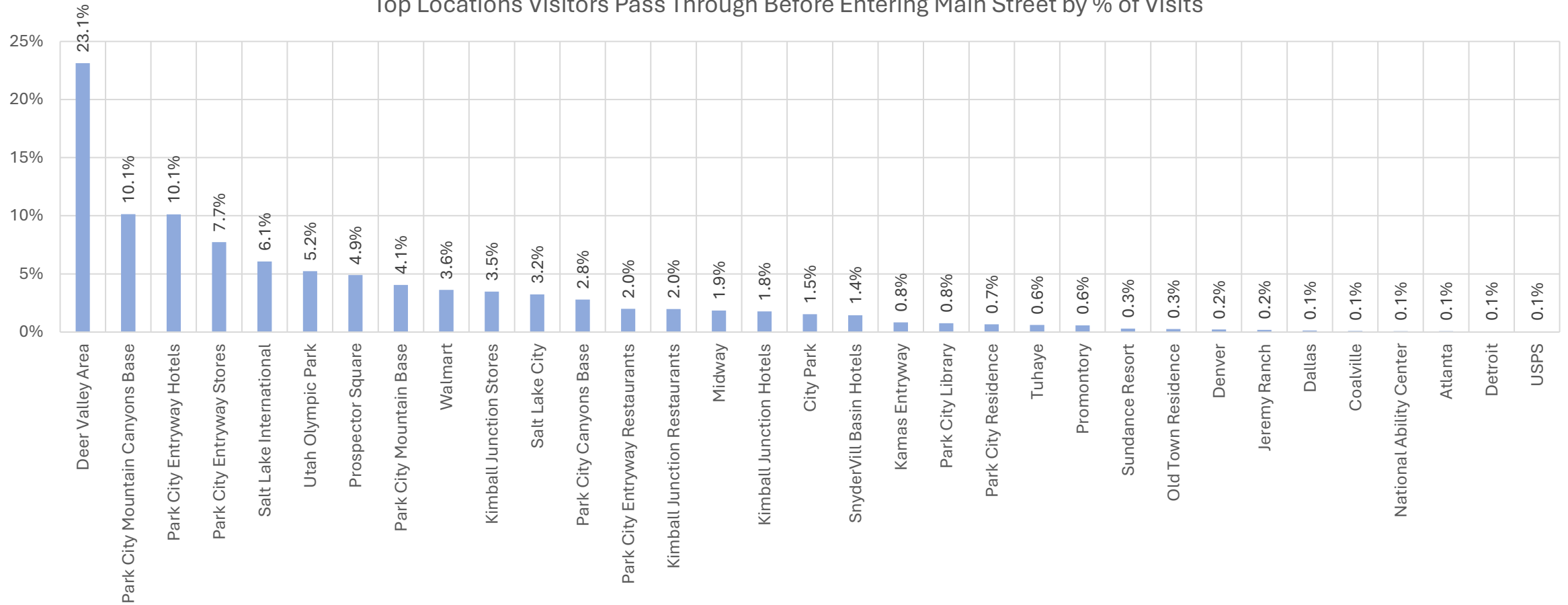
Prior to entering Main Street, significant visitor volumes pass through SLC International, ski areas, and Deer Valley.



Visitor Journey

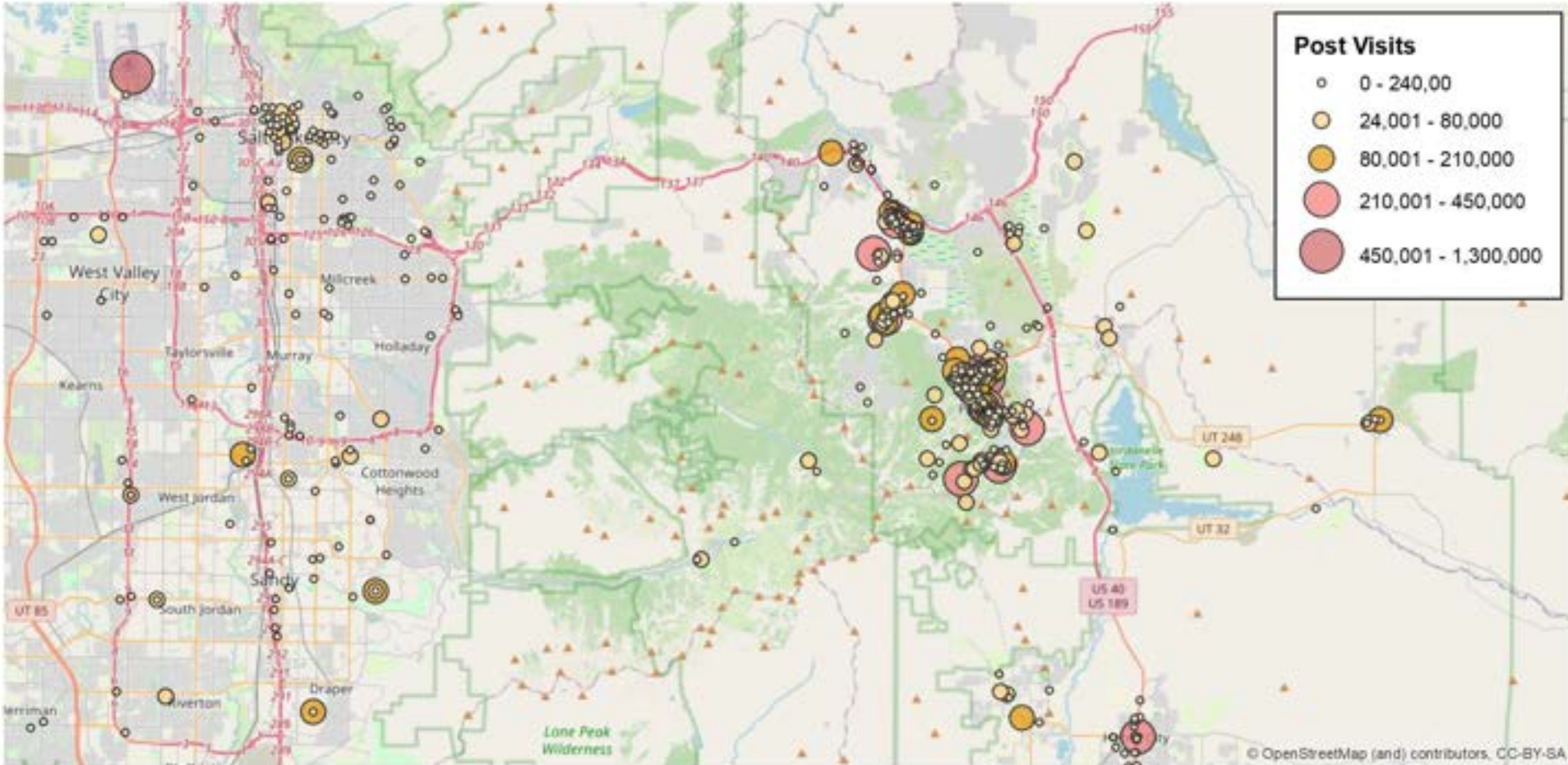
Prior to entering Main Street, significant visitor volumes pass through Deer Valley, Park City Mountain, entryway stores, and SLC International.

Top Locations Visitors Pass Through Before Entering Main Street by % of Visits



Visitor Journey

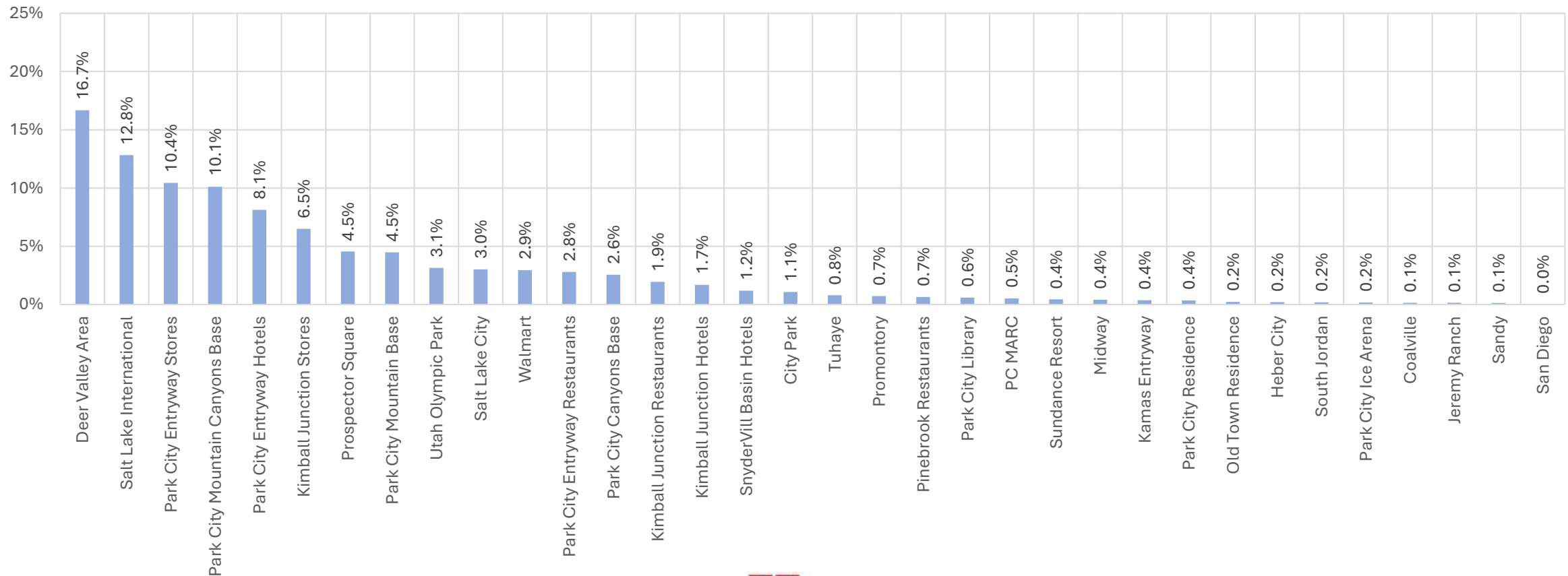
After leaving Main Street, visitors frequently go to Deer Valley, PC grocers, and SLC International.



Visitor Journey

After leaving Main Street, visitors frequently go to Deer Valley, SLC International, and Park City entryway stores and grocers.

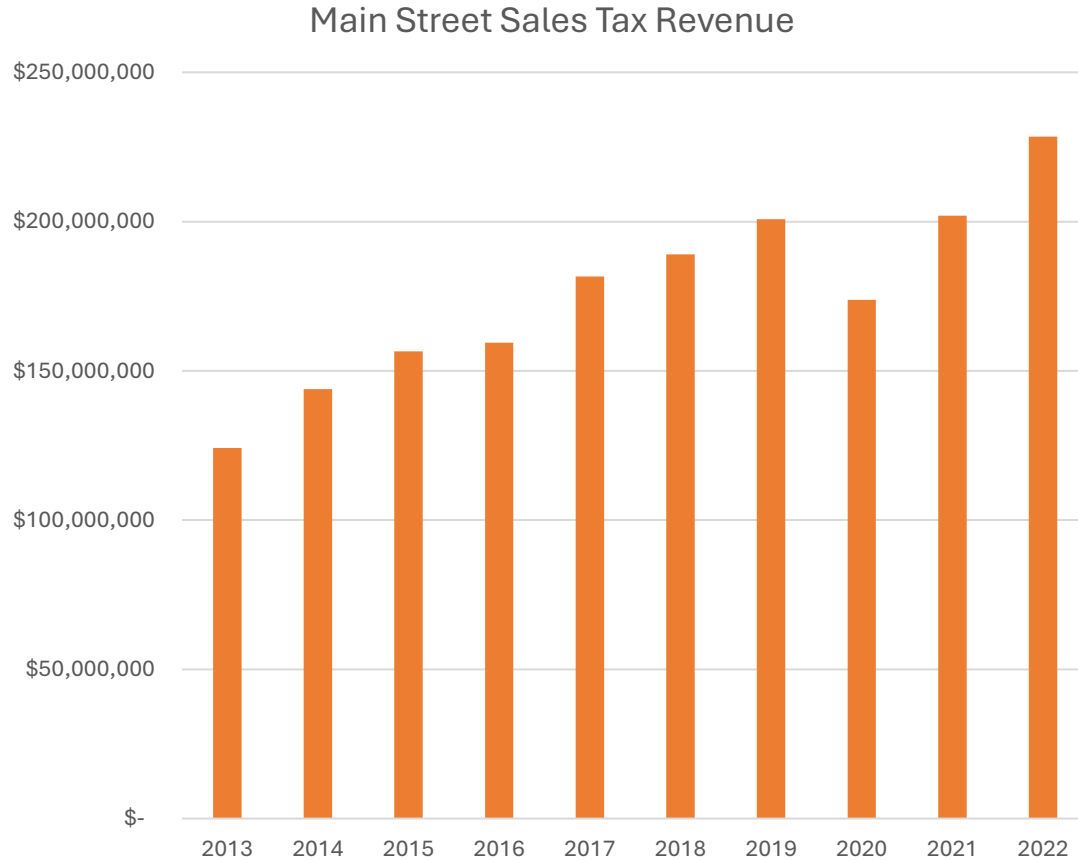
Top Locations Visitors Pass Through After Leaving Main Street by % of Visits



Source: Zions Public Finance, Placer.ai. As of April 2024.

Recent Revenue Trends

Value of a visitor to Main Street has remained stable in recent history, but is changing.

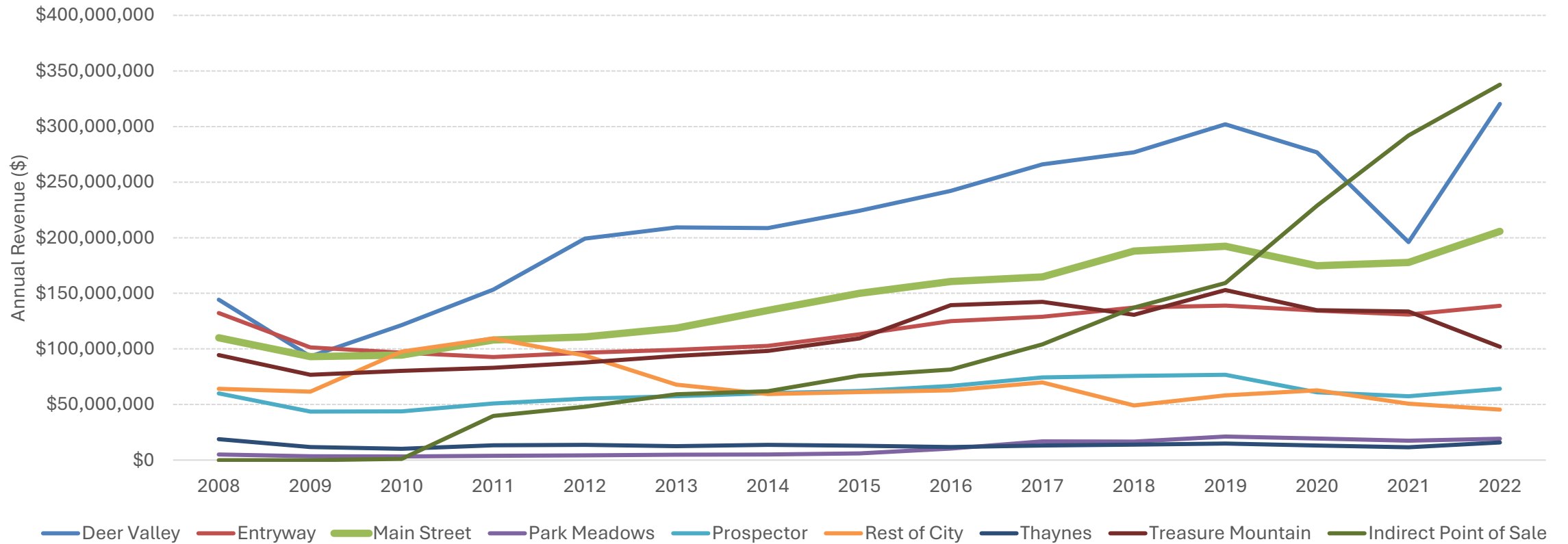


Source: Zions Public Finance, Placer.ai. As of April 2024.

Recent Revenue Trends

Additionally, Main Street is losing market share to Deer Valley and Online Retail.

Annual Revenue By PCMC Fiscal Year and Geographic Region of City

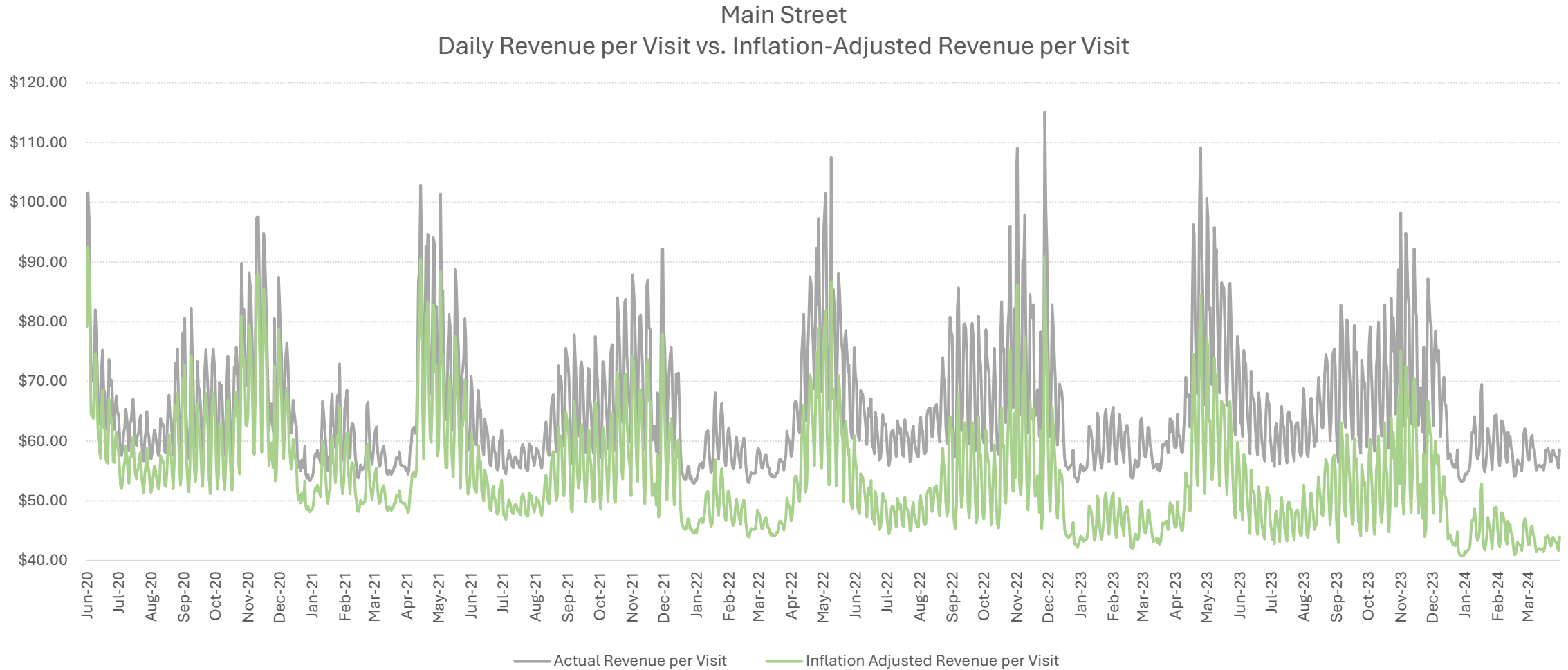


Source: Zions Public Finance, Park City Municipal Corporation. As of April 2024.



Recent Revenue Trends

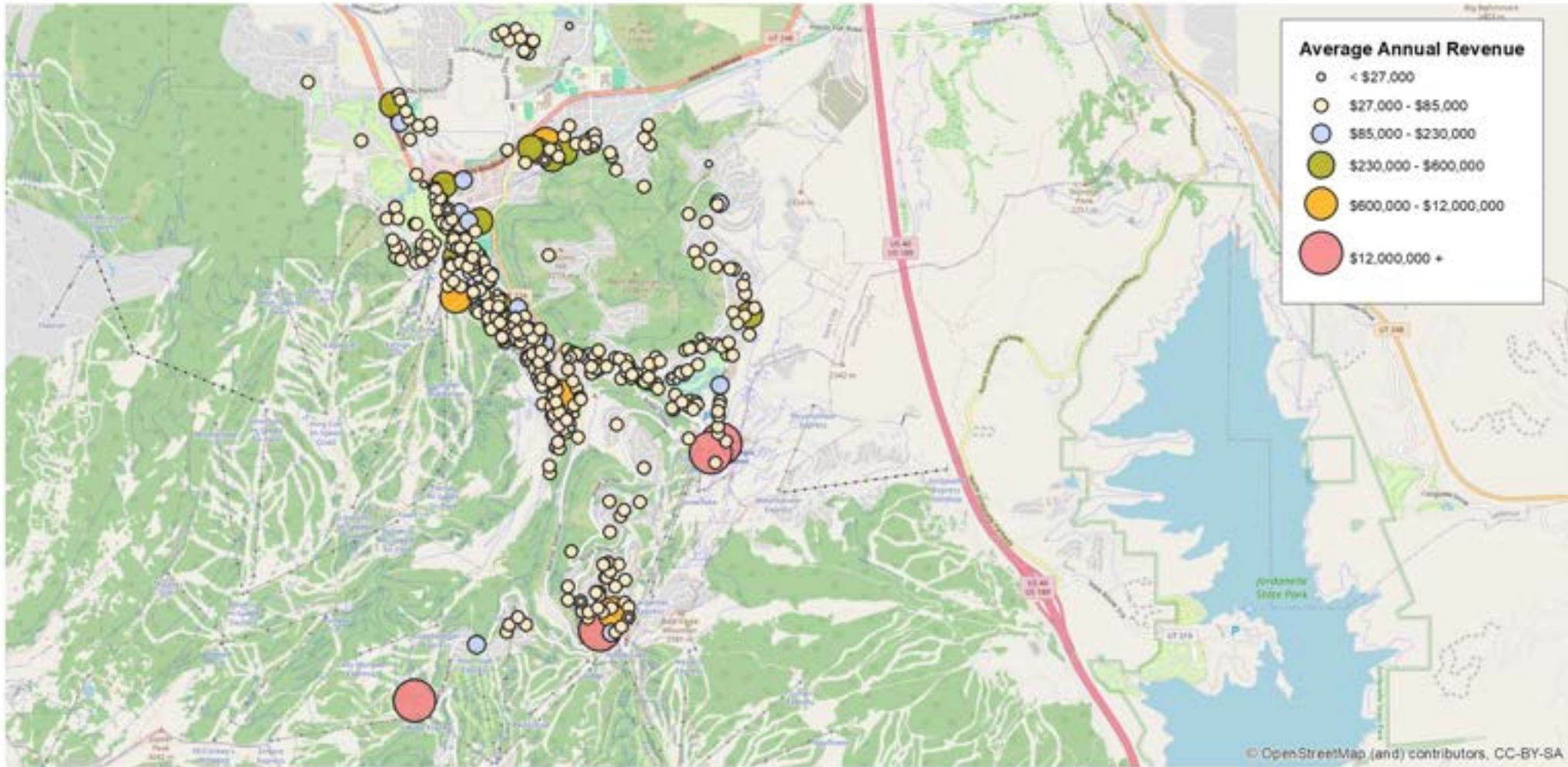
The recent era of inflation is eroding visitor's real buying power.



Source: Zions Public Finance, Park City Municipal Corporation. As of May 2024.

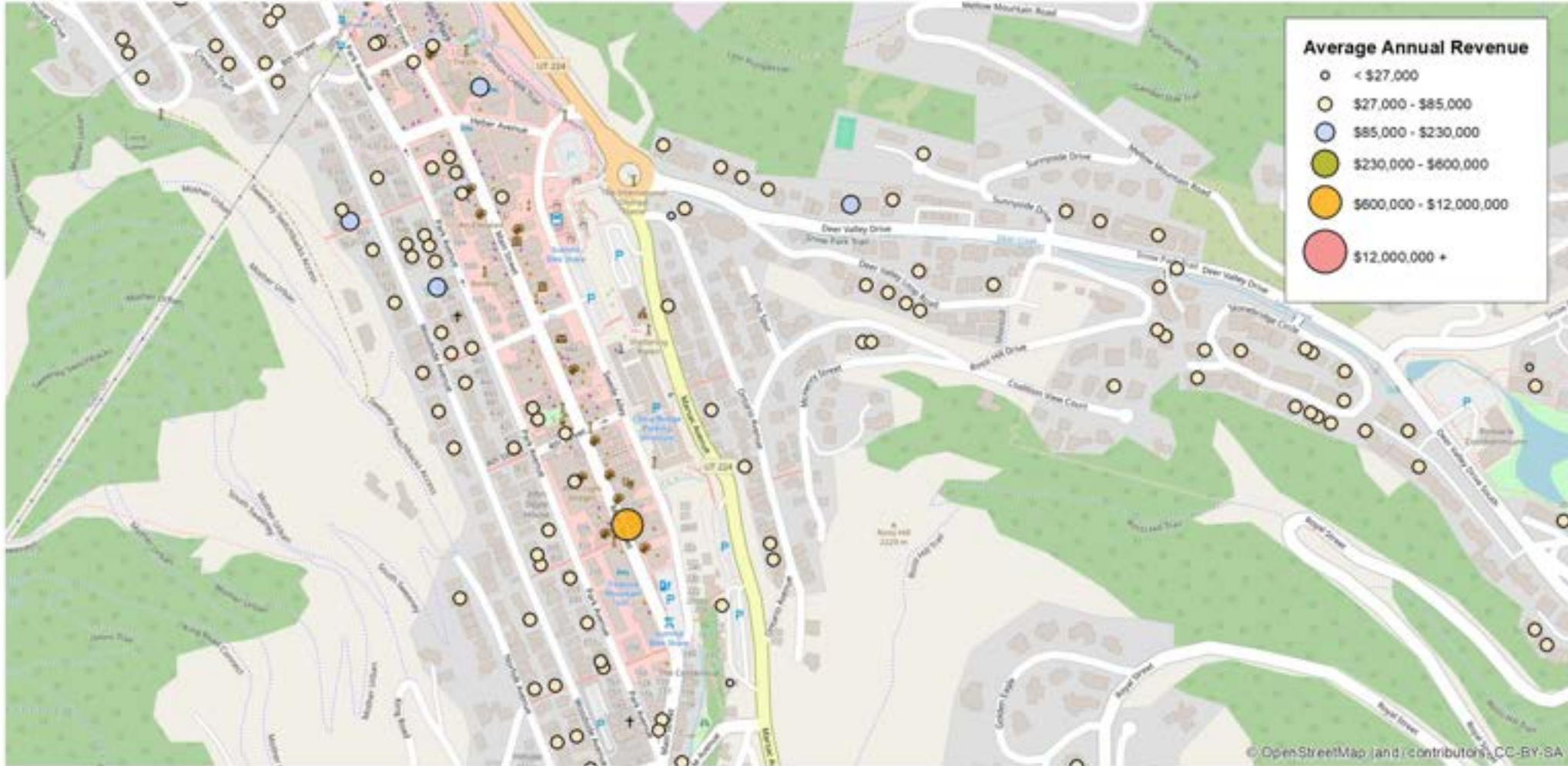
Lodging Performance

Deer Valley region is dominant and serves as Main Street's #1 customer.



Lodging Performance

Zooming in on the study area – most operators are nightly rentals.



May 2024 Walking Tour



Source: Zions Public Finance, Park City Municipal Corporation. As of April 2024.



Zermatt









Zermatt

matterhorn
verbindet

1 A 2



OVIS Alpine Kitchen

Dorfblick Chalet

La Bohème

Hotel Chesa Vlaiser

Matterhorn Museum
Zermatt

Grambus

Haus Bodmer

O Zermatt

Migros Supermarkt
Zermatt

Wascheservice
Heinzmann Zermatt

CERVO Mountain Resort
4.7 (100) 300
5-star hotel

Zermatt Ski Resort

Surnegg Blauherd
Rothhorn Funnicular

Coop Supermarkt
Zermatt

Zermatt

Zermatt

Ambassador Zermatt
4.3 (100)
4-star hotel

Hotel Carroz

Resort G. Grabelin
(405)
4-star hotel

Alpenhotel
Fleurs de Zermatt
4.3 (100)
4-star hotel

Camping Zermatt



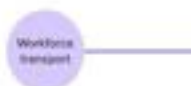
Council's Goals



Operationalized Goals



Sub-Goals



Council's Goals



Operationalized Goals



Sub-Goals



Actions

Develop Old Town Sites

- Hotel
- Workforce housing
- Beautify Swede Alley



Pedestrianize & Activate Old Town

- Beautify Swede Alley
- Consistent, long-term place making
- Valet parking



Create Transit Lanes

- 224 Bus lane
- 248 Bus lane
- Deer Valley Drive bus lane



Regional Transit & Housing Facility

- Park n' Ride
- Workforce housing
- Attractive node

